Statistical Data, June 2024

Major data

		Assets under management	Change from March	า 2024
	Total	Yen 651.8 trillion	+Yen 16.1 trillion	(+2. 5%)
Discre	etionary Accounts	Yen 607.1 trillion	+Yen 14.1 trillion	(+2. 4%)
	Discretionary assets	Yen 543.5 trillion	+Yen 11.4 trillion	(+2. 1%)
	Assets under advice	Yen 63.6 trillion	+Yen 2.7 trillion	(+4. 4%)
Real I	Estate Private Funds	Yen 23.9 trillion	+Yen 662.7 billion	(+2. 8%)
	Discretionary assets	Yen 11.0 trillion	+Yen 293.4 billion	(+2. 7%)
	Assets under advice	Yen 12.9 trillion	+Yen 369.3 billion	(+2. 9%)
Wrap	Accounts	Yen 20.1 trillion	+Yen 1.3 trillion	(+6. 9%)
Collec	tive Investment			
Schen	ne(excluding mutual	Yen 694.7 billion	+Yen 27. 2 billion	(+4. 1%)
Fund)				

Highlights

- ✓ The total amount of assets under management (AUM) of all member firms was Yen 651.8 trillion as of June 2024. It increased by 16.1 trillion yen from March 2024, hitting a new record high.
- ✓ The amount of AUM of discretionary accounts (including accounts under advice) was Yen 607.1 trillion and it increased by Yen 14.1 trillion from March 2024.

- ✓ The amount of AUM of real estate private funds, both discretionary investment management and investment advice, was Yen 23.9 trillion and it increased by Yen 662.7 billion from March 2024.
- ✓ The amount of AUM of wrap accounts was Yen 20.1 trillion and it increased by Yen 1.3 trillion from March 2024. Number of contracts was 1,696,538 and it increased by 48,641.
- ✓ The amount of AUM of collective investment schemes (excluding mutual funds) was Yen 694.7 billion and it increased by Yen 27.2 billion from March 2024.
- ✓ The amount of AUM of total discretionary assets increased by Yen 13.0 trillion, and total assets under advice increased by Yen 3.1 trillion from March 2024.

(Summary Table)

1. Assets Under Management by Investment Management

(Discretionary Accounts, Real Estate Private Funds, Wrap Accounts, Collective Investment Schemes(excluding mutual funds))

(Unit: ¥ 100million)

			Discretionar	y Account	s			Re	al Estate	Private Fu	nds		Wrap Ad	counts			To	otal			Colle Invest	ctive tment	T.,	!
	Discretion	nary Assets	Assets Un	der Advice	Т	otal	Discretion	ary Assets	Assets U	nder Advice	Т	otal	Discretiona	ry Assets	Discretion	ary Assets	Assets Ur	nder Advice	To	otal	Schemes g mutua	(excludin al funds)	Tot	cai
	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount
2012/3	49,676	1,260,380	465	214,407	50,141	1,474,787	595	47,344	396	42,503	991	89,847			50,271	1,307,724	861	256,910	51,132	1,564,634	93	1,663	51,225	1,566,297
2013/3	58,990	1,500,028	495	252,331	59,485	1,752,360	597	45,187	331	39,402	928	84,589			59,587	1,545,215	826	291,733	60,413	1,836,948	83	1,791	60,496	1,838,739
2014/3	113,031	1,645,382	514	264,970	113,545	1,910,351	507	37,108	238	29,892	745	67,000			113,538	1,682,490	752	294,861	114,290	1,977,351	78	1,962	114,368	1,979,313
2015/3	314,545	1,954,263	521	298,807	315,066	2,253,070	478	37,506	240	31,020	718	68,526			315,023	1,991,769	761	329,826	315,784	2,321,596	64	1,537	315,848	2,323,133
2016/3	490,004	1,956,587	558	385,896	490,562	2,342,483	503	36,234	299	40,849	802	77,084			490,507	1,992,821	857	426,745	491,364	2,419,566	53	1,058	491,417	2,420,624
2017/3	7,137	2,120,997	656	353,527	7,793	2,474,524	478	34,074	303	40,938	781	75,013	564,622	65,702	572,237	2,220,774	959	394,465	573,196	2,615,239	57	1,395	573,253	2,616,633
2018/3	7,463	2,451,834	657	458,182	8,120	2,910,016	625	40,216	316	47,054	941	87,270	716,614	79,843	724,702	2,571,893	977	505,246	725,679	3,077,139	60	1,742	725,739	3,078,882
2019/3	8,143	2,891,489	573	358,748	8,716	3,250,237	878	43,610	402	57,863	1,280	101,473	868,092	88,272	877,113	3,023,371	980	416,627	878,093	3,439,997	128	2,363	878,221	3,442,360
2020/3	8,395	3,021,626	605	352,580	9,000	3,374,207	1,037	51,962	497	70,898	1,534	122,859	1,027,345	87,774	1,036,777	3,161,362	1,105	423,485	1,037,882	3,584,847	140	2,754	1,038,022	3,587,602
2021/3	8,644	4,196,489	838	407,231	9,482	4,603,721	1,251	61,965	535	75,676	1,786	137,640	1,178,394	112,079	1,188,289	4,370,533	1,375	482,913	1,189,664	4,853,446	136	3,078	1,189,800	4,856,524
2022/3	8,856	4,464,279	718	523,222	9,574	4,987,501	1,504	77,552	673	96,833	2,177	174,385	1,353,137	137,222	1,363,497	4,679,053	1,632	622,956	1,365,129	5,302,009	154	3,812	1,365,283	5,305,821
2023/3	8,914	4,543,259	742	515,837	9,656	5,059,096	1,724	92,122	799	117,831	2,523	209,953	1,521,367	146,472	1,532,005	4,781,854	1,806	636,356	1,533,811	5,418,210	165	4,809	1,533,976	5,423,019
2024/3	9,127	5,320,631	798	605,538	9,925	5,926,169	1,848	107,386	879	125,643	2,727	233,029	1,647,897	188,145	1,658,872	5,616,162	1,962	734,692	1,660,834	6,350,854	224	6,675	1,661,058	6,357,529
2024/6	9,199	5,434,926	1,189	636,069	10,388	6,070,995	1,882	110,320	895	129,336	2,777	239,656	1,696,538	201,189	1,707,619	5,746,435	2,084	765,404	1,709,703	6,511,840	223	6,947	1,709,926	6,518,787

Note: "Discretionary Accounts" includes accounts under advice.

Note: Assets under management of "Wrap Accounts" is included in those of "Discretionary Accounts" until 2016/3.

Percentage changes from the previous year (or term)

		[Discretionar	y Accounts	s			Rea	al Estate	Private Fu	nds		Wrap Ac	counts			T	otal			Colle Inves	ctive tment	Tota	
	Discretion	nary Assets	Assets Un	der Advice	Т	otal	Discretion	ary Assets	Assets Ur	nder Advice	Т	otal	Discretiona	ry Assets	Discretiona	ary Assets	Assets U	nder Advice	То	tal	Schemes g mutua	-	Tota	31
	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount
2013/3	18.7%	19.0%	6.5%	17.7%	18.6%	18.8%	0.3%	-4.6%	-16.4%	-7.3%	-6.4%	-5.9%			18.5%	18.2%	-4.1%	13.6%	18.2%	17.4%	-10.8%	7.7%	18.1%	17.4%
2014/3	91.6%	9.7%	3.8%	5.0%	90.9%	9.0%	-15.1%	-17.9%	-28.1%	-24.1%	-19.7%	-20.8%			90.5%	8.9%	-9.0%	1.1%	89.2%	7.6%	-6.0%	9.5%	89.1%	7.6%
2015/3	178.3%	18.8%	1.4%	12.8%	177.5%	17.9%	-5.7%	1.1%	0.8%	3.8%	-3.6%	2.3%			177.5%	18.4%	1.2%	11.9%	176.3%	17.4%	-17.9%	-21.6%	176.2%	17.4%
2016/3	55.8%	0.1%	7.0%	29.4%	55.7%	4.0%	5.8%	-3.5%	25.2%	29.4%	12.2%	11.2%			55.7%	0.1%	12.6%	29.4%	55.6%	4.2%	-17.2%	-31.2%	55.6%	4.2%
2017/3	-98.5%	8.4%	17.6%	-8.4%	-98.4%	5.6%	-5.0%	-6.0%	1.3%	0.2%	-2.6%	-2.7%	_	-	16.7%	11.4%	11.9%	-7.6%	16.7%	8.1%	7.5%	31.8%	16.7%	8.1%
2018/3	4.6%	15.6%	0.2%	29.6%	4.2%	17.6%	30.8%	18.0%	4.3%	14.9%	20.5%	16.3%	26.9%	21.5%	26.6%	15.8%	1.9%	28.1%	26.6%	17.7%	5.3%	24.9%	26.6%	17.7%
2019/3	9.1%	17.9%	-12.8%	-21.7%	7.3%	11.7%	40.5%	8.4%	27.2%	23.0%	36.0%	16.3%	21.1%	10.6%	21.0%	17.6%	0.3%	-17.5%	21.0%	11.8%	113.3%	35.6%	21.0%	11.8%
2020/3	3.1%	4.5%	5.6%	-1.7%	3.3%	3.8%	18.1%	19.2%	23.6%	22.5%	19.8%	21.1%	18.3%	-0.6%	18.2%	4.6%	12.8%	1.6%	18.2%	4.2%	9.4%	16.6%	18.2%	4.2%
2021/3	3.0%	38.9%	38.5%	15.5%	5.4%	36.4%	20.6%	19.3%	7.6%	6.7%	16.4%	12.0%	14.7%	27.7%	14.6%	38.2%	24.4%	14.0%	14.6%	35.4%	-2.9%	11.8%	14.6%	35.4%
2022/3	2.5%	6.4%	-14.3%	28.5%	1.0%	8.3%	20.2%	25.2%	25.8%	28.0%	21.9%	26.7%	14.8%	22.4%	14.7%	7.1%	18.7%	29.0%	14.7%	9.2%	13.2%	23.9%	14.7%	9.3%
2023/3	0.7%	1.8%	3.3%	-1.4%	0.9%	1.4%	14.6%	18.8%	18.7%	21.7%	15.9%	20.4%	12.4%	6.7%	12.4%	2.2%	10.7%	2.2%	12.4%	2.2%	7.1%	26.1%	12.4%	2.2%
2024/3	2.4%	17.1%	7.5%	17.4%	2.8%	17.1%	7.2%	16.6%	10.0%	6.6%	8.1%	11.0%	8.3%	28.5%	8.3%	17.4%	8.6%	15.5%	8.3%	17.2%	35.8%	38.8%	8.3%	17.2%
2024/6	0.8%	2.1%	9.8%	4.4%	1.7%	2.4%	1.8%	2.7%	1.8%	2.9%	1.8%	2.8%	3.0%	6.9%	2.9%	2.3%	6.2%	4.2%	2.9%	2.5%	-0.4%	4.1%	2.9%	2.5%

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Table showing Assets Under Management of "Discretionary Accounts" and "Wrap Accounts" separately.

(Unit: ¥ 100million)

		С	Discretionar	y Accounts	3			Rea	al Estate	Private Fur	nds		Wrap Ac	counts			To	otal			Collect Invest			otal
	Discretion	nary Assets	Assets Und	ler Advice	Т	otal	Discretion	ary Assets	Assets Ur	nder Advice	Т	otal	Discretiona	ry Assets	Discretion	ary Assets	Assets Un	der Advice	То	tal	Schemes(g mutual		10	tai
	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount
2012/3	7,209	1,254,581	460	214,401	7,669	1,468,983	595	47,344	396	42,503	991	89,847	42,467	5,799	50,271	1,307,724	861	256,910	51,132	1,564,634	93	1,663	51,225	1,566,297
2013/3	7,232	1,492,339	495	252,331	7,727	1,744,671	597	45,187	331	39,402	928	84,589	51,758	7,689	59,587	1,545,215	826	291,733	60,413	1,836,948	83	1,791	60,496	1,838,739
2014/3	7,325	1,631,622	514	264,970	7,839	1,896,591	507	37,108	238	29,892	745	67,000	105,706	13,760	113,538	1,682,490	752	294,861	114,290	1,977,351	78	1,962	114,368	1,979,313
2015/3	7,199	1,915,291	521	298,807	7,720	2,214,097	478	37,506	240	31,020	718	68,526	307,346	38,973	315,023	1,991,769	761	329,826	315,784	2,321,596	64	1,537	315,848	2,323,133
2016/3	7,787	1,898,811	554	385,896	8,341	2,284,707	503	36,234	299	40,849	802	77,084	482,217	57,776	490,507	1,992,821	857	426,745	491,364	2,419,566	53	1,058	491,417	2,420,624
2017/3	7,137	2,120,997	656	353,527	7,793	2,474,524	478	34,074	303	40,938	781	75,013	564,622	65,702	572,237	2,220,774	959	394,465	573,196	2,615,239	57	1,395	573,253	2,616,633
2018/3	7,463	2,451,834	657	458,182	8,120	2,910,016	625	40,216	316	47,054	941	87,270	716,614	79,843	724,702	2,571,893	977	505,246	725,679	3,077,139	60	1,742	725,739	3,078,882
2019/3	8,143	2,891,489	573	358,748	8,716	3,250,237	878	43,610	402	57,863	1,280	101,473	868,092	88,272	877,113	3,023,371	980	416,627	878,093	3,439,997	128	2,363	878,221	3,442,360
2020/3	8,395	3,021,626	605	352,580	9,000	3,374,207	1,037	51,962	497	70,898	1,534	122,859	1,027,345	87,774	1,036,777	3,161,362	1,105	423,485	1,037,882	3,584,847	140	2,754	1,038,022	3,587,602
2021/3	8,644	4,196,489	838	407,231	9,482	4,603,721	1,251	61,965	535	75,676	1,786	137,640	1,178,394	112,079	1,188,289	4,370,533	1,375	482,913	1,189,664	4,853,446	136	3,078	1,189,800	4,856,524
2022/3	8,856	4,464,279	718	523,222	9,574	4,987,501	1,504	77,552	673	96,833	2,177	174,385	1,353,137	137,222	1,363,497	4,679,053	1,632	622,956	1,365,129	5,302,009	154	3,812	1,365,283	5,305,821
2023/3	8,914	4,543,259	742	515,837	9,656	5,059,096	1,724	92,122	799	117,831	2,523	209,953	1,521,367	146,472	1,532,005	4,781,854	1,806	636,356	1,533,811	5,418,210	165	4,809	1,533,976	5,423,019
2024/3	9,127	5,320,631	798	605,538	9,925	5,926,169	1,848	107,386	879	125,643	2,727	233,029	1,647,897	188,145	1,658,872	5,616,162	1,962	734,692	1,660,834	6,350,854	224	6,675	1,661,058	6,357,529
2024/6	9,199	5,434,926	1,189	636,069	10,388	6,070,995	1,882	110,320	895	129,336	2,777	239,656	1,696,538	201,189	1,707,619	5,746,435	2,084	765,404	1,709,703	6,511,840	223	6,947	1,709,926	6,518,787

Note: "Discretionary Accounts" includes accounts under advice.

Note: This table shows the figures of "Wrap Accounts" independently which is involved in those of "Discretionary Accounts" of previous page until 2016/3.

		Discret	ionary and A	Advisory Ac	counts			Rea	al Estate	Private Fur	nds		Wrap Ac	counts			Т	otal			Colle Invest		То	±-1
	Discretion	ary Assets	Assets Und	ler Advice	To	otal	Discretion	nary Assets	Assets Ur	ider Advice	To	otal	Discretiona	ry Assets	Discretion	ary Assets	Assets Ur	nder Advice	Tot	al	Schemes g mutua	(excludin Il funds)	10	Lai
	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount
2013/3	0.3%	19.0%	7.6%	17.7%	0.8%	18.8%	0.3%	-4.6%	-16.4%	-7.3%	-6.4%	-5.9%	21.9%	32.6%	18.5%	18.2%	-4.1%	13.6%	18.2%	17.4%	-10.8%	7.7%	18.1%	17.4%
2014/3	1.3%	9.3%	3.8%	5.0%	1.4%	8.7%	-15.1%	-17.9%	-28.1%	-24.1%	-19.7%	-20.8%	104.2%	79.0%	90.5%	8.9%	-9.0%	1.1%	89.2%	7.6%	-6.0%	9.5%	89.1%	7.6%
2015/3	-1.7%	17.4%	1.4%	12.8%	-1.5%	16.7%	-5.7%	1.1%	0.8%	3.8%	-3.6%	2.3%	190.8%	183.2%	177.5%	18.4%	1.2%	11.9%	176.3%	17.4%	-17.9%	-21.6%	176.2%	17.4%
2016/3	8.2%	-0.9%	6.3%	29.1%	8.0%	3.2%	5.2%	-3.4%	24.6%	31.7%	11.7%	12.5%	56.9%	48.2%	55.7%	0.1%	12.6%	29.4%	55.6%	4.2%	-17.2%	-31.2%	55.6%	4.2%
2017/3	-8.3%	11.7%	18.4%	-8.4%	-6.6%	8.3%	-5.0%	-6.0%	1.3%	0.2%	-2.6%	-2.7%	17.1%	13.7%	16.7%	11.4%	11.9%	-7.6%	16.7%	8.1%	7.5%	31.8%	16.7%	8.1%
2018/3	4.6%	15.6%	0.2%	29.6%	4.2%	17.6%	30.8%	18.0%	4.3%	14.9%	20.5%	16.3%	26.9%	21.5%	26.6%	15.8%	1.9%	28.1%	26.6%	17.7%	5.3%	24.9%	26.6%	17.7%
2019/3	9.1%	17.9%	-12.8%	-21.7%	7.3%	11.7%	40.5%	8.4%	27.2%	23.0%	36.0%	16.3%	21.1%	10.6%	21.0%	17.6%	0.3%	-17.5%	21.0%	11.8%	113.3%	35.6%	21.0%	11.8%
2020/3	3.1%	4.5%	5.6%	-1.7%	3.3%	3.8%	18.1%	19.2%	23.6%	22.5%	19.8%	21.1%	18.3%	-0.6%	18.2%	4.6%	12.8%	1.6%	18.2%	4.2%	9.4%	16.6%	18.2%	4.2%
2021/3	3.0%	38.9%	38.5%	15.5%	5.4%	36.4%	20.6%	19.3%	7.6%	6.7%	16.4%	12.0%	14.7%	27.7%	14.6%	38.2%	24.4%	14.0%	14.6%	35.4%	-2.9%	11.8%	14.6%	35.4%
2022/3	2.5%	6.4%	-14.3%	28.5%	1.0%	8.3%	20.2%	25.2%	25.8%	28.0%	21.9%	26.7%	14.8%	22.4%	14.7%	7.1%	18.7%	29.0%	14.7%	9.2%	13.2%	23.9%	14.7%	9.3%
2023/3	0.7%	1.8%	3.3%	-1.4%	0.9%	1.4%	14.6%	18.8%	18.7%	21.7%	15.9%	20.4%	12.4%	6.7%	12.4%	2.2%	10.7%	2.2%	12.4%	2.2%	7.1%	26.1%	12.4%	2.2%
2024/3	2.4%	17.1%	7.5%	17.4%	2.8%	17.1%	7.2%	16.6%	10.0%	6.6%	8.1%	11.0%	8.3%	28.5%	8.3%	17.4%	8.6%	15.5%	8.3%	17.2%	35.8%	38.8%	8.3%	17.2%
2024/6	0.8%	2.1%	9.8%	4.4%	1.7%	2.4%	1.8%	2.7%	1.8%	2.9%	1.8%	2.8%	3.0%	6.9%	2.9%	2.3%	6.2%	4.2%	2.9%	2.5%	-0.4%	4.1%	2.9%	2.5%

(1) Assets Under Management (Discretionary Assets)

(Unit: ¥ 100million)

						Domestic	c Clients										Overseas	Clients					_	
				Corpo	ratioms				Indiv	iduals	т	otal			Corpora	tioms			Indi	viduals	Ta	otal	To (Discretion	otal arv Assets)
	Public Pens	sion Funds	Private Per	nsion Funds	Ot	hers	Sub-	-total	Iridiv	iduais	1 (otai	Pension	Funds	Oth	ners	Sub-	total	Iridi	viuuais	10	otai	(Disor ector)	ary 71330137
	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount
2012/3	249	564,303	4,990	226,744	1,403	265,712	6,642	1,056,759	42,098	5,136	48,740	1,061,895	116	13,799	737	184,475	853	198,274	83	211	936	198,485	49,676	1,260,380
2013/3	234	670,079	4,960	252,753	1,435	372,535	6,629	1,295,367	51,442	6,740	58,071	1,302,107	123	16,490	760	181,332	883	197,822	36	99	919	197,921	58,990	1,500,028
2014/3	220	783,901	4,822	264,224	1,786	346,258	6,828	1,394,382	105,173	12,373	112,001	1,406,755	125	21,209	867	217,278	992	238,487	38	139	1,030	238,626	113,031	1,645,382
2015/3	260	877,976	4,537	283,596	4,687	433,066	9,484	1,594,638	303,967	35,264	313,451	1,629,902	126	26,572	938	297,661	1,064	324,233	30	128	1,094	324,361	314,545	1,954,263
2016/3	482	938,304	4,256	250,863	6,959	433,194	11,697	1,622,361	477,165	52,644	488,862	1,675,006	127	19,955	987	261,503	1,114	281,458	28	123	1,142	281,581	490,004	1,956,587
2017/3	540	1,011,586	4,222	250,899	1,222	551,284	5,984	1,813,768	122	179	6,106	1,813,947	78	19,543	929	287,404	1,007	306,946	24	103	1,031	307,050	7,137	2,120,997
2018/3	553	1,120,840	4,282	265,889	1,312	575,677	6,147	1,962,406	166	199	6,313	1,962,604	96	20,092	1,031	469,031	1,127	489,123	23	107	1,150	489,229	7,463	2,451,834
2019/3	577	1,272,709	4,508	260,846	1,730	1,023,683	6,815	2,557,238	133	221	6,948	2,557,460	95	17,715	1,070	316,201	1,165	333,915	30	114	1,195	334,029	8,143	2,891,489
2020/3	639	1,364,198	4,636	249,267	1,818	1,078,309	7,093	2,691,773	135	305	7,228	2,692,079	92	16,144	1,070	313,335	1,162	329,479	5	69	1,167	329,548	8,395	3,021,626
2021/3	673	2,001,558	4,683	298,971	1,889	1,452,022	7,245	3,752,551	167	536	7,412	3,753,087	93	23,699	1,134	419,619	1,227	443,318	5	84	1,232	443,402	8,644	4,196,489
2022/3	703	2,161,199	4,750	304,749	1,974	1,542,930	7,427	4,008,878	153	618	7,580	4,009,496	96	18,128	1,169	436,573	1,265	454,700	11	83	1,276	454,783	8,856	4,464,279
2023/3	756	2,274,696	4,769	293,028	2,019	1,526,368	7,544	4,094,093	156	674	7,700	4,094,767	67	13,700	1,141	434,699	1,208	448,399	6	93	1,214	448,492	8,914	4,543,259
2024/3	801	2,738,989	4,799	320,927	2,118	1,704,090	7,718	4,764,006	199	669	7,917	4,764,675	70	17,938	1,134	537,608	1,204	555,546	6	410	1,210	555,956	9,127	5,320,631
2024/6	830	2,815,515	4,788	325,566	2,144	1,717,121	7,762	4,858,202	214	714	7,976	4,858,915	70	18,578	1,146	556,995	1,216	575,574	7	437	1,223	576,011	9,199	5,434,926

Note: Assets under management of "Wrap Accounts" is included in those of "Discretionary Accounts" until 2016/3.

						Domestic	Clients										Overseas	Clients					_	
				Corpo	ratioms				Indiv	iduals	Τζ	otal -			Corpora	tioms			Indi	viduals	To	tal		otal ıary Assets)
	Public Pens	sion Funds	Private Pe	nsion Funds	Otl	hers	Sub-	-total	Indiv	iuuais	10	rtai	Pension	Funds	Otl	ners	Sub-	-total	Indi	viuuais	10	rtai	(Bloof octor)	ial y 7 (00000)
	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount
2013/3	-6.0%	18.7%	-0.6%	11.5%	2.3%	40.2%	-0.2%	22.6%	22.2%	31.2%	19.1%	22.6%	6.0%	19.5%	3.1%	-1.7%	3.5%	-0.2%	-56.6%	-52.8%	-1.8%	-0.3%	18.7%	19.0%
2014/3	-6.0%	17.0%	-2.8%	4.5%	24.5%	-7.1%	3.0%	7.6%	104.4%	83.6%	92.9%	8.0%	1.6%	28.6%	14.1%	19.8%	12.3%	20.6%	5.6%	39.7%	12.1%	20.6%	91.6%	9.7%
2015/3	18.2%	12.0%	-5.9%	7.3%	162.4%	25.1%	38.9%	14.4%	189.0%	185.0%	179.9%	15.9%	0.8%	25.3%	8.2%	37.0%	7.3%	36.0%	-21.1%	-7.8%	6.2%	35.9%	178.3%	18.8%
2016/3	85.4%	6.9%	-6.2%	-11.5%	48.5%	0.0%	23.3%	1.7%	57.0%	49.3%	56.0%	2.8%	0.8%	-24.9%	5.2%	-12.1%	4.7%	-13.2%	-6.7%	-3.8%	4.4%	-13.2%	55.8%	0.1%
2017/3	12.0%	7.8%	-0.8%	0.0%	-82.4%	27.3%	-48.8%	11.8%	-100.0%	-99.7%	-98.8%	8.3%	-38.6%	-2.1%	-5.9%	9.9%	-9.6%	9.1%	-14.3%	-16.1%	-9.7%	9.0%	-98.5%	8.4%
2018/3	2.4%	10.8%	1.4%	6.0%	7.4%	4.4%	2.7%	8.2%	36.1%	10.9%	3.4%	8.2%	23.1%	2.8%	11.0%	63.2%	11.9%	59.4%	-4.2%	3.0%	11.5%	59.3%	4.6%	15.6%
2019/3	4.3%	13.5%	5.3%	-1.9%	31.9%	77.8%	10.9%	30.3%	-19.9%	11.3%	10.1%	30.3%	-1.0%	-11.8%	3.8%	-32.6%	3.4%	-31.7%	30.4%	6.7%	3.9%	-31.7%	9.1%	17.9%
2020/3	10.7%	7.2%	2.8%	-4.4%	5.1%	5.3%	4.1%	5.3%	1.5%	38.0%	4.0%	5.3%	-3.2%	-8.9%	0.0%	-0.9%	-0.3%	-1.3%	-83.3%	-39.3%	-2.3%	-1.3%	3.1%	4.5%
2021/3	5.3%	46.7%	1.0%	19.9%	3.9%	34.7%	2.1%	39.4%	23.7%	75.6%	2.5%	39.4%	1.1%	46.8%	6.0%	33.9%	5.6%	34.6%	0.0%	21.6%	5.6%	34.5%	3.0%	38.9%
2022/3	4.5%	8.0%	1.4%	1.9%	4.5%	6.3%	2.5%	6.8%	-8.4%	15.3%	2.3%	6.8%	3.2%	-23.5%	3.1%	4.0%	3.1%	2.6%	120.0%	-0.9%	3.6%	2.6%	2.5%	6.4%
2023/3	7.5%	5.3%	0.4%	-3.8%	2.3%	-1.1%	1.6%	2.1%	2.0%	9.0%	1.6%	2.1%	-30.2%	-24.4%	-2.4%	-0.4%	-4.5%	-1.4%	-45.5%	12.3%	-4.9%	-1.4%	0.7%	1.8%
2024/3	6.0%	20.4%	0.6%	9.5%	4.9%	11.6%	2.3%	16.4%	27.6%	-0.7%	2.8%	16.4%	4.5%	30.9%	-0.6%	23.7%	-0.3%	23.9%	0.0%	339.5%	-0.3%	24.0%	2.4%	17.1%
2024/6	3.6%	2.8%	-0.2%	1.4%	1.2%	0.8%	0.6%	2.0%	7.5%	6.6%	0.7%	2.0%	0.0%	3.6%	1.1%	3.6%	1.0%	3.6%	16.7%	6.7%	1.1%	3.6%	0.8%	2.1%

(2) Assets Under Management (Assets Under Advice)

(Unit: ¥ 100million)

						Domestic	Clients										Overseas	Clients					Т	otal
				Corpo	ratioms				Indiv	⁄iduals	T.	otal			Corpor	ratioms			Indi	viduals		otal		etionary
	Public Pe	nsion Funds	Private Pe	nsion Funds	Otl	ners	Sub	-total	Indix	viduais	1 (Juan	Pension	Funds	O ₁	thers	Sub-	-total	Indi	viduais	'	Otal	As	sets)
	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount
2012/3	0	0	7	17,311	213	163,570	220	180,881	8	10	228	180,891	10	5,799	227	27,718	237	33,517	0	0	237	33,517	465	214,407
2013/3	0	0	7	19,290	258	199,177	265	218,468	7	28	272	218,495	14	7,331	209	26,505	223	33,836	0	0	223	33,836	495	252,331
2014/3	0	0	7	21,782	274	209,205	281	230,986	10	147	291	231,133	20	8,229	203	25,608	223	33,837	0	0	223	33,837	514	264,970
2015/3	0	0	5	22,422	291	237,849	296	260,270	9	112	305	260,382	16	8,566	200	29,859	216	38,425	0	0	216	38,425	521	298,807
2016/3	0	0	5	22,449	321	324,061	326	346,510	15	47	341	346,557	14	3,504	203	35,835	217	39,339	0	0	217	39,339	558	385,896
2017/3	0	0	5	22,336	334	293,809	339	316,145	103	76	442	316,220	11	4,409	202	32,875	213	37,284	. 1	22	214	37,307	656	353,527
2018/3	0	0	6	25,093	361	388,019	367	413,112	79	56	446	413,168	10	5,102	200	39,891	210	44,993	1	21	211	45,014	657	458,182
2019/3	0	0	30	20,535	323	293,280	353	313,815	4	55	357	313,870	12	5,354	203	39,502	215	44,856	1	22	216	44,878	573	358,748
2020/3	0	0	28	21,770	350	290,511	378	312,281	9	209	387	312,490	9	4,739	208	35,330	217	40,068	1	22	218	40,090	605	352,580
2021/3	0	0	28	22,882	487	331,686	515	354,568	99	855	614	355,424	8	2,487	215	49,299	223	51,786	1	22	224	51,808	838	407,231
2022/3	0	0	28	20,216	476	457,488	504	477,704	3	2	507	477,706	10	2,721	200	42,771	210	45,491	1	24	211	45,516	718	523,222
2023/3	0	0	29	19,556	494	453,245	523	472,802	3	2	526	472,804	9	2,335	206	40,671	215	43,007	1	27	216	43,033	742	515,837
2024/3	0	0	29	20,852	504	531,820	533	552,672	52	120	585	552,792	8	3,344	203	49,355	211	52,699	2	47	213	52,746	798	605,538
2024/6	0	0	29	21,683	648	558,339	677	580,022	296	1,959	973	581,982	8	3,555	206	50,482	214	54,038	2	50	216	54,087	1,189	636,069

Note: "Discretionary Accounts" includes accounts under advice.

Note: Assets under management of "Wrap Accounts" is included in those of "Discretionary Accounts" until 2016/3.

						Domestic	Clients										Overseas	Clients					To	otal
				Corpo	ratioms				Indiv	iduals	_	otal			Corpor	atioms			Indi	/iduals	Т	otal	·	etionary
	Public Per	nsion Funds	Private Pen	sion Funds	Oth	ners	Sub-	-total	Iridiv	iduais	'	otai	Pension	Funds	Ot	hers	Sub-	-total	man	/iduais	10	otai	Ass	sets)
	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount
2013/3	_	_	0.0%	11.4%	21.1%	21.8%	20.4%	20.8%	-12.5%	186.6%	19.3%	20.8%	40.0%	26.4%	-7.9%	-4.4%	-5.9%	1.0%	_	-	-5.9%	1.0%	6.4%	17.7%
2014/3	_	_	0.0%	12.9%	6.2%	5.0%	6.0%	5.7%	42.9%	432.9%	7.0%	5.8%	42.9%	12.2%	-2.9%	-3.4%	0.0%	0.0%	_	1	0.0%	0.0%	3.8%	5.0%
2015/3	_	_	-28.6%	2.9%	6.2%	13.7%	5.3%	12.7%	-10.0%	-23.9%	4.8%	12.7%	-20.0%	4.1%	-1.5%	16.6%	-3.1%	13.6%	_	-	-3.1%	13.6%	1.4%	12.8%
2016/3	_	_	0.0%	0.1%	10.3%	36.2%	10.1%	33.1%	66.7%	-58.0%	11.8%	33.1%	-12.5%	-59.1%	1.5%	20.0%	0.5%	2.4%	_	1	0.5%	2.4%	7.1%	29.1%
2017/3	_	_	0.0%	-0.5%	4.0%	-9.3%	4.0%	-8.8%	586.7%	61.3%	29.6%	-8.8%	-21.4%	25.8%	-0.5%	-8.3%	-1.8%	-5.2%	_	1	-1.4%	-5.2%	17.6%	-8.4%
2018/3	_	_	20.0%	12.3%	8.1%	32.1%	8.3%	30.7%	-23.3%	-25.4%	0.9%	30.7%	-9.1%	15.7%	-1.0%	21.3%	-1.4%	20.7%	0.0%	-5.4%	-1.4%	20.7%	0.2%	29.6%
2019/3	_	_	400.0%	-18.2%	-10.5%	-24.4%	-3.8%	-24.0%	-94.9%	-2.3%	-20.0%	-24.0%	20.0%	4.9%	1.5%	-1.0%	2.4%	-0.3%	0.0%	4.5%	2.4%	-0.3%	-12.8%	-21.7%
2020/3	_	_	-6.7%	6.0%	8.4%	-0.9%	7.1%	-0.5%	125.0%	279.2%	8.4%	-0.4%	-25.0%	-11.5%	2.5%	-10.6%	0.9%	-10.7%	0.0%	-2.0%	0.9%	-10.7%	5.6%	-1.7%
2021/3	_	_	0.0%	5.1%	39.1%	14.2%	36.2%	13.5%	1000.0%	308.8%	58.7%	13.7%	-11.1%	-47.5%	3.4%	39.5%	2.8%	29.2%	0.0%	1.7%	2.8%	29.2%	38.5%	15.5%
2022/3	_	_	0.0%	-11.7%	-2.3%	37.9%	-2.1%	34.7%	-97.0%	-99.8%	-17.4%	34.4%	25.0%	9.4%	-7.0%	-13.2%	-5.8%	-12.2%	0.0%	10.7%	-5.8%	-12.1%	-14.3%	28.5%
2023/3	_	_	3.6%	-3.3%	3.8%	-0.9%	3.8%	-1.0%	0.0%	24.6%	3.7%	-1.0%	-10.0%	-14.2%	3.0%	-4.9%	2.4%	-5.5%	0.0%	9.2%	2.4%	-5.5%	3.3%	-1.4%
2024/3			0.0%	6.6%	2.0%	17.3%	1.9%	16.9%	1633.3%	5148.7%	11.2%	16.9%	-11.1%	43.2%	-1.5%	21.4%	-1.9%	22.5%	100.0%	76.0%	-1.4%	22.6%	7.5%	17.4%
2024/6	_	_	0.0%	4.0%	1.4%	4.6%	1.3%	4.6%	46.5%	17.7%	11.8%	4.6%	0.0%	6.3%	1.5%	2.3%	1.4%	2.5%	0.0%	6.4%	1.4%	2.5%	9.8%	4.4%

(3) Total Assets Under Management (Discretionary Assets + Assets Under Management)

(Unit: ¥ 100million)

	1																						(Ollic)	TOURNINON)
						Domesti	c Clients										Overseas	Clients					Т	otal
				Corpo	ratioms				Indiv	riduals		otal			Corpora	atioms			Indivi	iduala	Ta	otal	•	etionary
	Public Per	nsion Funds	Private Pe	nsion Funds	Ot	hers	Sub-	-total	Iridiv	iduais	'	Otai	Pension	Funds	Ot	hers	Sub-	-total	Indivi	luuais	10	otai	As	sets)
	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount
2012/3	249	564,303	4,997	244,055	1,616	429,282	6,862	1,237,640	42,106	5,146	48,968	1,242,786	126	19,598	964	212,193	1,090	231,791	83	211	1,173	232,001	50,141	1,474,787
2013/3	234	670,079	4,967	272,044	1,693	571,712	6,894	1,513,835	51,449	6,767	58,343	1,520,602	137	23,821	969	207,837	1,106	231,658	36	99	1,142	231,757	59,485	1,752,360
2014/3	220	783,901	4,829	286,005	2,060	555,462	7,109	1,625,368	105,183	12,520	112,292	1,637,888	145	29,438	1,070	242,886	1,215	272,324	38	139	1,253	272,463	113,545	1,910,351
2015/3	260	877,976	4,542	306,017	4,978	670,915	9,780	1,854,908	303,976	35,376	313,756	1,890,284	142	35,137	1,138	327,520	1,280	362,658	30	128	1,310	362,786	315,066	2,253,070
2016/3	482	938,304	4,261	273,312	7,280	757,255	12,023	1,968,872	477,180	52,691	489,203	2,021,563	141	23,459	1,190	297,338	1,331	320,797	28	123	1,359	320,920	490,562	2,342,483
2017/3	540	1,011,586	4,227	273,234	1,556	845,093	6,323	2,129,913	225	255	6,548	2,130,168	89	23,952	1,131	320,279	1,220	344,231	25	126	1,245	344,356	7,793	2,474,524
2018/3	553	1,120,840	4,288	290,982	1,673	963,696	6,514	2,375,518	245	255	6,759	2,375,773	106	25,194	1,231	508,922	1,337	534,116	24	128	1,361	534,243	8,120	2,910,016
2019/3	577	1,272,709	4,538	281,381	2,053	1,316,963	7,168	2,871,053	137	276	7,305	2,871,330	107	23,069	1,273	355,703	1,380	378,771	31	136	1,411	378,907	8,716	3,250,237
2020/3	639	1,364,198	4,664	271,037	2,168	1,368,820	7,471	3,004,054	144	515	7,615	3,004,569	101	20,883	1,278	348,664	1,379	369,547	6	91	1,385	369,638	9,000	3,374,207
2021/3	673	2,001,558	4,711	321,854	2,376	1,783,707	7,760	4,107,119	266	1,392	8,026	4,108,511	101	26,186	1,349	468,918	1,450	495,104	6	106	1,456	495,210	9,482	4,603,721
2022/3	703	2,161,199	4,778	324,964	2,450	2,000,419	7,931	4,486,582	156	620	8,087	4,487,202	106	20,848	1,369	479,344	1,475	500,192	12	107	1,487	500,299	9,574	4,987,501
2023/3	756	2,274,696	4,798	312,585	2,513	1,979,614	8,067	4,566,895	159	676	8,226	4,567,571	76	16,036	1,347	475,370	1,423	491,406	7	120	1,430	491,526	9,656	5,059,096
2024/3	801	2,738,989	4,828	341,780	2,622	2,235,909	8,251	5,316,678	251	789	8,502	5,317,467	78	21,282	1,337	586,963	1,415	608,245	8	457	1,423	608,702	9,925	5,926,169
2024/6	830	2,815,515	4,817	347,249	2,792	2,275,460	8,439	5,438,224	510	2,673	8,949	5,440,897	78	22,134	1,352	607,478	1,430	629,611	9	487	1,439	630,098	10,388	6,070,995

Note: "Discretionary Accounts" includes accounts under advice.

Note: Assets under management of "Wrap Accounts" is included in those of "Discretionary Accounts" until 2016/3.

						Domestic	Clients										Overseas	Clients					To	otal
				Corpor	ratioms				Indiv	viduals	Т.	otal			Corpora	tioms			Indi	∕iduals	т	otal	(Discre	etionary
	Public Pen	sion Funds	Private Pe	nsion Funds	Otł	ners	Sub	-total	maix	riduais	1	otai	Pension	Funds	Ot	hers	Sub-	total	iriai	viduais	-	Otai	Ass	ets)
	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount
2013/3	-6.0%	18.7%	-0.6%	11.5%	4.8%	33.2%	0.5%	22.3%	22.2%	31.5%	19.1%	22.4%	8.7%	21.6%	0.5%	-2.1%	1.5%	-0.1%	-56.6%	-52.8%	-2.6%	-0.1%	18.6%	18.8%
2014/3	-6.0%	17.0%	-2.8%	5.1%	21.7%	-2.8%	3.1%	7.4%	104.4%	85.0%	92.5%	7.7%	5.8%	23.6%	10.4%	16.9%	9.9%	17.6%	5.6%	39.7%	9.7%	17.6%	90.9%	9.0%
2015/3	18.2%	12.0%	-5.9%	7.0%	141.7%	20.8%	37.6%	14.1%	189.0%	182.6%	179.4%	15.4%	-2.1%	19.4%	6.4%	34.8%	5.3%	33.2%	-21.1%	-7.8%	4.5%	33.2%	177.5%	17.9%
2016/3	85.4%	6.9%	-6.2%	-10.7%	46.2%	12.9%	22.9%	6.1%	57.0%	48.9%	55.9%	6.9%	-0.7%	-33.2%	4.6%	-9.2%	4.0%	-11.5%	-6.7%	-3.8%	3.7%	-11.5%	55.7%	4.0%
2017/3	12.0%	7.8%	-0.8%	0.0%	-78.6%	11.6%	-47.4%	8.2%	-100.0%	-99.5%	-98.7%	5.4%	-36.9%	2.1%	-5.0%	7.7%	-8.3%	7.3%	-10.7%	1.9%	-8.4%	7.3%	-98.4%	5.6%
2018/3	2.4%	10.8%	1.4%	6.5%	7.5%	14.0%	3.0%	11.5%	8.9%	0.2%	3.2%	11.5%	19.1%	5.2%	8.8%	58.9%	9.6%	55.2%	-4.0%	1.5%	9.3%	55.1%	4.2%	17.6%
2019/3	4.3%	13.5%	5.8%	-3.3%	22.7%	36.7%	10.0%	20.9%	-44.1%	8.3%	8.1%	20.9%	0.9%	-8.4%	3.4%	-30.1%	3.2%	-29.1%	29.2%	6.4%	3.7%	-29.1%	7.3%	11.7%
2020/3	10.7%	7.2%	2.8%	-3.7%	5.6%	3.9%	4.2%	4.6%	5.1%	86.2%	4.2%	4.6%	-5.6%	-9.5%	0.4%	-2.0%	-0.1%	-2.4%	-80.6%	-33.3%	-1.8%	-2.4%	3.3%	3.8%
2021/3	5.3%	46.7%	1.0%	18.7%	9.6%	30.3%	3.9%	36.7%	84.7%	170.4%	5.4%	36.7%	0.0%	25.4%	5.6%	34.5%	5.1%	34.0%	0.0%	16.9%	5.1%	34.0%	5.4%	36.4%
2022/3	4.5%	8.0%	1.4%	1.0%	3.1%	12.1%	2.2%	9.2%	-41.4%	-55.5%	0.8%	9.2%	5.0%	-20.4%	1.5%	2.2%	1.7%	1.0%	100.0%	1.5%	2.1%	1.0%	1.0%	8.3%
2023/3	7.5%	5.3%	0.4%	-3.8%	2.6%	-1.0%	1.7%	1.8%	1.9%	9.1%	1.7%	1.8%	-28.3%	-23.1%	-1.6%	-0.8%	-3.5%	-1.8%	-41.7%	11.6%	-3.8%	-1.8%	0.9%	1.4%
2024/3	6.0%	20.4%	0.6%	9.3%	4.3%	12.9%	2.3%	16.4%	57.9%	16.7%	3.4%	16.4%	2.6%	32.7%	-0.7%	23.5%	-0.6%	23.8%	14.3%	281.1%	-0.5%	23.8%	2.8%	17.1%
2024/6	3.6%	2.8%	-0.2%	1.6%	1.3%	1.7%	0.6%	2.2%	27.2%	14.5%	1.8%	2.3%	0.0%	4.0%	1.1%	3.5%	1.1%	3.5%	12.5%	6.6%	1.1%	3.5%	1.7%	2.4%

(4) Assets Under Management by Asset Class

①Number of Contract

		Domestic			Overseas			Global		Total
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	Total
2012/3	2,499	510	19,347	711	835	778	348	375	24,273	49,676
2013/3	2,180	586	24,080	640	912	805	352	441	28,994	58,990
2014/3	2,208	567	41,159	637	1,010	808	323	494	65,825	113,031
2015/3	2,641	658	87,657	596	1,047	804	308	524	220,310	314,545
2016/3	2,893	587	118,504	594	1,098	897	313	574	364,544	490,004
2017/3	1,462	719	416	574	1,106	793	294	342	1,431	7,137
2018/3	1,522	715	439	556	1,134	865	352	360	1,520	7,463
2019/3	1,645	833	477	642	1,221	991	366	374	1,594	8,143
2020/3	1,603	815	496	675	1,273	1,113	369	367	1,684	8,395
2021/3	1,579	789	522	722	1,289	1,156	407	367	1,813	8,644
2022/3	1,485	768	530	740	1,299	1,269	420	380	1,965	8,856
2023/3	1,425	753	558	755	1,266	1,340	361	351	2,105	8,914
2023/3	1,425	753	558	755	1,266	1,340	361	351	2,105	8,914
2024/3	1,438	749	612	765	1,257	1,377	356	358	2,215	9,127
2024/6	1,424	767	614	779	1,243	1,408	353	360	2,251	9,199

Percentage changes from the previous year (or term)

		Domestic			Overseas			Total		
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	lotai
2013/3	-12.8%	14.9%	24.5%	-10.0%	9.2%	3.5%	1.1%	17.6%	19.4%	18.7%
2014/3	1.3%	-3.2%	70.9%	-0.5%	10.7%	0.4%	-8.2%	12.0%	127.0%	91.6%
2015/3	19.6%	16.0% 113.0		-6.4%	3.7%	-0.5%	-4.6%	6.1%	234.7%	178.3%
2016/3	9.5%	-10.8%	35.2%	-0.3%	4.9%	11.6%	1.6%	9.5%	65.5%	55.8%
2017/3	-49.5%	22.5%	-99.6%	-3.4%	0.7%	-11.6%	-6.1%	-40.4%	-99.6%	-98.5%
2018/3	4.1%	-0.6%	5.5%	-3.1%	2.5%	9.1%	19.7%	5.3%	6.2%	4.6%
2019/3	8.1%	16.5%	8.7%	15.5%	7.7%	14.6%	4.0%	3.9%	4.9%	9.1%
2020/3	-2.6%	-2.2%	4.0%	5.1%	4.3%	12.3%	0.8%	-1.9%	5.6%	3.1%
2021/3	-1.5%	-3.2%	5.2%	7.0%	1.3%	3.9%	10.3%	0.0%	7.7%	3.0%
2022/3	-6.0%	-2.7%	1.5%	2.5%	0.8%	9.8%	3.2%	3.5%	8.4%	2.5%
2023/3	-4.0%	-2.0%	5.3%	2.0%	-2.5%	5.6%	-14.0%	-7.6%	7.1%	0.7%
2023/3	-4.0%	-2.0%	5.3%	2.0%	-2.5%	5.6%	-14.0%	-7.6%	7.1%	0.7%
2024/3	0.9%	-0.5%	9.7%	1.3%	-0.7%	2.8%	-1.4%	2.0%	5.2%	2.4%
2024/6	-1.0%	2.4%	0.3%	1.8%	-1.1%	2.3%	-0.8%	0.6%	1.6%	0.8%

②Amount of Assets

Z/Amount of			T						(Unit · ¥ 100million)	
		Domestic		T	Overseas			Global		Total
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	ı otal
2012/3	200,102	384,832	22,630	118,708	289,187	15,022	29,031	61,601	139,267	1,260,380
2013/3	266,100	402,713	27,173	141,416	291,351	66,637	70,569	80,489	153,580	1,500,028
2014/3	347,276	419,646	28,780	176,486	307,187	69,771	82,152	83,249	130,835	1,645,382
2015/3	493,438	297,948	37,136	290,150	387,373	25,100	71,073	85,227	266,816	1,954,263
2016/3	484,417	325,143	41,066	299,860	384,086	28,194	54,870	88,690	250,262	1,956,587
2017/3	573,380	342,696	27,803	344,854	414,668	37,166	50,407	95,617	234,406	2,120,997
2018/3	647,015	344,176	29,242	377,575	477,100	49,312	56,429	121,499	349,485	2,451,834
2019/3	692,462	420,756	50,105	594,067	540,449	58,722	75,382	92,297	367,248	2,891,489
2020/3	636,685	411,788	48,573	336,880	684,735	277,433	63,806	96,051	465,676	3,021,626
2021/3	980,766	466,378	56,501	504,172	962,083	360,935	78,601	97,448	689,605	4,196,489
2022/3	974,395	563,363	58,052	614,010	980,172	328,550	89,595	105,378	750,764	4,464,279
2023/3	971,009	649,788	59,187	652,921	980,861	293,724	89,070	101,105	745,595	4,543,259
2023/3	971,009	649,788	59,187	652,921	980,861	293,724	89,070	101,105	745,595	4,543,259
2024/3	1,192,604	682,834	65,481	821,832	1,148,352	344,302	110,464	115,262	839,499	5,320,631
2024/6	1,193,937	684,546	63,042	853,128	1,123,196	422,867	122,527	112,669	859,015	5,434,926

Percentage changes from the previous year (or term)

		Domestic			Overseas			Total		
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	Total
2013/3	33.0%	4.6%	20.1%	19.1%	0.7%	343.6%	143.1%	30.7%	10.3%	19.0%
2014/3	30.5%	4.2%	5.9%	24.8%	5.4%	4.7%	16.4%	3.4%	-14.8%	9.7%
2015/3	42.1%	-29.0%	29.0%	64.4%	26.1%	-64.0%	-13.5%	2.4%	103.9%	18.8%
2016/3	-1.8%	9.1%	10.6%	3.3%	-0.8%	12.3%	-22.8%	4.1%	-6.2%	0.1%
2017/3	18.4%	5.4%	-32.3%	15.0%	8.0%	31.8%	-8.1%	7.8%	-6.3%	8.4%
2018/3	12.8%	0.4%	5.2%	9.5%	15.1%	32.7%	11.9%	27.1%	49.1%	15.6%
2019/3	7.0%	22.3%	71.3%	57.3%	13.3%	19.1%	33.6%	-24.0%	5.1%	17.9%
2020/3	-8.1%	-2.1%	-3.1%	-43.3%	26.7%	372.4%	-15.4%	4.1%	26.8%	4.5%
2021/3	54.0%	13.3%	16.3%	49.7%	40.5%	30.1%	23.2%	1.5%	48.1%	38.9%
2022/3	-0.6%	20.8%	2.7%	21.8%	1.9%	-9.0%	14.0%	8.1%	8.9%	6.4%
2023/3	-0.3%	15.3%	2.0%	6.3%	0.1%	-10.6%	-0.6%	-4.1%	-0.7%	1.8%
2023/3	-0.3%	15.3%	2.0%	6.3%	0.1%	-10.6%	-0.6%	-4.1%	-0.7%	1.8%
2024/3	22.8%	5.1%	10.6%	25.9%	17.1%	17.2%	24.0%	14.0%	12.6%	17.1%
2024/6	0.1%	0.3%	-3.7%	3.8%	-2.2%	22.8%	10.9%	-2.3%	2.3%	2.1%

Percentage

		Domestic			Overseas			Global		Tatal
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	Total
2012/3	15.9%	30.5%	1.8%	9.4%	22.9%	1.2%	2.3%	4.9%	11.0%	100.0%
2013/3	17.7%	26.8%	1.8%	9.4%	19.4%	4.4%	4.7%	5.4%	10.2%	100.0%
2014/3	21.1%	25.5%	1.7%	10.7%	18.7%	4.2%	5.0%	5.1%	8.0%	100.0%
2015/3	25.2%	15.2%	1.9%	14.8%	19.8%	1.3%	3.6%	4.4%	13.7%	100.0%
2016/3	24.8%	16.6%	2.1%	15.3%	19.6%	1.4%	2.8%	4.5%	12.8%	100.0%
2017/3	27.0%	16.2%	1.3%	16.3%	19.6%	1.8%	2.4%	4.5%	11.1%	100.0%
2018/3	26.4%	14.0%	1.2%	15.4%	19.5%	2.0%	2.3%	5.0%	14.3%	100.0%
2019/3	23.9%	14.6%	1.7%	20.5%	18.7%	2.0%	2.6%	3.2%	12.7%	100.0%
2020/3	21.1%	13.6%	1.6%	11.1%	22.7%	9.2%	2.1%	3.2%	15.4%	100.0%
2021/3	23.4%	11.1%	1.3%	12.0%	22.9%	8.6%	1.9%	2.3%	16.4%	100.0%
2022/3	21.8%	12.6%	1.3%	13.8%	22.0%	7.4%	2.0%	2.4%	16.8%	100.0%
2023/3	21.4%	14.3%	1.3%	14.4%	21.6%	6.5%	2.0%	2.2%	16.4%	100.0%
2023/3	21.4%	14.3%	1.3%	14.4%	21.6%	6.5%	2.0%	2.2%	16.4%	100.0%
2024/3	22.4%	12.8%	1.2%	15.4%	21.6%	6.5%	2.1%	2.2%	15.8%	100.0%
2024/6	22.0%	12.6%	1.2%	15.7%	20.7%	7.8%	2.3%	2.1%	15.8%	100.0%

Note:Assets under management is based on discretionary investment management contracts.

Note:Assets under management of "Wrap Accounts" is included in those of "Discretionary Accounts" until 2016/3.

(5) Assets Under Management by Size

1Number of Contract

②Amount of Assets

(Unit	:	¥	100m i	I	Ιi	on)
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	Less than ¥1 billion	Over ¥1 billion	Over ¥5 billion	Over ¥10 billion	Over ¥50 billion	Over ¥100 billion	Total
2012/3	44,999	2,951	682	773	107	164	49,676
2013/3	54,092	3,008	697	863	132	198	58,990
2014/3	107,999	3,003	758	894	172	205	113,031
2015/3	309,353	2,970	803	963	210	246	314,545
2016/3	484,854	2,846	777	1,070	199	258	490,004
2017/3	1,912	2,710	789	1,214	219	293	7,137
2018/3	2,021	2,786	802	1,302	217	335	7,463
2019/3	2,274	2,923	879	1,390	286	391	8,143
2020/3	2,481	2,993	904	1,336	280	401	8,395
2021/3	2,395	3,047	895	1,449	350	508	8,644
2022/3	2,405	3,137	964	1,432	383	535	8,856
2023/3	2,486	3,129	934	1,433	359	573	8,914
2024/3	2,451	3,162	959	1,500	430	625	9,127
2024/6	2,422	3,189	991	1,522	442	633	9,199

	Less than ¥1 billion	Over ¥1 billion	Over ¥5 billion	Over ¥10 billion	Over ¥50 billion	Over ¥100 billion	Total
2012/3	16,184	67,114	47,015	166,903	75,083	888,082	1,260,380
2013/3	16,583	69,054	48,265	190,049	91,215	1,084,863	1,500,028
2014/3	21,916	68,869	52,422	199,195	118,565	1,184,414	1,645,382
2015/3	45,024	68,276	55,641	214,893	147,611	1,422,818	1,954,263
2016/3	64,089	65,180	54,837	226,756	138,149	1,407,575	1,956,587
2017/3	8,418	62,563	55,365	265,891	155,465	1,573,296	2,120,997
2018/3	9,505	64,473	55,671	293,138	156,981	1,872,067	2,451,834
2019/3	9,623	67,436	61,247	308,844	200,416	2,243,922	2,891,489
2020/3	10,609	69,074	63,729	296,581	197,533	2,384,100	3,021,626
2021/3	11,853	71,113	62,368	325,507	245,129	3,480,520	4,196,489
2022/3	10,127	74,179	66,780	321,793	269,680	3,721,722	4,464,279
2023/3	10,396	73,730	65,966	323,888	244,663	3,824,616	4,543,259
2024/3	9,957	74,796	67,468	345,664	297,934	4,524,813	5,320,631
2024/6	9,904	75,851	69,023	354,215	303,120	4,622,813	5,434,926

Percentage changes from the previous year (or term)

Percentage changes from the previous year (or term)

	Less than ¥1 billion	Over ¥1 billion	Over ¥5 billion	Over ¥10 billion	Over ¥50 billion	Over ¥100 billion	Total
2013/3	20.2%	1.9%	2.2%	11.6%	23.4%	20.7%	18.7%
2014/3	99.7%	-0.2%	8.8%	3.6%	30.3%	3.5%	91.6%
2015/3	186.4%	-1.1%	5.9%	7.7%	22.1%	20.0%	178.3%
2016/3	56.7%	-4.2%	-3.2%	11.1%	-5.2%	4.9%	55.8%
2017/3	-99.6%	-4.8%	1.5%	13.5%	10.1%	13.6%	-98.5%
2018/3	5.7%	2.8%	1.6%	7.2%	-0.9%	14.3%	4.6%
2019/3	12.5%	4.9%	9.6%	6.8%	31.8%	16.7%	9.1%
2020/3	9.1%	2.4%	2.8%	-3.9%	-2.1%	2.6%	3.1%
2021/3	-3.5%	1.8%	-1.0%	8.5%	25.0%	26.7%	3.0%
2022/3	0.4%	3.0%	7.7%	-1.2%	9.4%	5.3%	2.5%
2023/3	3.4%	-0.3%	-3.1%	0.1%	-6.3%	7.1%	0.7%
2024/3	-1.4%	1.1%	2.7%	4.7%	19.8%	9.1%	2.4%
2024/6	-1.2%	0.9%	3.3%	1.5%	2.8%	1.3%	0.8%

	Less than ¥1 billion	Over ¥1 billion	Over ¥5 billion	Over ¥10 billion	Over ¥50 billion	Over ¥100 billion	Total
2013/3	2.5%	2.9%	2.7%	13.9%	21.5%	22.2%	19.09
2014/3	32.2%	-0.3%	8.6%	4.8%	30.0%	9.2%	9.79
2015/3	105.4%	-0.9%	6.1%	7.9%	24.5%	20.1%	18.89
2016/3	42.3%	-4.5%	-1.4%	5.5%	-6.4%	-1.1%	0.19
2017/3	-86.9%	-4.0%	1.0%	17.3%	12.5%	11.8%	8.49
2018/3	12.9%	3.1%	0.6%	10.2%	1.0%	19.0%	15.69
2019/3	1.2%	4.6%	10.0%	5.4%	27.7%	19.9%	17.99
2020/3	10.2%	2.4%	4.1%	-4.0%	-1.4%	6.2%	4.59
2021/3	11.7%	3.0%	-2.1%	9.8%	24.1%	46.0%	38.99
2022/3	-14.6%	4.3%	7.1%	-1.1%	10.0%	6.9%	6.49
2023/3	2.7%	-0.6%	-1.2%	0.7%	-9.3%	2.8%	1.89
2024/3	-4.2%	1.4%	2.3%	6.7%	21.8%	18.3%	17.19
2024/6	-0.5%	1.4%	2.3%	2.5%	1.7%	2.2%	2.19

Percentage

Percentage

	Less than ¥1 billion	Over ¥1 billion	Over ¥5 billion	Over ¥10 billion	Over ¥50 billion	Over ¥100 billion	Total
2012/3	90.6%	5.9%	1.4%	1.6%	0.2%	0.3%	100.0%
2013/3	91.7%	5.1%	1.2%	1.5%	0.2%	0.3%	100.0%
2014/3	95.5%	2.7%	0.7%	0.8%	0.2%	0.2%	100.0%
2015/3	98.3%	0.9%	0.3%	0.3%	0.1%	0.1%	100.0%
2016/3	98.9%	0.6%	0.2%	0.2%	0.0%	0.1%	100.0%
2017/3	26.8%	38.0%	11.1%	17.0%	3.1%	4.1%	100.0%
2018/3	27.1%	37.3%	10.7%	17.4%	2.9%	4.5%	100.0%
2019/3	27.9%	35.9%	10.8%	17.1%	3.5%	4.8%	100.0%
2020/3	29.6%	35.7%	10.8%	15.9%	3.3%	4.8%	100.0%
2021/3	27.7%	35.2%	10.4%	16.8%	4.0%	5.9%	100.0%
2022/3	27.2%	35.4%	10.9%	16.2%	4.3%	6.0%	100.0%
2023/3	27.9%	35.1%	10.5%	16.1%	4.0%	6.4%	100.0%
2024/3	26.9%	34.6%	10.5%	16.4%	4.7%	6.8%	100.0%
2024/6	26.3%	34.7%	10.8%	16.5%	4.8%	6.9%	100.0%

	Less than ¥1 billion	Over ¥1 billion	Over ¥5 billion	Over ¥10 billion	Over ¥50 billion	Over ¥100 billion	Total
2012/3	1.3%	5.3%	3.7%	13.2%	6.0%	70.5%	100.0%
2013/3	1.1%	4.6%	3.2%	12.7%	6.1%	72.3%	100.0%
2014/3	1.3%	4.2%	3.2%	12.1%	7.2%	72.0%	100.0%
2015/3	2.3%	3.5%	2.8%	11.0%	7.6%	72.8%	100.0%
2016/3	3.3%	3.3%	2.8%	11.6%	7.1%	71.9%	100.0%
2017/3	0.4%	2.9%	2.6%	12.5%	7.3%	74.2%	100.0%
2018/3	0.4%	2.6%	2.3%	12.0%	6.4%	76.4%	100.0%
2019/3	0.3%	2.3%	2.1%	10.7%	6.9%	77.6%	100.0%
2020/3	0.4%	2.3%	2.1%	9.8%	6.5%	78.9%	100.0%
2021/3	0.3%	1.7%	1.5%	7.8%	5.8%	82.9%	100.0%
2022/3	0.2%	1.7%	1.5%	7.2%	6.0%	83.4%	100.0%
2023/3	0.2%	1.6%	1.5%	7.1%	5.4%	84.2%	100.0%
2024/3	0.2%	1.4%	1.3%	6.5%	5.6%	85.0%	100.0%
2024/6	0.2%	1.4%	1.3%	6.5%	5.6%	85.1%	100.0%

Note:Assets under management is based on discretionary investment management contracts.

Note:Assets under management of "Wrap Accounts" is included in those of "Discretionary Accounts" until 2016/3.

(6) Assets Under Management by Country and Region

(Unit: ¥ 100million) Japan USA Europe Asia Others Real Estate Real Estate Real Estate Real Estate Short term Short term Short term Real Estate Short term Short term Others Others Others Bonds Stocks Bonds Others Stocks Bonds Stocks Bonds Stocks Bonds Others investments investments investments 7 11,291 2012/3 219,850 461,283 577 9,489 75,197 128,836 5,685 43,954 74,711 1,354 2,366 10,526 7,955 544 32,867 92,994 1,796 65,860 13,111 118 286,286 97,725 159,840 13 96,563 3,438 10,344 2,764 2013/3 496,680 16,800 13,185 13,414 57,312 1,428 13,776 185 43,102 96,765 86,816 2,485 895 13,208 127,667 10,377 2,982 8,256 97,572 3,300 2014/3 367,125 477,271 17,600 166,327 73,699 125,457 2,874 652 49,474 78,934 7,418 13,987 516,898 398,358 1,533 20,109 182,619 209,046 11 15,386 89,633 141,536 6,705 4,618 10,820 2,142 63,622 120,028 90,278 2015/3 25,545 16,347 34,839 61 4,121 498,556 1,194 20,282 188,519 213,819 104 13,501 87,369 136,364 21 31,301 11,633 1,605 56,407 4,690 2016/3 439,187 22,666 14,116 1,090 4,368 108 125,686 21 83,979 133 1,484 34,566 215,917 351 128 4,294 2017/3 582,559 476,282 21,983 231,384 18,901 4,617 92,110 134,386 914 4,453 37,494 9,159 -46 1,465 56,948 120,316 71,187 100,474 174,049 27,307 232,452 481 13,878 59,874 2018/3 659,192 562,996 1,932 29,420 256,352 14,073 217 1,664 1,810 46,724 14,395 963 156,214 148 3,361 93,418 1,099 242 23,659 283,682 156,777 5,636 2019/3 720,590 638,482 4,267 44,269 285,725 14,164 18,366 107,800 1,718 4,049 56,316 14,614 610 1,969 228,280 216,654 926 61,295 5,574 467 2020/3 665,735 622,090 4,544 45,848 34,637 256,063 370,898 8,503 19,577 89,894 175,119 -1,1374,741 42,780 15,176 216 2,144 235,833 295,511 1,445 4,538 120,764 7,758 41,071 378,478 24,738 | 124,060 | 285,422 306,086 3,348 217,095 6,590 -970 2,286 2,068 2021/3 1,015,107 685,157 53,109 457,315 2,998 6,340 74,178 16,732 521 486,065 447 2,825 33,951 415,442 37,306 | 128,062 | 280,723 2022/3 1,013,358 760,740 9,153 78,719 501,037 9,952 9,077 -468 8,600 78,538 18,369 2,806 321,233 493,054 2,801 257,665 533 2,425 1,012,484 853,648 24,978 405,443 45,810 | 126,155 | 276,777 | 329,316 475,236 2023/3 11,166 54,961 13,577 9,546 -1,68210,805 18,234 3,080 1,920 282,154 510,317 75,706 56,531 44,764 541,065 591,857 50,935 | 145,326 | 323,846 -620 -157 928 316,743 1,245,736 879,740 16,546 953 526 11,663 12,420 17,207 82,271 17,376 2,114 394,323 556,371 12,168 37,587 578,483 614,043 54,512 153,218 328,708 2,440 398,694 575,161 916 333,763 1,237,037 873,371 12,448 66,836 16,961 15,840 -1,026500 -156 12,398 2024/6 12,645 90,980 18,406

Percentage changes from the previous year (or term)

			Japan					USA					Europe			Asia					Others				
	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	I Private I.	Short term	Others
2013/3	30.2%	7.7%	18.5%	28.1%	38.9%	30.0%	24.1%	90.0%	18.8%	-56.3%	30.4%	29.2%	-100.0%	5.5%	45.3%	30.9%	30.0%	-59.8%	57.2%	-25.0%	31.1%	4.1%	2705.3%	53.9%	31.8%
2014/3	28.2%	-3.9%	30.9%	4.8%	0.2%	30.6%	4.1%	201.6%	-22.6%	198.5%	28.6%	29.9%	-	108.7%	-16.4%	1.5%	-20.2%	6.0%	36.9%	59.7%	14.8%	0.8%	-11.5%	19.4%	-9.1%
2015/3	40.8%	-16.5%	71.3%	45.1%	52.2%	43.0%	25.7%	-70.7%	48.3%	120.4%	21.6%	12.8%	-	124.9%	60.7%	149.1%	31.1%	-50.6%	-76.0%	228.7%	28.6%	23.0%	-34.0%	24.9%	14.4%
2016/3	-3.5%	10.2%	-22.1%	-11.3%	0.9%	3.2%	2.3%	814.3%	-12.3%	-13.7%	-2.5%	-3.7%	_	-83.7%	-5.4%	-10.2%	7.5%	280.6%	77.4%	-25.1%	-11.3%	4.7%	167.9%	13.8%	-7.0%
2017/3	16.8%	8.4%	24.3%	-3.0%	70.4%	14.5%	8.2%	238.8%	40.0%	-67.3%	5.4%	-1.5%	520.6%	-16.1%	1.9%	19.8%	-21.3%	531.7%	-142.4%	-8.7%	1.0%	-4.3%	498.3%	-8.4%	-15.2%
2018/3	13.2%	18.2%	30.3%	33.8%	-21.0%	7.7%	10.8%	36.9%	-26.6%	204.8%	9.1%	29.5%	64.1%	82.1%	-59.3%	24.6%	57.2%	206.5%	-957.5%	-34.3%	5.1%	29.8%	16.0%	-21.7%	31.2%
2019/3	9.3%	13.4%	120.8%	50.5%	-13.4%	22.0%	11.5%	128.8%	2.1%	30.5%	7.3%	-9.9%	36.0%	3.2%	123.7%	20.5%	1.5%	432.2%	55.4%	104.5%	281.3%	38.7%	524.9%	67.7%	-34.4%
2020/3	-7.6%	-2.6%	6.5%	3.6%	46.4%	-9.7%	29.8%	407.0%	-40.0%	6.6%	-16.6%	11.7%	125.3%	-166.2%	17.1%	-24.0%	3.8%	92.7%	-64.5%	8.9%	3.3%	36.4%	56.0%	-19.5%	97.0%
2021/3	52.5%	10.1%	70.7%	15.8%	18.6%	47.8%	23.3%	18.2%	-64.7%	26.4%	38.0%	63.0%	5.5%	-14.7%	33.7%	73.4%	10.3%	11.7%	7.8%	6.6%	29.8%	64.5%	43.1%	-26.2%	79.8%
2022/3	-0.2%	11.0%	18.0%	48.2%	-17.3%	9.8%	9.6%	51.0%	202.8%	50.8%	3.2%	-1.6%	14.3%	-51.7%	35.6%	5.9%	9.8%	-14.3%	-63.5%	22.8%	4.9%	1.4%	36.6%	-16.4%	18.7%
2023/3	-0.1%	12.2%	22.0%	-30.2%	-26.4%	-2.4%	1.9%	36.4%	5.2%	22.8%	-1.5%	-1.4%	4.0%	-259.3%	25.6%	-3.6%	-0.7%	19.3%	-297.3%	9.8%	2.5%	-3.6%	-14.2%	-31.5%	9.5%
2024/3	23.0%	3.1%	11.2%	2.9%	79.2%	33.5%	16.0%	21.9%	80.2%	11.2%	15.2%	17.0%	13.9%	63.1%	12.6%	8.7%	-4.7%	-1.3%	6.5%	-31.4%	19.7%	17.1%	380.9%	-51.6%	12.3%
2024/6	-0.7%	-0.7%	0.2%	18.2%	-16.0%	6.9%	3.7%	2.5%	-7.9%	7.0%	5.4%	1.5%	21.8%	-65.5%	3.9%	10.6%	5.9%	-5.1%	0.5%	15.4%	1.1%	3.4%	6.3%	-1.4%	5.4%

Percentage

																<u> </u>							0.1		
			Japan					USA					Europe					Asia			1		Others		
	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	i Private I.	ort term estments	Others
2012/3	17.4%	36.6%	0.0%	1.0%	0.8%	6.0%	10.2%	0.0%	0.9%	0.5%	3.5%	5.9%	0.0%	0.1%	0.2%	0.8%	0.6%	0.0%	0.0%	0.0%	2.6%	7.4%	0.0%	0.1%	5.2%
2013/3	19.1%	33.1%	0.0%	1.1%	0.9%	6.5%	10.7%	0.0%	0.9%	0.2%	3.8%	6.4%	0.0%	0.1%	0.2%	0.9%	0.7%	0.0%	0.0%	0.0%	2.9%	6.5%	0.0%	0.2%	5.8%
2014/3	22.3%	29.0%	0.1%	1.1%	0.8%	7.8%	10.1%	0.0%	0.6%	0.5%	4.5%	7.6%	0.0%	0.2%	0.2%	0.9%	0.5%	0.0%	0.0%	0.0%	3.0%	5.9%	0.0%	0.2%	4.8%
2015/3	26.4%	20.4%	0.1%	1.3%	1.0%	9.3%	10.7%	0.0%	0.8%	0.8%	4.6%	7.2%	0.0%	0.3%	0.2%	1.8%	0.6%	0.0%	0.0%	0.1%	3.3%	6.1%	0.0%	0.2%	4.6%
2016/3	25.5%	22.4%	0.1%	1.2%	1.0%	9.6%	10.9%	0.0%	0.7%	0.7%	4.5%	7.0%	0.0%	0.1%	0.2%	1.6%	0.6%	0.0%	0.0%	0.1%	2.9%	6.4%	0.0%	0.2%	4.3%
2017/3	27.5%	22.5%	0.1%	1.0%	1.6%	10.2%	10.9%	0.0%	0.9%	0.2%	4.3%	6.3%	0.0%	0.0%	0.2%	1.8%	0.4%	0.0%	0.0%	0.1%	2.7%	5.7%	0.0%	0.2%	3.4%
2018/3	26.9%	23.0%	0.1%	1.2%	1.1%	9.5%	10.5%	0.0%	0.6%	0.6%	4.1%	7.1%	0.0%	0.1%	0.1%	1.9%	0.6%	0.0%	0.0%	0.0%	2.4%	6.4%	0.0%	0.1%	3.8%
2019/3	24.9%	22.1%	0.1%	1.5%	0.8%	9.8%	9.9%	0.0%	0.5%	0.6%	3.7%	5.4%	0.0%	0.1%	0.1%	1.9%	0.5%	0.0%	0.0%	0.1%	7.9%	7.5%	0.0%	0.2%	2.1%
2020/3	22.0%	20.6%	0.2%	1.5%	1.1%	8.5%	12.3%	0.2%	0.3%	0.6%	3.0%	5.8%	0.0%	0.0%	0.2%	1.4%	0.5%	0.0%	0.0%	0.1%	7.8%	9.8%	0.0%	0.2%	4.0%
2021/3	24.2%	16.3%	0.2%	1.3%	1.0%	9.0%	10.9%	0.2%	0.1%	0.6%	3.0%	6.8%	0.0%	0.0%	0.2%	1.8%	0.4%	0.0%	0.0%	0.1%	7.3%	11.6%	0.0%	0.1%	5.2%
2022/3	22.7%	17.0%	0.2%	1.8%	0.8%	9.3%	11.2%	0.2%	0.2%	0.8%	2.9%	6.3%	0.0%	0.0%	0.2%	1.8%	0.4%	0.0%	0.0%	0.1%	7.2%	11.0%	0.1%	0.1%	5.8%
2023/3	22.3%	18.8%	0.2%	1.2%	0.5%	8.9%	11.2%	0.3%	0.2%	1.0%	2.8%	6.1%	0.0%	0.0%	0.2%	1.7%	0.4%	0.0%	0.0%	0.1%	7.2%	10.5%	0.1%	0.0%	6.2%
2024/3	23.4%	16.5%	0.2%	1.1%	0.8%	10.2%	11.1%	0.3%	0.3%	1.0%	2.7%	6.1%	0.0%	0.0%	0.2%	1.5%	0.3%	0.0%	0.0%	0.0%	7.4%	10.5%	0.2%	0.0%	6.0%
2024/6	22.8%	16.1%	0.2%	1.2%	0.7%	10.6%	11.3%	0.3%	0.3%	1.0%	2.8%	6.0%	0.0%	0.0%	0.2%	1.7%	0.3%	0.0%	0.0%	0.0%	7.3%	10.6%	0.2%	0.0%	6.1%

Note: Assets under management is based on discretionary investment management contracts.

Note: Assets under management of "Wrap Accounts" is included in those of "Discretionary Accounts" until 2016/3.

(7) Investment in Domestic Investment Trusts

(Unit: ¥ 100million)

_				
		Domestic Publicly Offered	Domestic Privately Placed	Total
L		Investment Trusts	Investment Trusts	Total
	2023/3	7,272	78,552	85,825
	2024/3	8,472	88,173	96,645
	2024/6	8,528	88,311	96,839

Percentage changes from the previous year (or term)

	Domestic Publicly Offered Investment	Domestic Privately Placedinvestment	Total
2024/3	16.5%	12.2%	12.6%
2024/6	0.7%	0.2%	0.2%

Note: Assets under management is based on discretionary investment management contracts.

(8) Derivative Transactions

Exchange traded derivatives

Others	
	176

(Unit: ¥ 100million)

	Futı	ıres	Opt	ions	Others
	Stocks	Bonds	Stocks	Bonds	Others
2012/3	5,429	2,772	920	8	176
2013/3	6,099	4,738	3,412	19	772
2014/3	6,642	4,153	1,162	0	38
2015/3	10,686	4,372	1,863	0	2,269
2016/3	9,354	7,573	943	2	1,303
2017/3	11,318	11,946	723	139	317
2018/3	15,047	18,432	979	10	11,325
2019/3	11,581	15,080	400	676	29,478
2020/3	12,520	7,484	326	2	4,335
2021/3	14,143	15,108	792	7	1,348
2022/3	16,521	11,120	1,205	2	1,009
2023/3	17,875	25,273	1,621	0	1,406
2024/3	22,166	16,302	3,364	14	4,561
2024/6	22,693	20,021	2,031	17	4,639

Over-the-counter derivatives

(Unit: ¥ 100million)

0 101 0110	Codificor delivatives			(Offic. + Toolillilloff)
	Forwards	Options	Swaps	Others
2012/3	156,856	11,269	84,449	4,341
2013/3	162,108	12,242	89,728	8,522
2014/3	150,541	10,737	42,977	11,900
2015/3	169,693	23,762	37,436	5,396
2016/3	162,426	26,418	72,872	2,952
2017/3	139,928	5,263	86,655	3,351
2018/3	185,913	8,784	148,236	6,628
2019/3	264,621	33,651	197,837	29,084
2020/3	339,054	38,602	197,145	6,310
2021/3	364,032	32,464	166,053	4,890
2022/3	330,031	23,429	114,807	16,265
2023/3	272,166	26,193	126,456	20,321
2024/3	111,459	58,816	205,680	16,903
2024/6	140,673	73,930	518,278	9,880

Overseas exchange traded derivatives

(Unit: ¥ 100million)

	Futu	ires	Opt	ions	Others
	Stocks	Bonds	Stocks	Bonds	Others
2012/3	1,709	7,302	3	498	1,404
2013/3	3,926	13,490	17	41	3,624
2014/3	4,165	12,262	217	52	5,505
2015/3	7,137	14,681	409	225	17,344
2016/3	5,681	27,444	65	178	9,916
2017/3	8,204	35,554	106	146	10,832
2018/3	8,050	39,588	185	25	16,766
2019/3	9,740	41,142	340	7	8,981
2020/3	9,705	57,502	21	4	39,566
2021/3	13,772	76,387	11	7	29,572
2022/3	14,159	75,877	349	3	10,961
2023/3	11,733	60,265	452	22	6,260
2024/3	15,460	53,904	52	8	15,701
2024/6	20,982	116,442	50	11	14,278

Note: Assets under management is based on discretionary investment management contracts.

Note: Assets under management of "Wrap Accounts" is included in those of "Discretionary Accounts" until 2016/3.

(1) Assets Under Management (Discretionary Assets)

(Unit: ¥ 100millior

			Don	nestic Clie	ents						Overse	as Clients							То	tal					To	tal	
	Securities	s related	to real			Ot	hers		Securit	ies related	to real property		Oth	ers	,	Securiti	es related	d to real p			Oth	iers		(D		ary Asset	•
	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	1	IN double laver scheme No.of contracts with master scheme	Amount Amount IN double layer scheme Amount of assets unde managemen for master scheme	r Contracts	IN double laver scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under manageme nt for
2012/3	589	55	47,290	4,716	6	3	54	9	0	0	0 0	0	0	0	0	589	55	47,290	4,716	6	3	54	9	595	58	47,344	4,724
2013/3	588	54	45,086	4,312	7	3	84	29	0	0	0 (2	2	16	16	588	54	45,086	4,312	9	5	100	45	597	59	45,187	4,358
2014/3	499	52	36,997	2,404	6	3	94	30	0	0	0 (2	2	17	17	499	52	36,997	2,404	8	5	111	47	507	57	37,108	2,451
2015/3	468	39	37,328	1,566	7	2	148	6	1	0	15 (2	2	15	15	469	39	37,343	1,566	9	4	163	21	478	43	37,506	1,587
2016/3	495	39	36,016	1,571	5	C	197	0	1	0	14 (2	2	8	8	496	39	36,029	1,571	7	2	205	8	503	41	36,234	1,580
2017/3	464	40	33,892	1,494	11	5	138	43	2	0	41 () 1	1	3	3	466	40	33,933	1,494	12	6	141	46	478	46	34,074	1,541
2018/3	607	63	39,722	2,605	15	5	426	58	2	0	68 () 1	1	0	0	609	63	39,790	2,605	16	6	426	59	625	69	40,216	2,664
2019/3	853	74	41,505	2,693	23	c c	2,027	0	2	0	78 (0	0	0	0	855	74	41,583	2,693	23	0	2,027	0	878	74	43,610	2,693
2020/3	1,012	139	50,624	7,442	21	C	1,237	0	4	0	101	0	0	0	0	1,016	139	50,725	7,442	21	0	1,237	0	1,037	139	51,962	7,442
2021/3	1,210	152	59,962	5,862	37	0	1,902	0	4	0	101	0	0	0	0	1,214	152	60,063	5,862	37	0	1,902	0	1,251	152	61,965	5,862
2022/3	1,430	139	73,046	5,439	68	2	4,351	240	5	0	154 (1	0	1	0	1,435	139	73,201	5,439	69	2	4,351	240	1,504	141	77,552	5,679
2023/3	1,627	162	86,694	7,096	92	1	5,284	0	4	0	143 (1	0	1	0	1,631	162	86,837	7,096	93	1	5,285	0	1,724	163	92,122	7,096
2024/3	1,714	184	101,162	9,877	131	C	6,112	0	2	0	110	1	0	1	0	1,716	184	101,273	9,877	132	0	6,114	0	1,848	184	107,386	9,877
2024/6	1,743	181	104,019	8,931	136	0	6,190	0	2	0	110) 1	0	1	0	1,745	181	104,129	8,931	137	0	6,191	0	1,882	181	110,320	8,931

			Don	nestic Clie	nts							Oversea	s Clients							To	tal					To	otal
	Securit	ies relate	d to real p	property		Oth	ners		Securitie	es related	to real p			Oth	ers		Securitie	s related	to real p	roperty		Othe	ers	_	(D	iscretion	nary Assets)
	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme		IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double laver scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount IN double layer scheme Amount of assets under manageme nt for
2013/3	-0.2%	-1.8%	-4.7%	-8.6%	16.7%	0.0%	56.9%	235.9%	_	_	_	-	_	_	_	-	-0.2%	-1.8%	-4.7%	-8.6%	50.0%	66.7%	87.0%	420.8%	0.3%	1.7%	-4.6% -7.8%
2014/3	-15.1%	-3.7%	-17.9%	-44.2%	-14.3%	0.0%	11.5%	1.5%	_	-	_	_	0.0%	0.0%	4.5%	4.5%	-15.1%	-3.7%	-17.9%	-44.2%	-11.1%	0.0%	10.4%	2.6%	-15.1%	-3.4%	-17.9% -43.8%
2015/3	-6.2%	-25.0%	0.9%	-34.9%	16.7%	-33.3%	57.1%	-79.7%	-	-	_	-	0.0%	0.0%	-9.7%	-9.7%	-6.0%	-25.0%	0.9%	-34.9%	12.5%	-20.0%	47.0%	-54.3%	-5.7%	-24.6%	1.1% -35.2%
2016/3	5.8%	0.0%	-3.5%	0.3%	-28.6%	-100.0%	33.0%	-100.0%	0.0%	-	-9.1%	_	0.0%	0.0%	-45.4%	-45.4%	5.8%	0.0%	-3.5%	0.3%	-22.2%	-50.0%	25.7%	-60.9%	5.2%	-4.7%	-3.4% -0.5%
2017/3	-6.3%	2.6%	-5.9%	-4.9%	120.0%	_	-29.7%	_	100.0%	_	205.2%	_	-50.0%	-50.0%	-63.0%	-63.0%	-6.0%	2.6%	-5.8%	-4.9%	71.4%	200.0%	-31.0%	457.1%	-5.0%	12.2%	-6.0% -2.5%
2018/3	30.8%	57.5%	17.2%	74.3%	36.4%	0.0%	208.4%	34.8%	0.0%	-	64.6%	_	0.0%	0.0%	-91.2%	-91.2%	30.7%	57.5%	17.3%	74.3%	33.3%	0.0%	201.9%	26.5%	30.8%	50.0%	18.0% 72.9%
2019/3	40.5%	17.5%	4.5%	3.4%	53.3%	-100.0%	375.7%	-100.0%	0.0%	-	14.4%	_	-100.0%	-100.0%	-100.0%	-100.0%	40.4%	17.5%	4.5%	3.4%	43.8%	-100.0%	375.4%	-100.0%	2.8%	13.8%	2.0% 8.4%
2020/3	18.6%	87.8%	22.0%	176.3%	-8.7%	-	-39.0%	_	100.0%	-	29.4%	-	-	_	_	-	18.8%	87.8%	22.0%	176.3%	-8.7%	_	-39.0%	_	18.1%	87.8%	19.2% 176.3%
2021/3	19.6%	9.4%	18.4%	-21.2%	76.2%	-	53.7%	_	0.0%	-	-0.2%	_	-	_	_	-	19.5%	9.4%	18.4%	-21.2%	76.2%	-	53.7%	_	20.6%	9.4%	19.3% -21.2%
2022/3	18.2%	-8.6%	21.8%	-7.2%	83.8%	_	128.8%	_	25.0%	-	52.9%	-	_	_	_	-	18.2%	-8.6%	21.9%	-7.2%	86.5%	-	128.8%	_	20.2%	-7.2%	25.2% -3.1%
2023/3	13.8%	16.5%	18.7%	30.5%	35.3%	-50.0%	21.5%	-100.0%	-20.0%	-	-7.2%	_	0.0%	_	20.6%	_	13.7%	16.5%	18.6%	30.5%	34.8%	-50.0%	21.5%	-100.0%	14.6%	15.6%	18.8% 24.9%
2024/3	5.3%	13.6%	16.7%	39.2%	42.4%	-100.0%	15.7%	_	-50.0%	_	-23.0%	_	0.0%		65.9%	_	5.2%	13.6%	16.6%	39.2%	41.9%	-100.0%	15.7%	_	7.2%	12.9%	16.6% 39.2%
2024/6	1.7%	-1.6%	2.8%	-9.6%	3.8%	_	1.3%	_	0.0%	_	-0.4%	_	0.0%	_	6.6%	_	1.7%	-1.6%	2.8%	-9.6%	3.8%	_	1.3%	_	1.8%	-1.6%	2.7% -9.6%

(2) Assets Under Management (Assets Under Advice)

(Unit: ¥ 100million)

				omestic (Clients							Overse	as Clients							Tot	tal					Total	. + 1001	1111110117
	Securiti	ies related	d to real ¡			Ot	hers		Securiti	es relate	d to real ¡	property		Oth	ers		Securit	ies related	d to real p			Othe	ers		(Di	scretionary		
	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double laver scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme An	mount A	IN double layer scheme Amount of assets under manageme nt for
2012/3	391	22	42,057	2,832	2	1	49	0	0	0	0	0	3	1	397	40	391	22	42,057	2,832	5	2	446	40	396	24 4	2,503	2,872
2013/3	324	19	38,416	2,715	3	0	352	0	0	0	0	0	4	3	634	580	324	19	38,416	2,715	7	3	986	580	331	22 3	39,402	3,294
2014/3	231	11	28,530	1,188	2	0	336	0	0	0	0	0	5	3	1,026	886	231	11	28,530	1,188	7	3	1,362	886	238	14 2	29,892	2,074
2015/3	234	16	30,033	882	2	0	0	0	0	0	0	0	4	3	986	985	234	16	30,033	882	6	3	986	985	240	19 3	31,020	1,867
2016/3	293	20	38,862	1,179	2	0	0	0	0	0	0	0	4	3	1,987	1,987	293	20	38,862	1,179	6	3	1,987	1,987	299	23 4	10,849	3,166
2017/3	298	17	39,121	749	2	0	0	0	0	0	0	0	3	3	1,817	1,817	298	17	39,121	749	5	3	1,817	1,817	303	20 4	10,938	2,566
2018/3	309	16	44,087	727	3	0	353	0	1	0	135	0	3	3	2,480	2,480	310	16	44,221	727	6	3	2,833	2,480	316	19 4	7,054	3,207
2019/3	386	17	54,204	1,567	10	0	417	0	2	0	247	0	4	4	2,995	2,995	388	17	54,451	1,567	14	4	3,412	2,995	402	21 5	57,863	4,562
2020/3	486	33	66,230	2,114	5	2	183	53	2	0	237	0	4	4	4,248	4,248	488	33	66,466	2,114	9	6	4,431	4,301	497	39 7	0,898	6,415
2021/3	523	39	71,272	8,628	6	1	71	0	2	0	199	0	4	4	4,133	4,133	525	39	71,471	8,628	10	5	4,204	4,133	535	44 7	75,676	12,761
2022/3	656	59	91,857	8,971	10	0	247	0	3	0	223	0	4	4	4,506	4,506	659	59	92,080	8,971	14	4	4,753	4,506	673	63 9	6,833	13,478
2023/3	787	63	111,754	9,834	6	0	364	0	1	0	183	0	5	5	5,531	5,531	788	63	111,936	9,834	11	5	5,895	5,531	799	68 11	7,831	15,365
2024/3	867	63	119,565	10,649	5	0	359	0	2	0	129	0	5	5	5,590	5,590	869	63	119,694	10,649	10	5	5,949	5,590	879	68 12	5,643	16,239
2024/6	882	70	122,451	10,833	6	0	435	0	2	0	136	0	5	5	6,313	6,313	884	70	122,587	10,833	11	5	6,748	6,313	895	75 12	.9,336	17,146

				Oomestic	Clients							Oversea	as Clients							Tot	al					Tot	 tal	
	Securiti	ies related	to real p	property		Ot	hers		Securiti	es relate	d to real p	property		Oth	ers		Securit	ies related	d to real p	roperty		Oth	ers		(D	iscretiona	ary Asset	is)
	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme		IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme		IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under manageme nt for
2013/3	-17.1%	-13.6%	-8.7%	-4.1%	50.0%	-100.0%	617.6%	-100.0%	-	_	_	-	33.3%	200.0%	59.6%	1350.3%	-17.1%	-13.6%	-8.7%	-4.1%	40.0%	50.0%	121.0%	1349.9%	-16.4%	-8.3%	-7.3%	14.7%
2014/3	-28.7%	-42.1%	-25.7%	-56.3%	-33.3%	_	-4.5%	_	_	_	_	_	25.0%	0.0%	61.9%	53.0%	-28.7%	-42.1%	-25.7%	-56.3%	0.0%	0.0%	38.2%	53.0%	-28.1%	-36.4%	-24.1%	-37.0%
2015/3	1.3%	45.5%	5.3%	-25.7%	0.0%	_	-100.0%	_	_	-	_	_	-20.0%	0.0%	-3.8%	11.1%	1.3%	45.5%	5.3%	-25.7%	-14.3%	0.0%	-27.6%	11.1%	0.8%	35.7%	3.8%	-10.0%
2016/3	25.2%	25.0%	29.4%	33.7%	0.0%	_	0.0%	_	_	_	_	_	0.0%	0.0%	101.5%	101.8%	25.2%	25.0%	29.4%	33.7%	0.0%	0.0%	101.5%	101.8%	24.6%	21.1%	31.7%	69.6%
2017/3	1.7%	-15.0%	0.7%	-36.5%	0.0%	_	0.0%	_	_	_	-	_	-25.0%	0.0%	-8.6%	-8.5%	1.7%	-15.0%	0.7%	-36.5%	-16.7%	0.0%	-8.6%	-8.5%	1.3%	-13.0%	0.2%	-18.9%
2018/3	3.7%	-5.9%	12.7%	-3.0%	50.0%	_	587900.0%	_	_	-	_	_	0.0%	0.0%	36.5%	36.5%	4.0%	-5.9%	13.0%	-3.0%	20.0%	0.0%	55.9%	36.5%	4.3%	-5.0%	14.9%	25.0%
2019/3	24.9%	6.3%	22.9%	115.6%	233.3%	_	18.1%	_	100.0%	-	83.6%	_	33.3%	33.3%	20.8%	20.8%	25.2%	6.3%	23.1%	115.6%	133.3%	33.3%	20.4%	20.8%	27.2%	10.5%	23.0%	42.3%
2020/3	25.9%	94.1%	22.2%	34.9%	-50.0%	_	-56.0%	_	0.0%	-	-4.1%	_	0.0%	0.0%	41.8%	41.8%	25.8%	94.1%	22.1%	34.9%	-35.7%	50.0%	29.9%	43.6%	23.6%	85.7%	22.5%	40.6%
2021/3	7.6%	18.2%	7.6%	308.2%	20.0%	-50.0%	-61.2%	-100.0%	0.0%	-	-15.9%	_	0.0%	0.0%	-2.7%	-2.7%	7.6%	18.2%	7.5%	308.2%	11.1%	-16.7%	-5.1%	-3.9%	7.6%	12.8%	6.7%	98.9%
2022/3	25.4%	51.3%	28.9%	4.0%	66.7%	-100.0%	246.7%	_	50.0%	_	12.1%	_	0.0%	0.0%	9.0%	9.0%	25.5%	51.3%	28.8%	4.0%	40.0%	-20.0%	13.0%	9.0%	25.8%	43.2%	28.0%	5.6%
2023/3	20.0%	6.8%	21.7%	9.6%	-40.0%		47.4%		-66.7%	_	-18.2%	_	25.0%	25.0%	22.7%	22.7%	19.6%	6.8%	21.6%	9.6%	-21.4%	25.0%	24.0%	22.7%	18.7%	7.9%	21.7%	14.0%
2024/3	10.2%	0.0%	7.0%	8.3%	-16.7%	_	-1.3%	_	100.0%	_	-29.4%	_	0.0%	0.0%	1.1%	1.1%	10.3%	0.0%	6.9%	8.3%	-9.1%	0.0%	0.9%	1.1%	10.0%	0.0%	6.6%	5.7%
2024/6	1.7%	11.1%	2.4%	1.7%	20.0%	_	21.2%	_	0.0%	_	5.4%	_	0.0%	0.0%	12.9%	12.9%	1.7%	11.1%	2.4%	1.7%	10.0%	0.0%	13.4%	12.9%	1.8%	10.3%	2.9%	5.6%

(3) Assets Under Management (Discretionary Assets + Assets Under Management)

(Unit: ¥ 100million)

			Dom	estic Clier	nts							Overseas Clients							Tot	tal					-	Total	
	Securi	ties relate	d to real p	roperty		Otl	ners		Securiti	es relate	d to real p	• •	Oth	ers	_	Securit	ties relate	d to real p			Oth	ers		(<u>Discreti</u>	onary Asset	(s)
	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	IN double layer scheme No.of contracts with master scheme	Amount	1	Number of Contracts	IN double laver scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme
2012/3	980	77	89,347	7,547	8	4	103	9	0	0	0	0	3 1	397	40	980	77	89,347	7,547	11	5	500	49	991	82	89,847	7,596
2013/3	912	73	83,503	7,027	10	3	436	29	0	0	0	0	6 5	650	596	912	73	83,503	7,027	16	8	1,086	625	928	81	84,589	7,652
2014/3	730	63	65,527	3,592	8	3	430	30	0	0	0	0	7 5	1,043	903	730	63	65,527	3,592	15	8	1,473	933	745	71	67,000	4,525
2015/3	702	55	67,361	2,448	9	2	148	6	1	0	15	0	6 5	1,002	1,000	703	55	67,376	2,448	15	7	1,149	1,006	718	62	68,526	3,454
2016/3	788	59	74,878	2,751	7	0	197	0	1	0	14	0	6 5	1,996	1,995	789	59	74,891	2,751	13	5	2,192	1,995	802	64	77,084	4,746
2017/3	762	57	73,013	2,243	13	5	138	43	2	0	41	0	4	1,820	1,820	764	57	73,054	2,243	17	9	1,958	1,863	781	66	75,013	4,107
2018/3	916	79	83,808	3,332	18	5	779	58	3	0	203	0	4	2,480	2,480	919	79	84,011	3,332	22	9	3,259	2,539	941	88	87,270	5,870
2019/3	1,239	91	95,709	4,260	33	0	2,444	0	4	0	325	0	4	2,995	2,995	1,243	91	96,034	4,260	37	4	5,439	2,995	1,280	95	101,473	7,255
2020/3	1,498	172	116,853	9,556	26	2	1,420	53	6	0	338	0	4	4,248	4,248	1,504	172	117,191	9,556	30	6	5,668	4,301	1,534	178	122,859	13,857
2021/3	1,733	191	131,234	14,490	43	1	1,973	0	6	0	300	0	4	4,133	4,133	1,739	191	131,534	14,490	47	5	6,106	4,133	1,786	196	137,640	18,623
2022/3	2,086	198	164,903	14,410	78	2	4,597	240	8	0	377	0	5 4	4,507	4,506	2,094	198	165,281	14,410	83	6	9,104	4,746	2,177	204	174,385	19,157
2023/3	2,414	225	198,448	16,930	98	1	5,648	0	5	0	326	0	5	5,532	5,531	2,419	225	198,774	16,930	104	6	11,179	5,531	2,523	231	209,953	22,461
2024/3	2,581	247	220,727	20,526	136	0	6,471	0	4	0	239	0	6 5	5,591	5,590	2,585	247	220,966	20,526	142	5	12,063	5,590	2,727	252	233,029	26,116
2024/6	2,625	251	226,470	19,764	142	0	6,625	0	4	0	246	0	5	6,315	6,313	2,629	251	226,716	19,764	148	5	12,939	6,313	2,777	256	239,656	26,078

			Dom	nestic Clier	nts						Overse	as Clients							Tot	tal					-	Total	
	Securi	ities relate	d to real p	property		Oth	ners		Securities re	lated to re			Oth	ers		Securi	ties relate	d to real p	roperty		Oth	ers			(Discretion	onary Asse	ts)
	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts Number of Contracts No. contr. with m sche	erene of Amoul acts laster	t IN double layer scheme Amount of assets unde managemen for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme
2013/3	-6.9%	-5.2%	-6.5%	-6.9%	25.0%	-25.0%	324.6%	235.5%	_	_		100.0%	400.0%	63.7%	1390.7%	-6.9%	-5.2%	-6.5%	-6.9%	45.5%	60.0%	117.4%	1183.4%	-6.4%	-1.2%	-5.9%	0.7%
2014/3	-20.0%	-13.7%	-21.5%	-48.9%	-20.0%	0.0%	-1.4%	1.5%	-	-		16.7%	0.0%	60.4%	51.6%	-20.0%	-13.7%	-21.5%	-48.9%	-6.3%	0.0%	35.6%	49.3%	-19.7%	-12.3%	-20.8%	-40.9%
2015/3	-3.8%	-12.7%	2.8%	-31.8%	12.5%	-33.3%	-65.7%	-79.7%	-	-	-	-14.3%	0.0%	-3.9%	10.7%	-3.7%	-12.7%	2.8%	-31.8%	0.0%	-12.5%	-22.0%	7.8%	-3.6%	-12.7%	2.3%	-23.7%
2016/3	12.3%	7.3%	11.2%	12.4%	-22.2%	-100.0%	33.0%	-100.0%	0.0%	9.	-	0.0%	0.0%	99.2%	99.5%	12.2%	7.3%	11.2%	12.4%	-13.3%	-28.6%	90.7%	98.3%	11.7%	3.2%	12.5%	37.4%
2017/3	-3.3%	-3.4%	-2.5%	-18.4%	85.7%	_	-29.7%	-	100.0%	- 205.	2% -	-33.3%	-20.0%	-8.8%	-8.8%	-3.2%	-3.4%	-2.5%	-18.4%	30.8%	80.0%	-10.7%	-6.6%	-2.6%	3.1%	-2.7%	-13.5%
2018/3	20.2%	38.6%	14.8%	48.5%	38.5%	0.0%	463.5%	34.8%	50.0%	- 388.		0.0%	0.0%	36.3%	36.3%	20.3%	38.6%	15.0%	48.5%	29.4%	0.0%	66.4%	36.2%	20.5%	33.3%	16.3%	42.9%
2019/3	35.3%	15.2%	14.2%	27.9%	83.3%	-100.0%	213.7%	-100.0%	33.3%	- 60.	-	0.0%	0.0%	20.8%	20.8%	35.3%	15.2%	14.3%	27.9%	68.2%	-55.6%	66.9%	18.0%	36.0%	8.0%	16.3%	23.6%
2020/3	20.9%	89.0%	22.1%	124.3%	-21.2%	-	-41.9%	-	50.0%	- 3.		0.0%	0.0%	41.8%	41.8%	21.0%	89.0%	22.0%	124.3%	-18.9%	50.0%	4.2%	43.6%	19.8%	87.4%	21.1%	91.0%
2021/3	15.7%	11.0%	12.3%	51.6%	65.4%	-50.0%	38.9%	-100.0%	0.0%	11.	2%	0.0%	0.0%	-2.7%	-2.7%	15.6%	11.0%	12.2%	51.6%	56.7%	-16.7%	7.7%	-3.9%	16.4%	10.1%	12.0%	34.4%
2022/3	20.4%	3.7%	25.7%	-0.5%	81.4%	100.0%	133.0%	-	33.3%	- 25.	3% -	25.0%	0.0%	9.0%	9.0%	20.4%	3.7%	25.7%	-0.5%	76.6%	20.0%	49.1%	14.8%	21.9%	4.1%	26.7%	2.9%
2023/3	15.7%	13.6%	20.3%	17.5%	25.6%	-50.0%	22.8%	-100.0%	-37.5%	13.	7% -	20.0%	25.0%	22.7%	22.7%	15.5%	13.6%	20.3%	17.5%	25.3%	0.0%	22.8%	16.5%	15.9%	13.2%	20.4%	17.2%
2024/3	6.9%	9.8%	11.2%	21.2%	38.8%	-100.0%	14.6%	-	-20.0%	26.	5% -	0.0%	0.0%	1.1%	1.1%	6.9%	9.8%	11.2%	21.2%	36.5%	-16.7%	7.9%	1.1%	8.1%	9.1%	11.0%	16.3%
2024/6	1.7%	1.6%	2.6%	-3.7%	4.4%	_	2.4%	_	0.0%	- 2.	3%	0.0%	0.0%	12.9%	12.9%	1.7%	1.6%	2.6%	-3.7%	4.2%	0.0%	7.3%	12.9%	1.8%	1.6%	2.8%	-0.1%

(4) Assets Under Management by Asset Class

(Unit: ¥ 100million)

				Jap	an							Ove	rseas							Glo	bal			
	Securit	ies relate	d to real p	roperty		Otł	ners		Securiti	ies related	d to real	property		Oth	ners		Securit	ies relate	d to real	property		Oth	ers	
	Number of Contracts	IN double laver scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double laver scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double laver scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount as	IN double yer scheme Amount of ssets under nanagement for master scheme
2012/3	589	55	47,290	4,716	6	3	54	9	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2013/3	588	54	45,086	4,312	7	3	84	29	0	0	0	0	2	2	16	16	0	0	0	0	0	0	0	0
2014/3	499	52	36,997	2,404	6	3	94	30	0	0	0	0	2	. 2	17	17	0	0	0	0	0	0	0	0
2015/3	468	39	37,328	1,566	7	2	148	6	1	0	15	0	2	. 2	15	15	0	0	0	0	0	0	0	0
2016/3	495	39	36,016	1,571	5	0	197	0	1	0	14	0	2	2	8	8	0	0	0	0	0	0	0	0
2017/3	464	40	33,892	1,494	11	5	138	43	2	0	41	0	1	1	3	3	0	0	0	0	0	0	0	0
2018/3	607	63	39,722	2,605		5	426	58	2	0	68		1	1	0	0	0	0	0	0	0	0	0	0
2019/3	853	74	41,505	2,693		0	2,027	0	2	0	78		0	0	0	0	0	0	0	0	0	0	0	0
2020/3	1,011	139	50,621	7,442	21	0	1,237	0	5	0	104		0	0	0	0	0	0	0	0	0	0	0	0
2021/3	1,209	152	59,959	5,862	37	0	1,902	0	5	0	103		0	0	0	0	0	0	0	0	0	0	0	0
2022/3	1,429	139	73,044				4,351	240	6	0	157	0	1	0	1	0	0	0	0	0	0	0	0	0
2023/3	1,625	162	86,670	7,096		1	5,284	0	6	0	167	0	1	0	1	0	0	0	0	0	0	0	0	0
2024/3	1,712	184	101,131	9,877	131	0	6,112	0	4	0	142	0	1	0	1	0	0	0	0	0	0	0	0	0
2024/6	1,741	181	103,964	8,931	136	0	6,190	0	4	0	165	0	1	0	1	0	0	0	0	0	0	0	0	0

Percentage changes from the previous year (or term)

				Jap	an							Ove	rseas							Glo	bal			
	Securit	ies relate	d to real p	roperty		Otł	ners		Securiti	es related	to real	property		Oth	ers		Securit	ies relate	d to real	property		Oth	ers	
	Number of Contracts	IN double laver scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double laver scheme No.of contracts with master scheme	Amount	IN double laver scheme Amount of assets under management for master scheme	Number of Contracts	IN double laver scheme No.of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double laver scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No.of contracts with master scheme	Amount	IN double laver scheme Amount of assets under management for master scheme
2013/3	-0.2%	-1.8%	-4.7%	-8.6%	16.7%	0.0%	56.9%	235.9%	_	-	_	_	_	1	_	_	_	_	_	-	1	_	_	
2014/3	-15.1%	-3.7%	-17.9%	-44.2%	-14.3%	0.0%	11.5%	1.5%	_	_	_	_	0.0%	0.0%	4.5%	4.5%	ı	ı	_	-	ı	-	_	_
2015/3	-6.2%	-25.0%	0.9%	-34.9%	16.7%	-33.3%	57.1%	-79.7%	1	_	-	_	0.0%	0.0%	-9.7%	-9.7%	ı	-	_	_	ı	_	_	_
2016/3	5.8%	0.0%	-3.5%	0.3%	-28.6%	-100.0%	33.0%	-100.0%	0.0%	-	-9.1%	_	0.0%	0.0%	-45.4%	-45.4%	-	_	_	_	-	_	_	_
2017/3	-6.3%	2.6%	-5.9%	-4.9%	120.0%	-	-29.7%	1	100.0%	-	205.2%	_	-50.0%	-50.0%	-63.0%	-63.0%	_	_	_	_	-	_	_	_
2018/3	30.8%	57.5%	17.2%	74.3%	36.4%	0.0%	208.4%	34.8%	0.0%	-	64.6%	_	0.0%	0.0%	-91.2%	-91.2%	_	_	_	_	-	_	_	_
2019/3	40.5%	17.5%	4.5%	3.4%	53.3%	-100.0%	375.7%	-100.0%	0.0%	_	14.4%	_	-100.0%	-100.0%	-100.0%	-100.0%	-	-	_	-	ı	_	_	_
2020/3	18.5%	87.8%	22.0%	176.3%	-8.7%	ı	-39.0%	-	150.0%	-	32.7%	_	-	ı	-	_	ı	1	_	_	ı	_	_	_
2021/3	19.6%	9.4%	18.4%	-21.2%	76.2%	ı	53.7%	-	0.0%	_	-0.2%	_	-	ı	1	_	ı	1	_	_	ı	_	_	_
2022/3	18.2%	-8.6%	21.8%	-7.2%	83.8%	-	128.8%	_	20.0%	-	51.6%	_	_	-	_	_	_	_	_	_	-	_	_	_
2023/3	13.7%	16.5%	18.7%	30.5%	35.3%	-50.0%	21.5%	-100.0%	0.0%	_	6.7%	_	0.0%	-	20.6%	_	_	_	_	_	-	_	_	
2024/3	5.4%	13.6%	16.7%	39.2%	42.4%	-100.0%	15.7%	_	-33.3%	_	-15.3%	_	0.0%	_	65.9%	_	_	_	_	_	-	_	_	
2024/6	1.7%	-1.6%	2.8%	-9.6%	3.8%	_	1.3%	_	0.0%	_	16.4%	_	0.0%	_	6.6%	_	_	_	_	_	_	_	_	_

(5) Assets Under Management by Country and Region

(Unit: ¥ 100million)

			Japan					USA					Europe					Asia					Others	1 10011	,
	Stocks	Bonds	Real Estate Private Funds	Short term investmen ts	Others	Stocks	Bonds	Real Estate Private Funds	Short term investmen ts	Others	Stocks	Bonds	Real Estate Private Funds	Short term investmen ts	1	Stocks	Bonds	Real Estate Private Funds	Short term investmen ts	Others	Stocks	Bonds	Real Estate Private Funds	Short term investmen ts	1
2012/3	0	0	46,223	624	476	0	0	0	0	0	0	0) (0	0	0	0	21	0	0	0	0	0	0	0
2013/3	0	0	44,377	677	92	0	0	0	0	16	0	0) (0	0	0	0	24	0	0	0	0	0	0	0
2014/3	0	32	36,446	503	70	0	0	0	0	17	0	0) (0	0	0	0	28	0	0	0	0	0	0	0
2015/3	72	44	37,053	260	46	0	0	0	0	15	0	0	15	5 0	0	0	0	0	0	0	0	0	0	0	0
2016/3	0	0	35,838	171	204	0	0	0	0	8	0	0	14	1 0	0	0	0	0	0	0	0	0	0	0	0
2017/3	1	0	33,721	166	143	0	0	0	0	3	12	0) (0	0	0	0	0	0	0	0	0	0	2	27
2018/3	28	0	39,428	174	518	0	0	24	0	0	0	0) (0	0	0	0	0	0	0	0	0	0	4	40
2019/3	136	84	41,138	309	1,866	0	0	24	0	0	0	0) (0	0	0	0	0	0	0	0	0	0	6	48
2020/3	0	0	50,237	329	1,292	0	0	46	0	0	0	0) (0	0	0	0	0	0	0	0	0	0	6	51
2021/3	0	0	59,584	314	1,963	0	0	46	0	0	0	0) (0	0	0	0	0	0	0	0	0	0	4	53
2022/3	150	0	72,514	395	4,336	0	0	46	0	0	0	0) (0	0	0	0	22	0	1	0	0	0	5	83
2023/3	0	195	86,118	410	5,232	0	0	51	0	0	0	0) (0	0	0	0	24	0	1	0	0	0	9	84
2024/3	89	147	100,359	451	6,197	0	0	36	0	0	0	0) (0	0	0	0	32	0	1	0	0	0	5	69
2024/6	89	153	103,307	599	6,005	0	0	39	0	0	0	0		0	0	0	0	55	0	1	0	0	0	5	67

Percentage changes from the previous year (or term)

			Japan					USA				Europe					Asia					Others		
	Stocks	Bonds	Real Estate Private Funds	Short term investmen ts	Others	Stocks	Bonds	Real Estate Private Funds	Short term investmen ts Others	Stocks	Bonds	Real Estate Private Funds	Short term investmen ts	Others	Stocks	Bonds	Real Estate Private Funds	Short term investmen ts	Others	Stocks	Bonds	Real Estate Private Funds	Short term investmen ts	
2013/3	_	_	-4.0%	8.5%	-80.7%	_	_	_			_	-	_	_	-	_	19.0%	-60.1%	_	_	_	_	_	_
2014/3	_	_	-17.9%	-25.8%	-23.7%	_	_	_	- 4.59	6 –	_	_	_	_	_	_	13.9%	16.7%	1	_	_	1	_	_
2015/3	_	37.3%	1.7%	-48.2%	-34.7%	-	_	_	9.79	6 –	_	_	_	_	-	_	-100.0%	-100.0%	ı	_	_	ı	_	_
2016/3	-100.0%	-100.0%	-3.3%	-34.5%	346.2%	-	_	_	45.49	<u></u>	_	-9.1%	_	_	-	_	_	_	ı	_	_	ı	_	_
2017/3	_	_	-5.9%	-2.8%	-30.1%	_	_	_	63.09	6 –	_	-100.0%	_	_	_	_	_	-	-	_	_	_	_	_
2018/3	3319.5%	_	16.9%	4.7%	263.0%		_	_	91.29	<u>√ −100.0%</u>	_	_	_	_	_	_		_	_	_	_	_	75.6%	46.5%
2019/3	383.5%	_	4.3%	77.6%	260.3%		_	0.0%	100.09	6 –	_	_	_	_	_	_		_	_	_	_	_	31.0%	
2020/3	-99.7%	-100.0%	22.1%	6.8%	-30.8%	_	_	92.6%		_	_		_	_	-	_	_	_	_	_	_	_	12.5%	
2021/3	0.0%	_	18.6%	-4.7%	52.0%	_	_	0.0%		_	_		_	_	-	_	_	_	_	_	_	_	-40.6%	4.7%
2022/3	43932.4%	_	21.7%	25.8%	120.9%	_	_	0.0%		- -	_	-	_	_	-	_	_	-	_	_	_	_	32.8%	
2023/3	-100.0%	_	18.8%	3.7%	20.7%	_	_	9.2%			_	_	_	_	_	_	8.8%		20.6%		_	_	69.4%	
2024/3	_	-24.4%		10.1%	18.4%	_	_	-28.0%			_	_	_	_	_	_	29.8%	-	65.9%	_	_	_	-38.7%	
2024/6	0.0%	4.1%	2.9%	32.8%	-3.1%	_	_	6.4%			_	-	_	_	-	_	75.0%	_	6.6%	_	_	_	-12.0%	-3.1%

Percentage

			Japan					USA					Europe					Asia					Others		
	Stocks	Bonds	Real Estate Private Funds	Short term investmen ts	Others	Stocks	Bonds	Real Estate Private Funds	Short term investmen ts	Others	Stocks	Bonds	Real Estate Private Funds	Short term investmen ts	Others	Stocks	Bonds	Real Estate Private Funds	Short term investmen ts	Others	Stocks	Bonds	Real Estate Private Funds	Short term investmen ts	Others
2012/3	0.0%	0.0%	97.6%	1.3%	1.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2013/3	0.0%	0.0%	98.2%	1.5%	0.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2014/3	0.0%	0.1%	98.2%	1.4%	0.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2015/3	0.2%	0.1%	98.8%	0.7%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2016/3	0.0%	0.0%	98.9%	0.5%	0.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	 	0.0%
2017/3	0.0%	0.0%	99.0%	0.5%	0.4%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%			0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	t	0.1%
2018/3	0.1%	0.0%	98.0%		1.3%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%			0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	<u> </u>	0.1%
2019/3	0.3%	0.2%	94.3%	0.7%	4.3%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%
2020/3	0.0%	0.0%	96.7%	0.6%	2.5%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.1%
2021/3	0.0%	0.0%	96.2%	0.5%	3.2%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%
2022/3	0.2%	0.0%	93.5%	0.5%	5.6%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.1%
2023/3	0.0%	0.2%	93.5%	0.4%	5.7%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	t	0.1%
2024/3	0.1%	0.1%	93.5%	0.4%	5.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	t	0.1%
2024/6	0.1%	0.1%	93.6%	0.5%	5.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%

(6) Derivative Transactions

Exchange traded derivatives	(Unit : ¥ 100million)
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	Futu	ıres	Opti	ons	Others
	Stocks	Bonds	Stocks	Bonds	Others
2012/3	0	0	0	0	0
2013/3	0	0	0	0	0
2014/3	0	0	0	0	0
2015/3	0	0	0	0	0
2016/3	0	0	0	0	0
2017/3	0	0	0	0	0
2018/3	0	0	0	0	0
2019/3	0	0	0	0	0
2020/3	0	0	0	0	0
2021/3	0	0	0	0	0
2022/3	0	0	0	0	0
2023/3	0	0	0	0	0
2024/3	0	0	0	0	0
2024/6	0	0	0	0	0

Over-the-counter derivatives

(Unit: ¥ 100million)

Į		Forwards	Options	Swaps	Others
	2012/3	0	835	794	169
	2013/3	0	587	504	169
	2014/3	0	471	436	98
	2015/3	0	97	767	0
	2016/3	0	0	875	0
	2017/3	27	0	1,159	0
	2018/3	39	0	916	0
	2019/3	49	0	1,214	0
	2020/3	0	0	1,133	0
	2021/3	0	0	1,344	0
	2022/3	0	0	1,016	0
	2023/3	0	0	998	0
	2024/3	74	0	849	0
	2024/6	74	0	828	0

Overseas exchange traded derivatives

(Unit: ¥ 100million)

	Futı	ıres	Opt	ions	Others
	Stocks	Bonds	Stocks	Bonds	Others
2012/3	0	0	0	0	0
2013/3	0	0	0	0	0
2014/3	0	0	0	0	0
2015/3	0	0	0	0	0
2016/3	0	0	0	0	0
2017/3	0	0	0	0	0
2018/3	0	0	0	0	0
2019/3	0	0	0	0	0
2020/3	0	0	0	0	0
2021/3	0	0	0	0	0
2022/3	0	0	0	0	0
2023/3	0	0	0	0	0
2024/3	0	0	0	0	0
2024/6	0	0	0	0	0

(1) Assets Under Management (Discretionary Assets)

			Domestic	Clients					Overse	as Clients		
	Corpor	ations	Indivi	duals	Tot	tal	Corpo	orations	Indi	viduals	Т	otal
	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount
2017/3	6,586	5,980	558,034	59,721	564,620	65,700	0	0	2	2	2	2
2018/3	7,232	7,339	709,380	72,503	716,612	79,841	0	0	2	2	2	2
2019/3	8,004	8,289	860,087	79,982	868,091	88,271	0	0	1	1	1	1
2020/3	10,997	9,350	1,016,347	78,423	1,027,344	87,773	0	0	1	1	1	1
2021/3	12,361	11,285	1,166,033	100,795	1,178,394	112,079	0	0	0	0	0	0
2022/3	17,305	14,592	1,335,832	122,630	1,353,137	137,222	0	0	0	0	0	0
2023/3	20,214	15,758	1,501,153	130,714	1,521,367	146,472	0	0	0	0	0	0
2024/3	22,223	19,809	1,625,674	168,335	1,647,897	188,145	0	0	0	0	0	0
2024/6	23,239	21,400	1,673,299	179,789	1,696,538	201,189	0	0	0	0	0	0

(Uni	t:¥ 100million)
То	tal
(Discretion	ary Assets)
Nunber of Contract	Amount
564,622	65,702
716,614	79,843
868,092	88,272
1,027,345	87,774
1,178,394	112,079
1,353,137	137,222
1,521,367	146,472
1,647,897	188,145
1,696,538	201,189

			Domestic	Clients			Overseas Clients					
	Corpor	ations	Indivi	lividuals Total			Corporations		Individuals		Total	
	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount	Nunber of Contract	Amount
2018/3	9.8%	22.7%	27.1%	21.4%	26.9%	21.5%	_	_	0.0%	-5.2%	0.0%	-5.2%
2019/3	10.7%	12.9%	21.2%	10.3%	21.1%	10.6%	-	1	-50.0%	-29.4%	-50.0%	-29.4%
2020/3	37.4%	12.8%	18.2%	-1.9%	18.3%	-0.6%	-	1	0.0%	-10.5%	0.0%	-10.5%
2021/3	12.4%	20.7%	14.7%	28.5%	14.7%	27.7%	-	I	-100.0%	-100.0%	-100.0%	-100.0%
2022/3	40.0%	29.3%	14.6%	21.7%	14.8%	22.4%	_	_	_	_	_	_
2023/3	16.8%	8.0%	12.4%	6.6%	12.4%	6.7%	_	_	_	_	_	_
2024/3	9.9%	25.7%	8.3%	28.8%	8.3%	28.5%	_	_	_	_	_	_
2024/6	4.6%	8.0%	2.9%	6.8%	3.0%	6.9%	-	I	_	-	_	_

To (Discretion	tal ary Assets)
Nunber of Contract	Amount
26.9%	21.5%
21.1%	10.6%
18.3%	-0.6%
14.7%	27.7%
14.8%	22.4%
12.4%	6.7%
8.3%	28.5%
3.0%	6.9%

^{* &}quot;Wrap Accounts" mean those accounts in which clients pay one comprehensive asset-based fee which includes management fees, commissions for the execution of transactions, administrative fees, etc.

(2) Assets Under Management by Asset Class

1Mutual Fund Wrap Accounts

Number of Contract

<u> </u>										
		Domestic			Overseas			Global		Total
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	Total
2017/3	1	67	124,554	0	49	18	3	191	437,821	562,704
2018/3	3	44	134,226	0	47	5	8	1,006	579,656	714,995
2019/3	49	40	143,623	1	54	9	41	1,110	721,631	866,558
2020/3	41	72	142,763	6	68	34	126	1,997	880,767	1,025,874
2021/3	51	81	136,771	5	77	29	278	1,837	1,037,386	1,176,515
2022/3	101	88	143,947	11	54	10	587	1,977	1,203,774	1,350,549
2023/3	94	49	156,615	355	145	27	597	1,947	1,358,233	1,518,062
2024/3	161	35	179,073	16	161	1,078	585	1,668	1,459,001	1,641,778
2024/6	175	34	187,074	46	159	1,475	617	1,559	1,498,587	1,689,726

Percentage changes from the previous year (or term)

		Domestic			Overseas		Global			Total
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	lotai
2017/3	-	-	-	-	_	_	_	_	_	_
2018/3	200.0%	-34.3%	7.8%	-	-4.1%	-72.2%	166.7%	426.7%	32.4%	27.1%
2019/3	1533.3%	-9.1%	7.0%	_	14.9%	80.0%	412.5%	10.3%	24.5%	21.2%
2020/3	-16.3%	80.0%	-0.6%	500.0%	25.9%	277.8%	207.3%	79.9%	22.1%	18.4%
2021/3	24.4%	12.5%	-4.2%	-16.7%	13.2%	-14.7%	120.6%	-8.0%	17.8%	14.7%
2022/3	98.0%	8.6%	5.2%	120.0%	-29.9%	-65.5%	111.2%	7.6%	16.0%	14.8%
2023/3	-6.9%	-44.3%	8.8%	3127.3%	168.5%	170.0%	1.7%	-1.5%	12.8%	12.4%
2024/3	71.3%	-28.6%	14.3%	-95.5%	11.0%	3892.6%	-2.0%	-14.3%	7.4%	8.1%
2024/6	8.7%	-2.9%	4.5%	187.5%	-1.2%	36.8%	5.5%	-6.5%	2.7%	2.9%

2 Amount of Assets

(Unit: ¥ 100million)

		Domestic			Overseas			Global		Total
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	Total
2017/3	0	63	15,284	0	93	1	7	497	48,202	64,147
2018/3	0	60	18,159	0	77	1	7	1,374	58,415	78,092
2019/3	27	132	19,909	0	182	4	43	1,506	64,781	86,584
2020/3	38	145	19,507	2	277	10	130	2,007	63,908	86,024
2021/3	53	162	24,019	3	258	9	236	2,169	83,139	110,048
2022/3	62	159	28,007	6	260	5	512	2,383	103,910	135,305
2023/3	64	83	29,418	40	440	14	523	2,431	111,534	144,547
2024/3	140	76	39,681	8	303	54	782	2,310	142,321	185,674
2024/6	161	74	42,411	27	306	93	822	2,251	152,233	198,378

Percentage changes from the previous year (or term)

		Domestic			Overseas		Global			Total	
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	Total	
2017/3	_	_	_	_	_	_	_	_	_	-	
2018/3	280.0%	-5.9%	18.8%	_	-17.0%	-25.6%	-2.6%	176.6%	21.2%	21.7%	
2019/3	14105.3%	121.5%	9.6%	_	136.5%	351.1%	537.1%	9.6%	10.9%	10.9%	
2020/3	42.4%	10.0%	-2.0%	482.8%	52.3%	151.2%	204.5%	33.3%	-1.3%	-0.6%	
2021/3	37.4%	11.3%	23.1%	86.4%	-6.6%	-12.6%	82.1%	8.0%	30.1%	27.9%	
2022/3	16.5%	-1.5%	16.6%	101.2%	0.8%	-39.3%	116.8%	9.9%	25.0%	23.0%	
2023/3	3.6%	-47.9%	5.0%	527.7%	69.2%	157.4%	2.1%	2.0%	7.3%	6.8%	
2024/3	119.1%	-8.6%	34.9%	-80.9%	-31.2%	288.4%	49.5%	-5.0%	27.6%	28.5%	
2024/6	15.1%	-2.5%	6.9%	261.8%	0.9%	72.7%	5.2%	-2.6%	7.0%	6.8%	

Percentage

rerecitage		Domestic			Overseas				Total	
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	lotai
2017/3	0.0%	0.1%	23.8%	0.0%	0.1%	0.0%	0.0%	0.8%	75.1%	100.0%
2018/3	0.0%	0.1%	23.3%	0.0%	0.1%	0.0%	0.0%	1.8%	74.8%	100.0%
2019/3	0.0%	0.2%	23.0%	0.0%	0.2%	0.0%	0.0%	1.7%	74.8%	100.0%
2020/3	0.0%	0.2%	22.7%	0.0%	0.3%	0.0%	0.2%	2.3%	74.3%	100.0%
2021/3	0.0%	0.1%	21.8%	0.0%	0.2%	0.0%	0.2%	2.0%	75.5%	100.0%
2022/3	0.0%	0.1%	20.7%	0.0%	0.2%	0.0%	0.4%	1.8%	76.8%	100.0%
2023/3	0.0%	0.1%	20.4%	0.0%	0.3%	0.0%	0.4%	1.7%	77.2%	100.0%
2024/3	0.1%	0.0%	21.4%	0.0%	0.2%	0.0%	0.4%	1.2%	76.7%	100.0%
2024/6	0.1%	0.0%	21.4%	0.0%	0.2%	0.0%	0.4%	1.1%	76.7%	100.0%

(2) Assets Under Management by Asset Class

②Wrap Accounts(excluding Mutual Fund Wrap

Number of Contract

		Domestic			Overseas		Global			Total
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	Total
2017/3	1,160	0	382	0	0	0	6	5	365	1,918
2018/3	990	0	319	0	0	0	6	2	302	1,619
2019/3	828	0	235	0	0	0	4	2	465	1,534
2020/3	641	0	185	0	0	0	1	2	642	1,471
2021/3	1,128	0	148	0	0	0	1	6	596	1,879
2022/3	1,971	0	54	0	0	0	1	4	558	2,588
2023/3	2,725	0	24	0	0	0	1	4	551	3,305
2024/3	3,975	0	15	0	0	1,619	0	0	510	6,119
2024/6	4,097	0	13	0	0	2,177	0	0	525	6,812

Percentage changes from the previous year (or term)

		Domestic			Overseas				Total	
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	Total
2018/3	-14.7%		-16.5%	-	_		0.0%	-60.0%	-17.3%	-15.6%
2019/3	-16.4%	1	-26.3%	-	-	1	-33.3%	0.0%	54.0%	-5.3%
2020/3	-22.6%	1	-21.3%	-	-	1	-75.0%	0.0%	38.1%	-4.1%
2021/3	76.0%	1	-20.0%	-	-	1	0.0%	200.0%	-7.2%	27.7%
2022/3	74.7%	1	-63.5%	-	-	1	0.0%	-33.3%	-6.4%	37.7%
2023/3	38.3%	-	-55.6%	-	-	1	0.0%	0.0%	-1.3%	27.7%
2024/3	45.9%	_	-37.5%	_	_	_	-100.0%	-100.0%	-7.4%	85.1%
2024/6	3.1%	_	-13.3%	_	_	34.5%	_	_	2.9%	11.3%

2 Amount of Assets

(Unit: ¥ 100million)

		Domestic			Overseas			Global		Total
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	Total
2017/3	147	0	787	0	0	0	3	3	615	1,555
2018/3	135	0	885	0	0	0	3	1	726	1,751
2019/3	106	0	707	0	0	0	3	1	871	1,688
2020/3	82	0	530	0	0	0	1	13	1,125	1,750
2021/3	166	0	463	0	0	0	1	75	1,327	2,032
2022/3	223	0	227	0	0	0	1	55	1,411	1,917
2023/3	225	0	165	0	0	0	1	60	1,475	1,926
2024/3	352	0	81	0	0	205	0	0	1,833	2,470
2024/6	368	0	78	0	0	272	0	0	2,093	2,811

Percentage changes from the previous year (or term)

		Domestic		Overseas					Total	
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	Total
2018/3	-8.8%	_	12.6%	-	_	-	5.0%	-55.0%	18.1%	12.6%
2019/3	-21.4%	-	-20.2%	-	_	_	4.1%	-20.5%	20.0%	-3.6%
2020/3	-22.6%	_	-25.1%	-	_	1	-83.4%	1194.8%	29.1%	3.7%
2021/3	103.0%	_	-12.6%	-	_	-	47.3%	493.8%	18.0%	16.1%
2022/3	34.1%	_	-51.0%	-	-	1	21.0%	-25.9%	6.3%	-5.7%
2023/3	1.1%	-	-27.3%	_	-	_	-3.1%	9.2%	4.5%	0.5%
2024/3	56.3%	_	-51.0%	-	_	_	-100.0%	-100.0%	24.3%	28.3%
2024/6	4.5%	_	-3.0%	-	_	32.9%	_	_	14.2%	13.8%

Percentage

		Domestic			Overseas			Global		Tatal
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	Total
2017/3	9.5%	0.0%	50.6%	0.0%	0.0%	0.0%	0.2%	0.2%	39.6%	100.0%
2018/3	7.7%	0.0%	50.6%	0.0%	0.0%	0.0%	0.2%	0.1%	41.5%	100.0%
2019/3	6.3%	0.0%	41.9%	0.0%	0.0%	0.0%	0.2%	0.1%	51.6%	100.0%
2020/3	4.7%	0.0%	30.3%	0.0%	0.0%	0.0%	0.0%	0.7%	64.3%	100.0%
2021/3	8.2%	0.0%	22.8%	0.0%	0.0%	0.0%	0.0%	3.7%	65.3%	100.0%
2022/3	11.6%	0.0%	11.8%	0.0%	0.0%	0.0%	0.1%	2.9%	73.6%	100.0%
2023/3	11.7%	0.0%	8.6%	0.0%	0.0%	0.0%	0.0%	3.1%	76.6%	100.0%
2024/3	14.2%	0.0%	3.3%	0.0%	0.0%	8.3%	0.0%	0.0%	74.2%	100.0%
2024/6	13.1%	0.0%	2.8%	0.0%	0.0%	9.7%	0.0%	0.0%	74.5%	100.0%

(3) Assets Under Management by Size

1Number of Contract

	Less than ¥10 million	Over ¥10 million	Over ¥20 million	Over ¥50 million	Over ¥1 billion	Over ¥10 billion	Total
2017/3	390,919	112,925	48,767	8,704	3,191	116	564,622
2018/3	497,765	138,731	63,453	11,925	4,590	150	716,614
2019/3	632,937	144,854	71,416	13,621	5,071	193	868,092
2020/3	822,370	120,770	67,219	12,241	4,569	176	1,027,345
2021/3	865,695	190,661	94,957	19,449	7,366	266	1,178,394
2022/3	984,304	216,915	117,936	24,494	9,176	312	1,353,137
2023/3	1,146,112	214,772	125,816	25,262	9,115	290	1,521,367
2024/3	1,136,144	289,762	167,892	39,036	14,644	419	1,647,897
2024/6	1,152,961	304,072	179,870	42,832	16,333	470	1,696,538

Percentage changes from the previous year (or term)

	Less than ¥10 million	Over ¥10 million	Over ¥20 million	Over ¥50 million	Over ¥1 billion	Over ¥10 billion	Total
2018/3	27.3%	22.9%	30.1%	37.0%	43.8%	29.3%	26.9%
2019/3	27.2%	4.4%	12.5%	14.2%	10.5%	28.7%	21.1%
2020/3	29.9%	-16.6%	-5.9%	-10.1%	-9.9%	-8.8%	18.3%
2021/3	5.3%	57.9%	41.3%	58.9%	61.2%	51.1%	14.7%
2022/3	13.7%	13.8%	24.2%	25.9%	24.6%	17.3%	14.8%
2023/3	16.4%	-1.0%	6.7%	3.1%	-0.7%	-7.1%	12.4%
2024/3	-0.9%	34.9%	33.4%	54.5%	60.7%	44.5%	8.3%
2024/6	1.5%	4.9%	7.1%	9.7%	11.5%	12.2%	3.0%

Percentage

	Less than ¥10 million	Over ¥10 million	Over ¥20 million	Over ¥50 million	Over ¥1 billion	Over ¥10 billion	Total
2017/3	69.2%	20.0%	8.6%	1.5%	0.6%	0.0%	100.0%
2018/3	69.5%	19.4%	8.9%	1.7%	0.6%	0.0%	100.0%
2019/3	72.9%	16.7%	8.2%	1.6%	0.6%	0.0%	100.0%
2020/3	80.0%	11.8%	6.5%	1.2%	0.4%	0.0%	100.0%
2021/3	73.5%	16.2%	8.1%	1.7%	0.6%	0.0%	100.0%
2022/3	72.7%	16.0%	8.7%	1.8%	0.7%	0.0%	100.0%
2023/3	75.3%	14.1%	8.3%	1.7%	0.6%	0.0%	100.0%
2024/3	68.9%	17.6%	10.2%	2.4%	0.9%	0.0%	100.0%
2024/6	68.0%	17.9%	10.6%	2.5%	1.0%	0.0%	100.0%

②Amount of Assets

	Less than ¥10 million	Over ¥10 million	Over ¥20 million	Over ¥50 million	Over ¥1 billion	Over ¥10 billion	Total
2017/3	21,044	15,331	14,370	5,821	6,673	2,462	65,702
2018/3	21,976	18,532	18,738	7,920	9,462	3,216	79,843
2019/3	24,314	19,546	21,195	9,017	10,185	4,014	88,272
2020/3	28,043	17,077	20,291	8,393	9,901	4,069	87,774
2021/3	25,953	25,098	28,260	12,697	14,030	6,041	112,079
2022/3	31,285	29,004	35,507	16,229	17,940	7,256	137,222
2023/3	36,813	29,260	38,112	16,951	18,233	7,103	146,472
2024/3	34,822	38,799	51,181	25,905	27,623	9,816	188,145
2024/6	35,351	40,787	54,904	28,428	30,730	10,989	201,189

(Unit : ¥ 100million)

Percentage changes from the previous year (or term)

	Less than ¥10 million	Over ¥10 million	Over ¥20 million	Over ¥50 million	Over ¥1 billion	Over ¥10 billion	Total
2018/3	4.4%	20.9%	30.4%	36.1%	41.8%	30.6%	21.5%
2019/3	10.6%	5.5%	13.1%	13.9%	7.6%	24.8%	10.6%
2020/3	15.3%	-12.6%	-4.3%	-6.9%	-2.8%	1.4%	-0.6%
2021/3	-7.5%	47.0%	39.3%	51.3%	41.7%	48.5%	27.7%
2022/3	20.5%	15.6%	25.6%	27.8%	27.9%	20.1%	22.4%
2023/3	17.7%	0.9%	7.3%	4.4%	1.6%	-2.1%	6.7%
2024/3	-5.4%	32.6%	34.3%	52.8%	51.5%	38.2%	28.5%
2024/6	1.5%	5.1%	7.3%	9.7%	11.2%	12.0%	6.9%

Percentage

	Less than ¥10 million	Over ¥10 million	Over ¥20 million	Over ¥50 million	Over ¥1 billion	Over ¥10 billion	Total
2017/3	32.0%	23.3%	21.9%	8.9%	10.2%	3.7%	100.0%
2018/3	27.5%	23.2%	23.5%	9.9%	11.9%	4.0%	100.0%
2019/3	27.5%	22.1%	24.0%	10.2%	11.5%	4.5%	100.0%
2020/3	31.9%	19.5%	23.1%	9.6%	11.3%	4.6%	100.0%
2021/3	23.2%	22.4%	25.2%	11.3%	12.5%	5.4%	100.0%
2022/3	22.8%	21.1%	25.9%	11.8%	13.1%	5.3%	100.0%
2023/3	25.1%	20.0%	26.0%	11.6%	12.4%	4.8%	100.0%
2024/3	18.5%	20.6%	27.2%	13.8%	14.7%	5.2%	100.0%
2024/6	17.6%	20.3%	27.3%	14.1%	15.3%	5.5%	100.0%

(4) Assets Under Management by Country and Region

(Unit: ¥ 100million)

			Japan					USA					Europe					Asia					Others		
	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others	Stocks	Bonds	I Real Estate	Short term investment	Others
2017/3	4,584	7,394	1	1,542	16,782	39	67	5	6	0	9	7	0	0	0	5	1	0	0	0	3,049	12,839	0	90	19,281
2018/3	5,693	5,326	6	1,937	20,065	96	118	29	3	0	12	12	1	0	0	16	2	1	0	0	4,878	16,352	1	367	24,927
2019/3	6,986	4,580	0	2,179	21,809	100	160	42	6	13	41	26	0	0	0	24	0	0	0	0	6,759	17,241	0	59	28,248
2020/3	6,163	4,270	73	2,913	21,290	142	194	60	9	22	54	43	0	0	0	13	3	0	0	0	6,495	18,945	74	86	26,926
2021/3	6,557	6,380	171	2,773	26,684	308	262	98	7	47	7	68	0	0	0	115	27	0	0	0	11,155	18,073	223	138	38,985
2022/3	5,824	7,824	246	3,181	30,981	556	409	152	5	84	144	99	0	0	0	81	19	0	0	0	17,602	22,363	296	150	47,207
2023/3	5,835	6,952	406	4,270	32,714	618	664	196	6	55	140	13	0	0	0	55	11	0	0	0	18,319	23,826	310	130	51,953
2024/3	9,600	6,863	642	4,357	43,400	919	1,093	226	0	337	177	1	0	0	0	68	0	0	0	0	23,490	27,075	849	169	68,878
2024/6	9,809	6,972	680	4,081	46,484	1,051	1,236	304	0	865	211	1	0	0	0	12	0	0	0	0	25,474	28,686	928	198	74,197

Percentage changes from the previous year (or term)

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			Japan					USA					Europe					Asia					Others		
	Stocks	Bonds	I Real Estate	Short term investment	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others	Stocks	Bonds	Real Estate	Short term investment	Others
2018/3	24.2%	-28.0%	364.2%	25.6%	19.6%	147.8%	77.3%	458.9%	-52.1%	-100.0%	35.8%	65.5%	378.9%	ı	-100.0%	246.7%	328.3%	308.7%	_	1	60.0%	27.4%	53.4%	307.8%	29.3%
2019/3	22.7%	-14.0%	-99.2%	12.4%	8.7%	4.7%	35.3%	44.4%	108.5%	_	252.6%	108.0%	-100.0%	I	-	45.2%	-99.1%	-100.0%	-	ı	38.6%	5.4%	-50.9%	-84.0%	13.3%
2020/3	-11.8%	-6.8%	#######	33.7%	-2.4%	42.0%	21.5%	44.2%	43.7%	72.1%	31.0%	65.5%	I	I	-	-46.1%	12500.0%	ı	-	ı	-3.9%	9.9%	28416.2%	46.3%	-4.7%
2021/3	6.4%	49.4%	134.5%	-4.8%	25.3%	116.8%	35.0%	62.9%	-20.1%	109.8%	-86.2%	60.3%	-	_	_	800.1%	972.6%	-	_	_	71.7%	-4.6%	201.4%	60.9%	44.8%
2022/3	-11.2%	22.6%	43.6%	14.7%	16.1%	80.1%	56.3%	54.6%	-25.2%	79.0%	1859.4%	44.7%	I	I	-	-29.9%	-29.8%	ı	-	ı	57.8%	23.7%	32.5%	8.6%	21.1%
2023/3	0.2%	-11.2%	65.4%	34.2%	5.6%	11.2%	62.4%	29.5%	3.1%	-34.8%	-3.2%	-87.1%	I	I	-	-31.7%	-40.9%	ı	-	ı	4.1%	6.5%	4.9%	-13.5%	10.1%
2024/3	64.5%	-1.3%	58.1%	2.1%	32.7%	48.8%	64.6%	15.0%	-100.0%	513.6%	26.9%	-93.2%	_	_	_	22.8%	-99.0%		_		28.2%	13.6%	173.5%	30.1%	32.6%
2024/6	2.2%	1.6%	5.9%	-6.3%	7.1%	14.4%	13.0%	34.7%	_	156.7%	18.8%	-14.0%	_	_	_	-82.4%	-9.1%	_	_		8.4%	5.9%	9.3%	17.4%	7.7%

Percentage

			Japan					USA					Europe					Asia					Others		
	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others	Stocks	Bonds	I Real Estate I	Short term investment	Others
2017/3	7.0%	11.3%	0.0%	2.3%	25.5%	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	4.6%	19.5%	0.0%	0.1%	29.3%
2018/3	7.1%	6.7%	0.0%	2.4%	25.1%	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	6.1%	20.5%	0.0%	0.5%	31.2%
2019/3	7.9%	5.2%	0.0%	2.5%	24.7%	0.1%	0.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	7.7%	19.5%	0.0%	0.1%	32.0%
2020/3	7.0%	4.9%	0.1%	3.3%	24.3%	0.2%	0.2%	0.1%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	7.4%	21.6%	0.1%	0.1%	30.7%
2021/3	5.9%	5.7%	0.2%	2.5%	23.8%	0.3%	0.2%	0.1%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	10.0%	16.1%	0.2%	0.1%	34.8%
2022/3	4.2%	5.7%	0.2%	2.3%	22.6%	0.4%	0.3%	0.1%	0.0%	0.1%	0.1%	0.1%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	12.8%	16.3%	0.2%	0.1%	34.4%
2023/3	4.0%	4.7%	0.3%	2.9%	22.3%	0.4%	0.5%	0.1%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	12.5%	16.3%	0.2%	0.1%	35.5%
2024/3	5.1%	3.6%	0.3%	2.3%	23.1%	0.5%	0.6%	0.1%	0.0%	0.2%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	12.5%	14.4%	0.5%	0.1%	36.6%
2024/6	4.9%	3.5%	0.3%	2.0%	23.1%	0.5%	0.6%	0.2%	0.0%	0.4%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	12.7%	14.3%	0.5%	0.1%	36.9%

(5) Domestic Investment Trusts

(Unit: ¥ 100million)

	Domestic Publicly Offered Investment Trusts	Domestic Privately Placed Investment Trusts	Total
2023/3	111,839	472	112,311
2024/3	142,703	662	143,365
2024/6	152,060	828	152,889

Note: Assets under management is based on discretionary investment management contracts.

	Domestic Publicly Offered Investment	Domestic Privately Placedinvestment	Total
2024/3	27.6%	40.3%	27.6%
2024/6	6.6%	25.2%	6.6%

(6) Derivative Transactions

Exchange traded derivatives

(Unit: ¥ 100million)

<u> Lxonango c</u>	laded delivatives				(Offic. # 100fffffffff)
	Futı	ıres	Opt	ions	Others
	Stocks	Bonds	Stocks	Bonds	Others
2017/3	0	0	0	0	0
2018/3	0	0	0	0	0
2019/3	0	0	0	0	0
2020/3	0	0	0	0	0
2021/3	0	0	0	0	0
2022/3	0	0	0	0	0
2023/3	0	0	0	0	0
2024/3	0	0	0	0	0
2024/6	0	0	0	0	0

Over-the-counter derivatives

(Unit: ¥ 100million)

	Forwards	Options	Swaps	Others
2017/3	0	0	0	0
2018/3	0	0	0	0
2019/3	0	0	0	0
2020/3	0	0	0	0
2021/3	0	0	0	0
2022/3	0	0	0	0
2023/3	0	0	0	0
2024/3	0	0	0	0
2024/6	0	0	0	0

Overseas exchange traded derivatives

(Unit: ¥ 100million)

	Futı	ures	Opt	ions	Others
	Stocks	Bonds	Stocks	Bonds	Others
2017/3	0	0	0	0	0
2018/3	0	0	0	0	0
2019/3	0	0	0	0	0
2020/3	0	0	0	0	0
2021/3	0	0	0	0	0
2022/3	0	0	0	0	0
2023/3	0	0	0	0	0
2024/3	0	0	0	0	0
2024/6	0	0	0	0	0

(1) Assets Under Management

(Unit: ¥ 100million)

		e Investment S Iding mutual fu		Ass	ets Under Adv	vice	Total					
	Japan	Overseas	Total	Japan	Overseas	Total	Japan	Japan Overseas				
2012/3	1,272	391	1,663	0	0	0	1,272	391	1,663			
2013/3	1,311	480	1,791	0	0	0	1,311	480	1,791			
2014/3	1,276	686	1,962	0	0	0	1,276	686	1,962			
2015/3	972	566	1,537	0	0	0	972	566	1,537			
2016/3	682	376	1,058	0	0	0	682	376	1,058			
2017/3	1,006	388	1,394	0	0	0	1,006	388	1,394			
2018/3	1,419	324	1,742	0	0	0	1,419	324	1,742			
2019/3	2,134	229	2,363	0	0	0	2,134	229	2,363			
2020/3	2,548	206	2,754	0	0	0	2,548	206	2,754			
2021/3	2,850	229	3,078	0	0	0	2,850	229	3,078			
2022/3	3,587	225	3,812	0	0	0	3,587	225	3,812			
2023/3	4,572	237	4,809	0	0	0	4,572	237	4,809			
2024/3	6,432	243	6,675	0	0	0	6,432	243	6,675			
2024/6	6,715	232	6,947	0	0	0	6,715	232	6,947			

		e Investment S Iding mutual fu		Ass	ets Under Adv	vice	Total					
	Japan	Overseas	Total	Japan Overseas Total		Total	Japan	Overseas	Total			
2013/3	3.1%	22.8%	7.7%	_	_	-	3.1%	22.8%	7.7%			
2014/3	-2.7%	42.9%	9.5%	_	_	ı	-2.7%	42.9%	9.5%			
2015/3	-23.9%	-17.5%	-21.6%	_	_	ı	-23.9%	-17.5%	-21.6%			
2016/3	-29.8%	-33.5%	-31.2%	_	_	ı	-29.8%	-33.5%	-31.2%			
2017/3	47.6%	3.2%	31.8%	_	_	I	47.6%	3.2%	31.8%			
2018/3	41.0%	-16.6%	25.0%	_	_	ı	41.0%	-16.6%	25.0%			
2019/3	50.4%	-29.2%	35.6%	_	_	ı	50.4%	-29.2%	35.6%			
2020/3	19.4%	-10.0%	16.5%	_	_	ı	19.4%	-10.0%	16.5%			
2021/3	11.9%	10.8%	11.8%	_	_	ı	11.9%	10.8%	11.8%			
2022/3	25.9%	-1.4%	23.9%	_	_	ı	25.9%	-1.4%	23.9%			
2023/3	27.4%	5.2%	26.1%	_	_	ı	27.4%	5.2%	26.1%			
2024/3	40.7%	2.6%	38.8%	_	_	ı	40.7%	2.6%	38.8%			
2024/6	4.4%	-4.5%	4.1%	_	_	ı	4.4%	-4.5%	4.1%			

(2) Assets Under Management by Asset Class

	Japan		Overseas		Global		Tatal
	Stocks	Others	Stocks	Others	Stocks	Others	Total
2012/3	17	11	11	7	21	26	9
2013/3	12	8	11	4	25	23	8
2014/3	14	6	11	4	25	18	7
2015/3	10	2	11	4	23	14	6
2016/3	10	2	11	0	23	7	5
2017/3	11	4	9	1	27	5	5
2018/3	11	13	9	1	22	4	6
2019/3	13	15	8	67	19	6	12
2020/3	16	18	8	72	19	7	14
2021/3	20	20	8	62	19	7	13
2022/3	25	22	6	75	19	7	15
2023/3	32	27	6	79	13	8	16
2024/3	53	26	9	85	13	38	22
2024/6	45	32	6	86	15	39	2:

Percentage changes from the previous year (or term)

	Jap	oan	Over	seas	Glo	bal	Takal
	Stocks	Others	Stocks	Others	Stocks	Others	Total
2013/3	-29.4%	-27.3%	0.0%	-42.9%	19.0%	-11.5%	-10.8%
2014/3	16.7%	-25.0%	0.0%	0.0%	0.0%	-21.7%	-6.0%
2015/3	-28.6%	-66.7%	0.0%	0.0%	-8.0%	-22.2%	-17.9%
2016/3	0.0%	0.0%	0.0%	-100.0%	0.0%	-50.0%	-17.2%
2017/3	10.0%	100.0%	-18.2%	-	17.4%	-28.6%	7.5%
2018/3	0.0%	225.0%	0.0%	0.0%	-18.5%	-20.0%	5.3%
2019/3	18.2%	15.4%	-11.1%	6600.0%	-13.6%	50.0%	113.3%
2020/3	23.1%	20.0%	0.0%	7.5%	0.0%	16.7%	9.4%
2021/3	25.0%	11.1%	0.0%	-13.9%	0.0%	0.0%	-2.9%
2022/3	25.0%	10.0%	-25.0%	21.0%	0.0%	0.0%	13.2%
2023/3	28.0%	22.7%	0.0%	5.3%	-31.6%	14.3%	7.1%
2024/3	65.6%	-3.7%	50.0%	7.6%	0.0%	375.0%	35.8%
2024/6	-15.1%	23.1%	-33.3%	1.2%	15.4%	2.6%	-0.4%

②Amount of Assets

(Unit :	¥	100)mil	lior
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	Jap	an	Over	seas	Glo	bal	Total
	Stocks	Others	Stocks	Others	Stocks	Others	Total
2012/3	66	61	30	51	1,011	445	1,663
2013/3	67	36	42	34	1,127	485	1,791
2014/3	70	17	42	33	1,269	530	1,962
2015/3	56	6	29	43	897	507	1,537
2016/3	78	112	15	0	522	331	1,058
2017/3	123	300	10	110	680	171	1,395
2018/3	173	726	24	84	588	147	1,742
2019/3	225	981	22	285	499	351	2,363
2020/3	256	1,089	11	421	459	518	2,754
2021/3	433	1,126	14	445	484	577	3,078
2022/3	548	1,529	9	610	441	674	3,812
2023/3	684	1,971	7	722	465	960	4,809
2024/3	1,039	1,618	22	905	418	2,674	6,675
2024/6	1,068	1,955	8	949	406	2,562	6,947

Percentage changes from the previous year (or term)

	Jap	an	Over	seas	Glo	bal	Takal
	Stocks	Others	Stocks	Others	Stocks	Others	Total
2013/3	1.4%	-39.9%	43.2%	-32.9%	11.5%	8.8%	7.7%
2014/3	5.2%	-52.2%	-0.5%	-1.5%	12.6%	9.3%	9.5%
2015/3	-20.5%	-64.1%	-32.1%	28.8%	-29.3%	-4.3%	-21.6%
2016/3	40.5%	1689.2%	-49.4%	-100.0%	-41.8%	-34.7%	-31.2%
2017/3	57.5%	168.0%	-29.4%	_	30.2%	-48.4%	31.8%
2018/3	40.4%	141.7%	131.3%	-23.6%	-13.5%	-13.8%	24.9%
2019/3	30.1%	35.2%	-8.5%	238.8%	-15.2%	138.0%	35.6%
2020/3	13.7%	11.0%	-48.8%	47.7%	-8.1%	47.7%	16.6%
2021/3	69.2%	3.4%	22.2%	5.5%	5.5%	11.4%	11.8%
2022/3	26.6%	35.8%	-31.0%	37.2%	-8.8%	16.9%	23.9%
2023/3	24.6%	28.9%	-28.2%	18.3%	5.5%	42.5%	26.1%
2024/3	52.0%	-17.9%	220.4%	25.4%	-10.3%	178.4%	38.8%
2024/6	2.8%	20.8%	-62.6%	4.8%	-2.8%	4.1%	

Percentage

	Jap	pan	Overs	seas	Glo	bal	Takal
	Stocks	Others	Stocks	Others	Stocks	Others	Total
2012/3	3.9%	3.7%	1.8%	3.0%	60.8%	26.8%	100.0%
2013/3	3.7%	2.0%	2.4%	1.9%	62.9%	27.1%	100.0%
2014/3	3.6%	0.9%	2.2%	1.7%	64.7%	27.0%	100.0%
2015/3	3.6%	0.4%	1.9%	2.8%	58.3%	33.0%	100.0%
2016/3	7.4%	10.6%	1.4%	0.0%	49.3%	31.3%	100.0%
2017/3	8.8%	21.5%	0.7%	7.9%	48.7%	12.3%	100.0%
2018/3	9.9%	41.7%	1.4%	4.8%	33.8%	8.5%	100.0%
2019/3	9.5%	41.5%	0.9%	12.1%	21.1%	14.8%	100.0%
2020/3	9.3%	39.6%	0.4%	15.3%	16.7%	18.8%	100.0%
2021/3	14.1%	36.6%	0.4%	14.4%	15.7%	18.7%	100.0%
2022/3	14.4%	40.1%	0.2%	16.0%	11.6%	17.7%	100.0%
2023/3	14.2%	41.0%	0.1%	15.0%	9.7%	20.0%	100.0%
2024/3	15.6%	24.2%	0.3%	13.6%	6.3%	40.1%	100.0%
2024/6	15.4%	28.1%	0.1%	13.7%	5.8%	36.9%	100.0%

(3) Assets Under Management by Country and Region

(Unit : ¥ 100million)

																						(0111 C	• + 1001	11 1 1 1 011/
			Japan			USA						Europe					Asia					Others		
	Stocks	Bonds	1	Short term investment s	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment s	Others	Stocks	Bonds Real Estate Private Fund	Short term investment s	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment s	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment s	
2012/3	585	14	0	367	284	16	3	0	0	108	1	0 (0	0	27	0	0	22	234	2	0	0	0	0
2013/3	543	23	0	448	273	28	0	0	0	125	0	0 (0	0	57	0	0	13	282	0	0	0	0	0
2014/3	507	32	0	435	278	40	0	0	0	225	0	0 0	0	0	70	0	0	5	159	0	0	0	0	209
2015/3	413	25	0	236	274	42	1	0	0	133	0	0 (0	0	57	0	0	5	350	0	0	0	1	0
2016/3	292	3	0	80	307	10	0	0	0	114	0	0 (0	0	18	0	0	0	234	0	0	0	0	0
2017/3	366	2	0	257	224	13	0	0	0	120	0	0 0	0	0	14	0	0	0	241	0	0	0	0	156
2018/3	460	2	195	124	493	4	0	0	0	112	13	0 (0	0	16	0	0	0	179	0	0	0	0	145
2019/3	482	96	196	124	761	2	0	0	0	121	12	0 (0	177	9	0	0	0	144	0	0	0	0	238
2020/3	561	91	232	98	844	0	0	0	0	186	7	0 (0	276	6 4	0	0	0	158	0	0	0	0	297
2021/3	705	97	293	142	838	0	0	0	0	215	8	0 (0	300	6	0	0	0	192	0	0	0	0	284
2022/3	754	65	353	285	1,232	6	11	0	0	273	4	13 (0	398	9	0	0	0	179	0	2	. 0	0	226
2023/3	1,018	55	373	446	1,610	20	24	0	0	293	3	13 (0	490		0	0	0	200	5	2	. 0	0	221
2024/3	2,212	6	544	504	1,189	245	49	0	0	405	189	 	0	631		1	0	0	207	21	2	. 0	0	250
2024/6	2,279	7	574	372	1,414	246	45	i 0	0	442	195	34 () 0	643	3 172	0	0	0	203	32	10	0	0	279

Percentage changes from the previous year (or term)

	T																								
			Japan					USA					Europe					Asia					Others		
	Stocks	Bonds	Real Estate Private Funds	Short term investment s	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment s	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment s	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment s	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment s	
2013/3	-7.2%	63.5%	-	21.9%	-4.0%	76.0%	-100.0%	_	_	15.5%	-100.0%	_	_	_	_	109.3%	_	_	-40.9%	20.9%	-100.0%	-100.0%	_	1	_
2014/3	-6.6%	41.1%	_	-2.8%	1.9%	45.8%	ı	_	_	79.9%	_	-	_	_	-	24.4%	_	_	-63.2%	-43.6%	-	-	_	-	_
2015/3	-18.5%	-23.5%	-	-45.7%	-1.2%	3.5%	ı	_	_	-41.1%	-	-	_	_	_	-18.7%	_	_	4.9%	119.8%	_	_	_	1	-100.0%
2016/3	-29.5%	-89.5%	-	-66.3%	12.0%	-75.0%	-72.4%	_	_	-14.1%	1	-	_	_	-	-68.4%	-	_	-93.0%	-33.3%	-100.0%	-	_	-100.0%	_
2017/3	25.7%	-5.8%	_	222.9%	-27.1%	24.1%	69.0%	_	_	5.4%	_	_	_	_	_	-22.8%	_	_	-2.9%	3.1%	-	_	_	_	
2018/3	25.4%	-7.8%	_	-51.8%	119.9%	-71.8%	-100.0%	_	_	-6.6%	_	_	_	_	_	11.5%	_	_	-70.6%	-25.6%	-	_	_	_	-6.7%
2019/3	4.9%	4131.4%	0.3%	0.3%	54.4%	-33.7%	_	_	_	7.7%	-2.6%	_	_	_	_	-39.2%	_	_	-100.0%	-19.6%	-	_	_	_	63.5%
2020/3	16.2%	-5.2%	18.5%	-21.0%	10.9%	-100.0%	_	_	_	54.3%	-45.2%	_	_	_	55.8%	-53.4%	_	_	_	9.9%	_	_	_	_	24.8%
2021/3	25.7%	6.5%	26.1%	44.5%	-0.7%	_	_	_	_	15.5%	13.9%	_	_	-	8.6%	34.7%	_	_	_	21.1%	_	_	_	_	-4.4%
2022/3	7.0%	-32.2%	20.6%	100.8%	47.1%	_	_	_	_	27.1%	-48.8%	_	_	_	32.6%	57.2%	_	_	_	-6.8%	-	_	_	_	-20.4%
2023/3	35.0%	-16.3%	5.7%	56.5%	30.6%	218.8%	110.8%	_	_	7.1%	-12.3%	-0.1%	_	_	23.1%	277.9%	_	_	_	12.2%	-	0.0%	_	_	-2.0%
2024/3	117.3%	-88.2%	45.6%	13.0%	-26.2%	1111.7%	105.2%	_	_	38.3%	5432.0%	184.4%	_	_	28.7%	417.5%	_	_	_	3.4%	365.9%	0.0%	_	_	13.1%
2024/6	3.1%	4.0%	5.6%	-26.1%	18.9%	0.3%	-7.6%	_	_	9.2%	3.1%	-10.5%	_	-	1.9%	-5.9%	-47.3%	_	-	-1.8%	49.4%	403.0%	-	_	11.3%

Percentage

Torountage	- -																								
			Japan					USA					Europe					Asia					Others		
	Stocks	Bonds	Real Estate Private Funds	Short term investment s	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment s	Others	Stocks	Bonds	I Real Estate	Short term investment s	I	Stocks	Bonds	Real Estate Private Funds	Short term investment s	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment s	Others
2012/3	35.2%	0.8%	0.0%	22.1%	17.1%	0.9%	0.2%	0.0%	0.0%	6.5%	0.0%	0.0%	0.0%	0.0%	0.0%	1.6%	0.0%	0.0%	1.3%	14.1%	0.1%	0.0%	0.0%	0.0%	0.0%
2013/3	30.3%	1.3%	0.0%	25.0%	15.2%	1.5%	0.0%	0.0%	0.0%	7.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3.2%	0.0%	0.0%	0.7%	15.8%	0.0%	0.0%	0.0%	0.0%	0.0%
2014/3	25.9%	1.6%	0.0%	22.2%	14.2%	2.1%	0.0%	0.0%	0.0%	11.5%	0.0%	0.0%	0.0%	0.0%	0.0%	3.6%	0.0%	0.0%	0.2%	8.1%	0.0%	0.0%	0.0%	0.0%	10.7%
2015/3	26.9%	1.6%	0.0%	15.4%	17.9%	2.7%	0.1%	0.0%	0.0%	8.6%	0.0%	0.0%	0.0%	0.0%	0.0%	3.7%	0.0%	0.0%	0.3%	22.8%	0.0%	0.0%	0.0%	0.0%	0.0%
2016/3	27.6%	0.2%	0.0%	7.5%	29.1%	1.0%	0.0%	0.0%	0.0%	10.8%	0.0%	0.0%	0.0%	0.0%	0.0%	1.7%	0.0%	0.0%	0.0%	22.1%	0.0%	0.0%	0.0%	0.0%	0.0%
2017/3	26.3%	0.2%	0.0%	18.4%	16.1%	0.9%	0.0%	0.0%	0.0%	8.6%	0.0%	0.0%	0.0%	0.0%	0.0%	1.0%	0.0%	0.0%	0.0%	17.3%	0.0%	0.0%	0.0%	0.0%	11.2%
2018/3	26.4%	0.1%	11.2%	7.1%	28.3%	0.2%	0.0%	0.0%	0.0%	6.4%	0.7%	0.0%	0.0%	0.0%	0.0%	0.9%	0.0%	0.0%	0.0%	10.3%	0.0%	0.0%	0.0%	0.0%	8.3%
2019/3	20.4%	4.0%	8.3%	5.3%	32.2%	0.1%	0.0%	0.0%	0.0%	5.1%	0.5%	0.0%	0.0%	0.0%	7.5%	0.4%	0.0%	0.0%	0.0%	6.1%	0.0%	0.0%	0.0%	0.0%	10.1%
2020/3	20.4%	3.3%	8.4%	3.6%	30.6%	0.0%	0.0%	0.0%	0.0%	6.8%	0.2%	0.0%	0.0%	0.0%	10.0%	0.2%	0.0%	0.0%	0.0%	5.7%	0.0%	0.0%	0.0%	0.0%	10.8%
2021/3	22.9%	3.1%	9.5%	4.6%	27.2%	0.0%	0.0%	0.0%	0.0%	7.0%	0.2%	0.0%	0.0%	0.0%	9.8%	0.2%	0.0%	0.0%	0.0%	6.2%	0.0%	0.0%	0.0%	0.0%	9.2%
2022/3	19.8%	1.7%	9.3%	7.5%	32.3%	0.2%	0.3%	0.0%	0.0%	7.2%	0.1%	0.4%	0.0%	0.0%	10.4%	0.2%	0.0%	0.0%	0.0%	4.7%	0.0%	0.1%	0.0%	0.0%	5.9%
2023/3	21.2%	1.1%	7.8%	9.3%	33.5%	0.4%	0.5%	0.0%	0.0%	6.1%	0.1%	0.3%	0.0%	0.0%	10.2%	0.7%	0.0%	0.0%	0.0%	4.2%	0.1%	0.0%	0.0%	0.0%	4.6%
2024/3	33.1%	0.1%	8.1%	7.5%	17.8%	3.7%	0.7%	0.0%	0.0%	6.1%	2.8%	0.6%	0.0%	0.0%	9.5%	2.7%	0.0%	0.0%	0.0%	3.1%	0.3%	0.0%	0.0%	0.0%	3.8%
2024/6	32.8%	0.1%	8.3%	5.4%	20.3%	3.5%	0.6%	0.0%	0.0%	6.4%	2.8%	0.5%	0.0%	0.0%	9.3%	2.5%	0.0%	0.0%	0.0%	2.9%	0.5%	0.1%	0.0%	0.0%	4.0%

(4) Derivative Transactions

Exchange traded derivatives

(Unit: ¥ 100million)

	Futures	3	Option	Others	
	Stocks	Bonds	Stocks	Bonds	Outlets
2012/3	0	0	0	0	
2013/3	0	0	0	0	
2014/3	0	0	0	0	
2015/3	0	0	0	0	
2016/3	0	0	0	0	
2017/3	0	0	0	0	
2018/3	0	0	30	0	
2019/3	0	0	0	0	
2020/3	0	0	0	0	
2021/3	0	0	0	0	
2022/3	2	0	0	0	
2023/3	2	0	0	0	
2024/3	0	0	0	0	
2024/6	0	0	0	0	

Over-the-counter derivatives

(Unit: ¥ 100million)

	Forwards	Options	Swaps	Others
2012/3	0	0	0	0
2013/3	0	0	0	0
2014/3	0	0	0	0
2015/3	0	0	0	0
2016/3	0	0	0	0
2017/3	0	0	0	0
2018/3	0	0	0	0
2019/3	0	0	0	0
2020/3	0	0	0	0
2021/3	0	0	0	0
2022/3	35	0	0	0
2023/3	54	0	0	0
2024/3	95	0	0	0
2024/6	98	0	0	0

Overseas exchange traded derivatives

(Unit: ¥ 100million)

	Futi	ıres	Opt	Others	
	Stocks	Bonds	Stocks	Bonds	Others
2012/3	0	0	0	0	0
2013/3	0	0	0	0	0
2014/3	0	0	0	0	0
2015/3	0	0	0	0	0
2016/3	0	0	0	0	0
2017/3	0	0	0	0	0
2018/3	0	0	0	0	0
2019/3	0	0	0	0	0
2020/3	0	0	0	0	0
2021/3	0	0	0	0	0
2022/3	0	0	0	0	0
2023/3	0	0	0	0	0
2024/3	0	0	0	0	0
2024/6	0	0	0	0	0

6.Change of No.of Members

	No.of Discretionary Investment Advisory Firms	No.of Investment Advisory Firms
1994/3	150	150
1995/3	150	145
1996/3	147	142
1997/3	145	138
1998/3	137	121
1999/3	127	98
2000/3	125	90
2001/3	125	90
2002/3	128	86
2003/3	121	77
2004/3	118	76
2005/3	121	86
2006/3	133	116
2007/3	138	123
2008/3	155	145
2009/3	214	122
2010/3	227	123
2011/3	247	502
2012/3	246	543
2013/3	239	516
2014/3	245	490
2015/3	258	477
2016/3	269	476
2017/3	273	478
2018/3	285	482
2019/3	297	480
2020/3	313	470
2021/3	324	466
2022/3	344	484
2023/3	345	487
2024/3	353	484
2024/6	352	482

7.Complaints and Consultations

		Complaints			Consultation	S		Mediation		Total		
	To JIAA's members	To non- JIAA's members	Total	To JIAA's members	To non- JIAA's members	Total	To JIAA's members	To non- JIAA's members	Total	To JIAA's members	To non- JIAA's members	Total
1999/3	10	13	23	1	1	2				11	14	25
2000/3	6	4	10	4	5	9				10	9	19
2001/3	8	16	24	7	13	20				15	29	44
2002/3	15	6	21	13	27	40				28	33	61
2003/3	33	11	44	13	12	25			/	46	23	69
2004/3	31	15	46	21	13	34				52	28	80
2005/3	29	7	36	17	16	33				46	23	69
2006/3	19	6	25	14	13	27				33	19	52
2007/3	32	9	41	15	8	23		/		47	17	64
2008/3	22	8	30	6	9	15				28	17	45
2009/3	30	5	35	5	6	11				35	11	46
2010/3	15	1	16	18	0	18				33	1	34
2011/3	16	0	16	42	9	51	5	0	5	63	9	72
2012/3	26	0	26	65	20	85	2	0	2	93	20	113
2013/3	21	0	21	71	17	88	1	0	1	93	17	110
2014/3	21	0	21	107	15	122	0	0	0	128	15	143
2015/3	17	0	17	117	16	133	1	0	1	135	16	151
2016/3	44	0	44	138	11	149	3	0	3	185	11	196
2017/3	54	0	54	150	19	169	5	0	5	209	19	228
2018/3	42	0	42	121	25	146	6	0	6	169	25	194
2019/3	56	0	56	140	12	152	6	0	6	202	12	214
2020/3	25	0	25	132	3	135	1	0	1	158	3	161
2021/3	29	0	29	91	2	93	3	0	3	123	2	125
2022/3	26	0	26	82	1	83	2	0	2	110	1	111
2023/3	26	0	26	109	4	113	3	0	3	138	4	142
2024/3	19	0	19	84	2	86	3	0	3	106	2	108
2024/6	6	0	6	12	1	13	0	0	0	18	1	19

^{*}The activities concerning complaints and consultations have been outsourced to Financial Instruments Mediation Assistance Center (FINMAC) since February 2010.