

Statistical Data, June 2022

Major data

	Assets under management	Change from March 2022	
Total	Yen 529.9 trillion	-Yen 630.2 billion	(- 0.1%)
Discretionary Accounts	Yen 497.2 trillion	-Yen 1.5 trillion	(- 0.3%)
Discretionary assets	Yen 445.4 trillion	-Yen 1.0 trillion	(- 0.2%)
Assets under advice	Yen 51.8 trillion	-Yen 511.3 billion	(- 1.0%)
Real Estate Private Funds	Yen 18.3 trillion	+Yen 957.5 billion	(+ 5.5%)
Discretionary assets	Yen 8.0 trillion	+Yen 340.9 billion	(+ 4.4%)
Assets under advice	Yen 10.3 trillion	+Yen 616.7 billion	(+ 6.4%)
Wrap Accounts	Yen 13.9 trillion	-Yen 79.2 billion	(- 0.6%)
Discretionary assets	Yen 13.6 trillion	-Yen 85.9 billion	(- 0.6%)
Assets under advice	Yen 296.8 billion	+Yen 6.7 billion	(+ 2.3%)
Collective Investment Scheme(excluding mutual Fund)	Yen 403.9 billion	+Yen 22.7 billion	(+ 5.9%)

Highlights

- ✓ The total amount of assets under management (AUM) of all member firms was Yen 529.9 trillion as of June 2022. It decreased by Yen 630.2 billion from March 2022.
- ✓ The amount of AUM of discretionary accounts (including accounts under advice) was Yen 497.2 trillion and it decreased by Yen 1.5 trillion from March 2022.

- ✓ The amount of AUM of real estate private funds, both discretionary investment management and investment advice, was Yen 18.3 trillion and it increased by Yen 957.5 billion from March 2022.
- ✓ The amount of AUM of wrap accounts was Yen 13.9 trillion and it decreased by Yen 79.2 billion from March 2022. Number of contracts was 1,412,209 and it increased by 58,831.
- ✓ The amount of AUM of collective investment schemes (excluding mutual funds) was Yen 403.9 billion and it increased by Yen 22.7 billion from March 2022.
- ✓ The amount of AUM of total discretionary assets decreased by Yen 764.9 billion, and total assets under advice increased by Yen 112.0 billion from March 2022.

(Summary Table)

1. Assets Under Management by Investment Management

(Discretionary Accounts, Real Estate Private Funds, Wrap Accounts, Collective Investment Schemes(excluding mutual funds))

(Unit : ¥ 100million)

	Discretionary Accounts						Real Estate Private Funds						Wrap Accounts						Total						Collective Investment Schemes(excluding mutual funds)		Total					
	Discretionary Assets		Assets Under Advice		Total		Discretionary Assets		Assets Under Advice		Total		Discretionary Assets		Assets Under Advice		Total		Discretionary Assets		Assets Under Advice		Total		Number of Contract	Amount	Number of Contract	Amount				
	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount										
2011/3	50,945	1,259,983	697	205,334	51,642	1,465,318	521	43,729	464	46,150	985	89,879	/						51,466	1,303,713	1,161	251,484	52,627	1,555,197	104	1,774	52,731	1,556,971				
2012/3	49,676	1,260,380	465	214,407	50,141	1,474,787	595	47,344	396	42,503	991	89,847							50,271	1,307,724	861	256,910	51,132	1,564,634	93	1,663	51,225	1,566,297	93	1,663	51,225	1,566,297
2013/3	58,990	1,500,028	495	252,331	59,485	1,752,360	597	45,187	331	39,402	928	84,589							59,587	1,545,215	826	291,733	60,413	1,836,948	83	1,791	60,496	1,838,739	83	1,791	60,496	1,838,739
2014/3	113,031	1,645,382	514	264,970	113,545	1,910,351	507	37,108	238	29,892	745	67,000							113,538	1,682,490	752	294,861	114,290	1,977,351	78	1,962	114,368	1,979,313	78	1,962	114,368	1,979,313
2015/3	314,545	1,954,263	521	298,807	315,066	2,253,070	478	37,506	240	31,020	718	68,526							315,023	1,991,769	761	329,826	315,784	2,321,596	64	1,537	315,848	2,323,133	64	1,537	315,848	2,323,133
2016/3	490,004	1,956,587	558	385,896	490,562	2,342,483	503	36,234	299	40,849	802	77,084							490,507	1,992,821	857	426,745	491,364	2,419,566	53	1,058	491,417	2,420,624	53	1,058	491,417	2,420,624
2017/3	7,137	2,120,997	656	353,527	7,793	2,474,524	478	34,074	303	40,938	781	75,013	564,622	65,702	0	0	564,622	65,702	572,237	2,220,774	959	394,465	573,196	2,615,239	57	1,395	573,253	2,616,633				
2018/3	7,463	2,451,834	657	458,182	8,120	2,910,016	625	40,216	316	47,054	941	87,270	716,614	79,843	4	10	716,618	79,853	724,702	2,571,893	977	505,246	725,679	3,077,139	60	1,742	725,739	3,078,882				
2019/3	8,143	2,891,489	573	358,748	8,716	3,250,237	878	43,610	402	57,863	1,280	101,473	868,092	88,272	5	15	868,097	88,287	877,113	3,023,371	980	416,627	878,093	3,439,997	128	2,363	878,221	3,442,360				
2020/3	8,395	3,021,626	605	352,580	9,000	3,374,207	1,037	51,962	497	70,898	1,534	122,859	1,027,345	87,774	3	7	1,027,348	87,781	1,036,777	3,161,362	1,105	423,485	1,037,882	3,584,847	140	2,754	1,038,022	3,587,602				
2021/3	8,644	4,196,489	838	407,231	9,482	4,603,721	1,251	61,965	535	75,676	1,786	137,640	1,178,394	112,079	2	6	1,178,396	112,085	1,188,289	4,370,533	1,375	482,913	1,189,664	4,853,446	136	3,078	1,189,800	4,856,524				
2022/3	8,856	4,464,279	718	523,222	9,574	4,987,501	1,504	77,552	673	96,833	2,177	174,385	1,353,137	137,222	241	2,900	1,353,378	140,122	1,363,497	4,679,053	1,632	622,956	1,365,129	5,302,009	154	3,812	1,365,283	5,305,821				
2022/6	8,844	4,454,081	729	518,109	9,573	4,972,189	1,532	80,960	681	103,000	2,213	183,961	1,411,954	136,362	255	2,968	1,412,209	139,330	1,422,330	4,671,404	1,665	624,076	1,423,995	5,295,480	151	4,039	1,424,146	5,299,519				

Note: "Discretionary Accounts" includes accounts under advice.

Note: Assets under management of "Wrap Accounts" is included in those of "Discretionary Accounts" until 2016/3.

Percentage changes from the previous year (or term)

	Discretionary Accounts						Real Estate Private Funds						Wrap Accounts						Total						Collective Investment Schemes(excluding mutual funds)		Total									
	Discretionary Assets		Assets Under Advice		Total		Discretionary Assets		Assets Under Advice		Total		Discretionary Assets		Assets Under Advice		Total		Discretionary Assets		Assets Under Advice		Total		Number of Contract	Amount	Number of Contract	Amount								
	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount														
2012/3	-2.5%	0.0%	-33.3%	4.4%	-2.9%	0.6%	14.2%	8.3%	-14.7%	-7.9%	0.6%	0.0%	/						-2.3%	0.3%	-25.8%	2.2%	-2.8%	0.6%	-10.6%	-6.3%	-2.9%	0.6%								
2013/3	18.7%	19.0%	6.5%	17.7%	18.6%	18.8%	0.3%	-4.6%	-16.4%	-7.3%	-6.4%	-5.9%							18.5%	18.2%	-4.1%	13.6%	18.2%	17.4%	18.5%	18.2%	-4.1%	13.6%	18.2%	17.4%	-10.8%	7.7%	18.1%	17.4%		
2014/3	91.6%	9.7%	3.8%	5.0%	90.9%	9.0%	-15.1%	-17.9%	-28.1%	-24.1%	-19.7%	-20.8%							90.5%	8.9%	-9.0%	1.1%	89.2%	7.6%	177.5%	18.4%	1.2%	11.9%	176.3%	17.4%	-17.9%	-21.6%	176.2%	17.4%		
2015/3	178.3%	18.8%	1.4%	12.8%	177.5%	17.9%	-5.7%	1.1%	0.8%	3.8%	-3.6%	2.3%							177.5%	18.4%	1.2%	11.9%	176.3%	17.4%	55.7%	0.1%	12.6%	29.4%	55.6%	4.2%	-17.2%	-31.2%	55.6%	4.2%		
2016/3	55.8%	0.1%	7.0%	29.4%	55.7%	4.0%	5.8%	-3.5%	25.2%	29.4%	12.2%	11.2%							55.7%	0.1%	12.6%	29.4%	55.6%	4.2%	-	-	-	-	-	-	16.7%	11.4%	11.9%	-7.6%	16.7%	8.1%
2017/3	-98.5%	8.4%	17.6%	-8.4%	-98.4%	5.6%	-5.0%	-6.0%	1.3%	0.2%	-2.6%	-2.7%							26.9%	21.5%	0.0%	0.0%	26.9%	21.5%	26.6%	15.8%	1.9%	28.1%	26.6%	17.7%	5.3%	24.9%	26.6%	17.7%		
2018/3	4.6%	15.6%	0.2%	29.6%	4.2%	17.6%	30.8%	18.0%	4.3%	14.9%	20.5%	16.3%	21.1%	10.6%	25.0%	52.3%	21.1%	10.6%	21.0%	17.6%	0.3%	-17.5%	21.0%	11.8%	113.3%	35.6%	21.0%	11.8%								
2019/3	3.1%	4.5%	5.6%	-1.7%	3.3%	3.8%	18.1%	19.2%	23.6%	22.5%	19.8%	21.1%	18.3%	-0.6%	-40.0%	-54.4%	18.3%	-0.6%	18.2%	4.6%	12.8%	1.6%	18.2%	4.2%	9.4%	16.6%	18.2%	4.2%								
2020/3	3.0%	38.9%	38.5%	15.5%	5.4%	36.4%	20.6%	19.3%	7.6%	6.7%	16.4%	12.0%	14.7%	27.7%	-33.3%	-21.5%	14.7%	27.7%	14.6%	38.2%	24.4%	14.0%	14.6%	35.4%	-2.9%	11.8%	14.6%	35.4%								
2021/3	2.5%	6.4%	-14.3%	28.5%	1.0%	8.3%	20.2%	25.2%	25.8%	28.0%	21.9%	26.7%	14.8%	22.4%	11950.0%	52442.5%	14.8%	25.0%	14.7%	7.1%	18.7%	29.0%	14.7%	9.2%	13.2%	23.9%	14.7%	9.3%								
2022/6	-0.1%	-0.2%	1.5%	-1.0%	0.0%	-0.3%	1.9%	4.4%	1.2%	6.4%	1.7%	5.5%	4.3%	-0.6%	5.8%	2.3%	4.3%	-0.6%	4.3%	-0.2%	2.0%	0.2%	4.3%	-0.1%	-1.9%	5.9%	4.3%	-0.1%								

(Appendix)

Table showing Assets Under Management of "Discretionary Accounts" and "Wrap Accounts" separately.

(Unit : ¥ 100million)

	Discretionary Accounts						Real Estate Private Funds						Wrap Accounts						Total						Collective Investment Schemes(excluding mutual funds)		Total	
	Discretionary Assets		Assets Under Advice		Total		Discretionary Assets		Assets Under Advice		Total		Discretionary Assets		Assets Under Advice		Total		Discretionary Assets		Assets Under Advice		Total		Number of Contract	Amount	Number of Contract	Amount
	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount				
2011/3	7,436	1,254,094	437	205,317	7,873	1,459,411	521	43,729	464	46,150	985	89,879	43,509	5,890	260	17	43,769	5,907	51,466	1,303,713	1,161	251,484	52,627	1,555,197	104	1,774	52,731	1,556,971
2012/3	7,209	1,254,581	460	214,401	7,669	1,468,983	595	47,344	396	42,503	991	89,847	42,467	5,799	5	6	42,472	5,805	50,271	1,307,724	861	256,910	51,132	1,564,634	93	1,663	51,225	1,566,297
2013/3	7,232	1,492,339	495	252,331	7,727	1,744,671	597	45,187	331	39,402	928	84,589	51,758	7,689	0	0	51,758	7,689	59,587	1,545,215	826	291,733	60,413	1,836,948	83	1,791	60,496	1,838,739
2014/3	7,325	1,631,622	514	264,970	7,839	1,896,591	507	37,108	238	29,892	745	67,000	105,706	13,760	0	0	105,706	13,760	113,538	1,682,490	752	294,861	114,290	1,977,351	78	1,962	114,368	1,979,313
2015/3	7,199	1,915,291	521	298,807	7,720	2,214,097	478	37,506	240	31,020	718	68,526	307,346	38,973	0	0	307,346	38,973	315,023	1,991,769	761	329,826	315,784	2,321,596	64	1,537	315,848	2,323,133
2016/3	7,787	1,898,811	554	385,896	8,341	2,284,707	503	36,234	299	40,849	802	77,084	482,217	57,776	4	0	482,221	57,776	490,507	1,992,821	857	426,745	491,364	2,419,566	53	1,058	491,417	2,420,624
2017/3	7,137	2,120,997	656	353,527	7,793	2,474,524	478	34,074	303	40,938	781	75,013	564,622	65,702	0	0	564,622	65,702	572,237	2,220,774	959	394,465	573,196	2,615,239	57	1,395	573,253	2,616,633
2018/3	7,463	2,451,834	657	458,182	8,120	2,910,016	625	40,216	316	47,054	941	87,270	716,614	79,843	4	10	716,618	79,853	724,702	2,571,893	977	505,246	725,679	3,077,139	60	1,742	725,739	3,078,882
2019/3	8,143	2,891,489	573	358,748	8,716	3,250,237	878	43,610	402	57,863	1,280	101,473	868,092	88,272	5	15	868,097	88,287	877,113	3,023,371	980	416,627	878,093	3,439,997	128	2,363	878,221	3,442,360
2020/3	8,395	3,021,626	605	352,580	9,000	3,374,207	1,037	51,962	497	70,898	1,534	122,859	1,027,345	87,774	3	7	1,027,348	87,781	1,036,777	3,161,362	1,105	423,485	1,037,882	3,584,847	140	2,754	1,038,022	3,587,602
2021/3	8,644	4,196,489	838	407,231	9,482	4,603,721	1,251	61,965	535	75,676	1,786	137,640	1,178,394	112,079	2	6	1,178,396	112,085	1,188,289	4,370,533	1,375	482,913	1,189,664	4,853,446	136	3,078	1,189,800	4,856,524
2022/3	8,856	4,464,279	718	523,222	9,574	4,987,501	1,504	77,552	673	96,833	2,177	174,385	1,353,137	137,222	241	2,900	1,353,378	140,122	1,363,497	4,679,053	1,632	622,956	1,365,129	5,302,009	154	3,812	1,365,283	5,305,821
2022/6	8,844	4,454,081	729	518,109	9,573	4,972,189	1,532	80,960	681	103,000	2,213	183,961	1,411,954	136,362	255	2,968	1,412,209	139,330	1,422,330	4,671,404	1,665	624,076	1,423,995	5,295,480	151	4,039	1,424,146	5,299,519

Note:"Discretionary Accounts"includes accounts under advice.

Note:This table shows the figures of "Wrap Accounts" independently which is involved in those of "Discretionary Accounts"of previous page until 2016/3.

Percentage changes from the previous year (or term)

	Discretionary and Advisory Accounts						Real Estate Private Funds						Wrap Accounts						Total						Collective Investment Schemes(excluding mutual funds)		Total	
	Discretionary Assets		Assets Under Advice		Total		Discretionary Assets		Assets Under Advice		Total		Discretionary Assets		Assets Under Advice		Total		Discretionary Assets		Assets Under Advice		Total		Number of Contract	Amount	Number of Contract	Amount
	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount						
2012/3	-3.1%	0.0%	5.3%	4.4%	-2.6%	0.7%	14.2%	8.3%	-14.7%	-7.9%	0.6%	0.0%	-2.4%	-1.5%	-98.1%	-64.2%	-3.0%	-1.7%	-2.3%	0.3%	-25.8%	2.2%	-2.8%	0.6%	-10.6%	-6.3%	-2.9%	0.6%
2013/3	0.3%	19.0%	7.6%	17.7%	0.8%	18.8%	0.3%	-4.6%	-16.4%	-7.3%	-6.4%	-5.9%	21.9%	32.6%	-100.0%	-100.0%	21.9%	32.5%	18.5%	18.2%	-4.1%	13.6%	18.2%	17.4%	-10.8%	7.7%	18.1%	17.4%
2014/3	1.3%	9.3%	3.8%	5.0%	1.4%	8.7%	-15.1%	-17.9%	-28.1%	-24.1%	-19.7%	-20.8%	104.2%	79.0%	-	-	104.2%	79.0%	90.5%	8.9%	-9.0%	1.1%	89.2%	7.6%	-6.0%	9.5%	89.1%	7.6%
2015/3	-1.7%	17.4%	1.4%	12.8%	-1.5%	16.7%	-5.7%	1.1%	0.8%	3.8%	-3.6%	2.3%	190.8%	183.2%	-	-	190.8%	183.2%	177.5%	18.4%	1.2%	11.9%	176.3%	17.4%	-17.9%	-21.6%	176.2%	17.4%
2016/3	8.2%	-0.9%	6.3%	29.1%	8.0%	3.2%	5.2%	-3.4%	24.6%	31.7%	11.7%	12.5%	56.9%	48.2%	-	-	56.9%	48.2%	55.7%	0.1%	12.6%	29.4%	55.6%	4.2%	-17.2%	-31.2%	55.6%	4.2%
2017/3	-8.3%	11.7%	18.4%	-8.4%	-6.6%	8.3%	-5.0%	-6.0%	1.3%	0.2%	-2.6%	-2.7%	17.1%	13.7%	-100.0%	-	17.1%	13.7%	16.7%	11.4%	11.9%	-7.6%	16.7%	8.1%	7.5%	31.8%	16.7%	8.1%
2018/3	4.6%	15.6%	0.2%	29.6%	4.2%	17.6%	30.8%	18.0%	4.3%	14.9%	20.5%	16.3%	26.9%	21.5%	-	-	26.9%	21.5%	26.6%	15.8%	1.9%	28.1%	26.6%	17.7%	5.3%	24.9%	26.6%	17.7%
2019/3	9.1%	17.9%	-12.8%	-21.7%	7.3%	11.7%	40.5%	8.4%	27.2%	23.0%	36.0%	16.3%	21.1%	10.6%	25.0%	52.3%	21.1%	10.6%	21.0%	17.6%	0.3%	-17.5%	21.0%	11.8%	113.3%	35.6%	21.0%	11.8%
2020/3	3.1%	4.5%	5.6%	-1.7%	3.3%	3.8%	18.1%	19.2%	23.6%	22.5%	19.8%	21.1%	18.3%	-0.6%	-40.0%	-54.4%	18.3%	-0.6%	18.2%	4.6%	12.8%	1.6%	18.2%	4.2%	9.4%	16.6%	18.2%	4.2%
2021/3	3.0%	38.9%	38.5%	15.5%	5.4%	36.4%	20.6%	19.3%	7.6%	6.7%	16.4%	12.0%	14.7%	27.7%	-33.3%	-21.5%	14.7%	27.7%	14.6%	38.2%	24.4%	14.0%	14.6%	35.4%	-2.9%	11.8%	14.6%	35.4%
2022/3	2.5%	6.4%	-14.3%	28.5%	1.0%	8.3%	20.2%	25.2%	25.8%	28.0%	21.9%	26.7%	14.8%	22.4%	11950.0%	52442.5%	14.8%	25.0%	14.7%	7.1%	18.7%	29.0%	14.7%	9.2%	13.2%	23.9%	14.7%	9.3%
2022/6	-0.1%	-0.2%	1.5%	-1.0%	0.0%	-0.3%	1.9%	4.4%	1.2%	6.4%	1.7%	5.5%	4.3%	-0.6%	5.8%	2.3%	4.3%	-0.6%	4.3%	-0.2%	2.0%	0.2%	4.3%	-0.1%	-1.9%	5.9%	4.3%	-0.1%

2. Discretionary Accounts

(1) Assets Under Management (Discretionary Assets)

(Unit : ¥ 100million)

	Domestic Clients												Overseas Clients												Total (Discretionary Assets)	
	Corporations								Individuals		Total		Corporations						Individuals		Total					
	Public Pension Funds		Private Pension Funds		Others		Sub-total						Pension Funds		Others		Sub-total									
	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount				
2011/3	249	591,973	5,028	236,603	1,554	233,522	6,831	1,062,098	43,123	5,184	49,954	1,067,282	136	14,868	772	177,619	908	192,487	83	215	991	192,702	50,945	1,259,983		
2012/3	249	564,303	4,990	226,744	1,403	265,712	6,642	1,056,759	42,098	5,136	48,740	1,061,895	116	13,799	737	184,475	853	198,274	83	211	936	198,485	49,676	1,260,380		
2013/3	234	670,079	4,960	252,753	1,435	372,535	6,629	1,295,367	51,442	6,740	58,071	1,302,107	123	16,490	760	181,332	883	197,822	36	99	919	197,921	58,990	1,500,028		
2014/3	220	783,901	4,822	264,224	1,786	346,258	6,828	1,394,382	105,173	12,373	112,001	1,406,755	125	21,209	867	217,278	992	238,487	38	139	1,030	238,626	113,031	1,645,382		
2015/3	260	877,976	4,537	283,596	4,687	433,066	9,484	1,594,638	303,967	35,264	313,451	1,629,902	126	26,572	938	297,661	1,064	324,233	30	128	1,094	324,361	314,545	1,954,263		
2016/3	482	938,304	4,256	250,863	6,959	433,194	11,697	1,622,361	477,165	52,644	488,862	1,675,006	127	19,955	987	261,503	1,114	281,458	28	123	1,142	281,581	490,004	1,956,587		
2017/3	540	1,011,586	4,222	250,899	1,222	551,284	5,984	1,813,768	122	179	6,106	1,813,947	78	19,543	929	287,404	1,007	306,946	24	103	1,031	307,050	7,137	2,120,997		
2018/3	553	1,120,840	4,282	265,889	1,312	575,677	6,147	1,962,406	166	199	6,313	1,962,604	96	20,092	1,031	469,031	1,127	489,123	23	107	1,150	489,229	7,463	2,451,834		
2019/3	577	1,272,709	4,508	260,846	1,730	1,023,683	6,815	2,557,238	133	221	6,948	2,557,460	95	17,715	1,070	316,201	1,165	333,915	30	114	1,195	334,029	8,143	2,891,489		
2020/3	639	1,364,198	4,636	249,267	1,818	1,078,309	7,093	2,691,773	135	305	7,228	2,692,079	92	16,144	1,070	313,335	1,162	329,479	5	69	1,167	329,548	8,395	3,021,626		
2021/3	673	2,001,558	4,683	298,971	1,889	1,452,022	7,245	3,752,551	167	536	7,412	3,753,087	93	23,699	1,134	419,619	1,227	443,318	5	84	1,232	443,402	8,644	4,196,489		
2022/3	703	2,161,199	4,750	304,749	1,974	1,542,930	7,427	4,008,878	153	618	7,580	4,009,496	96	18,128	1,169	436,573	1,265	454,700	11	83	1,276	454,783	8,856	4,464,279		
2022/6	723	2,208,975	4,724	297,150	1,983	1,517,815	7,430	4,023,939	136	652	7,566	4,024,592	91	16,335	1,176	413,067	1,267	429,402	11	87	1,278	429,489	8,844	4,454,081		

Note: Assets under management of "Wrap Accounts" is included in those of "Discretionary Accounts" until 2016/3.

Percentage changes from the previous year (or term)

	Domestic Clients												Overseas Clients												Total (Discretionary Assets)	
	Corporations								Individuals		Total		Corporations						Individuals		Total					
	Public Pension Funds		Private Pension Funds		Others		Sub-total						Pension Funds		Others		Sub-total									
	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount				
2012/3	0.0%	-4.7%	-0.8%	-4.2%	-9.7%	13.8%	-2.8%	-0.5%	-2.4%	-0.9%	-2.4%	-0.5%	-14.7%	-7.2%	-4.5%	3.9%	-6.1%	3.0%	0.0%	-1.8%	-5.5%	3.0%	-2.5%	0.0%		
2013/3	-6.0%	18.7%	-0.6%	11.5%	2.3%	40.2%	-0.2%	22.6%	22.2%	31.2%	19.1%	22.6%	6.0%	19.5%	3.1%	-1.7%	3.5%	-0.2%	-56.6%	-52.8%	-1.8%	-0.3%	18.7%	19.0%		
2014/3	-6.0%	17.0%	-2.8%	4.5%	24.5%	-7.1%	3.0%	7.6%	104.4%	83.6%	92.9%	8.0%	1.6%	28.6%	14.1%	19.8%	12.3%	20.6%	5.6%	39.7%	12.1%	20.6%	91.6%	9.7%		
2015/3	18.2%	12.0%	-5.9%	7.3%	162.4%	25.1%	38.9%	14.4%	189.0%	185.0%	179.9%	15.9%	0.8%	25.3%	8.2%	37.0%	7.3%	36.0%	-21.1%	-7.8%	6.2%	35.9%	178.3%	18.8%		
2016/3	85.4%	6.9%	-6.2%	-11.5%	48.5%	0.0%	23.3%	1.7%	57.0%	49.3%	56.0%	2.8%	0.8%	-24.9%	5.2%	-12.1%	4.7%	-13.2%	-6.7%	-3.8%	4.4%	-13.2%	55.8%	0.1%		
2017/3	12.0%	7.8%	-0.8%	0.0%	-82.4%	27.3%	-48.8%	11.8%	-100.0%	-99.7%	-98.8%	8.3%	-38.6%	-2.1%	-5.9%	9.9%	-9.6%	9.1%	-14.3%	-16.1%	-9.7%	9.0%	-98.5%	8.4%		
2018/3	2.4%	10.8%	1.4%	6.0%	7.4%	4.4%	2.7%	8.2%	36.1%	10.9%	3.4%	8.2%	23.1%	2.8%	11.0%	63.2%	11.9%	59.4%	-4.2%	3.0%	11.5%	59.3%	4.6%	15.6%		
2019/3	4.3%	13.5%	5.3%	-1.9%	31.9%	77.8%	10.9%	30.3%	-19.9%	11.3%	10.1%	30.3%	-1.0%	-11.8%	3.8%	-32.6%	3.4%	-31.7%	30.4%	6.7%	3.9%	-31.7%	9.1%	17.9%		
2020/3	10.7%	7.2%	2.8%	-4.4%	5.1%	5.3%	4.1%	5.3%	1.5%	38.0%	4.0%	5.3%	-3.2%	-8.9%	0.0%	-0.9%	-0.3%	-1.3%	-83.3%	-39.3%	-2.3%	-1.3%	3.1%	4.5%		
2021/3	5.3%	46.7%	1.0%	19.9%	3.9%	34.7%	2.1%	39.4%	23.7%	75.6%	2.5%	39.4%	1.1%	46.8%	6.0%	33.9%	5.6%	34.6%	0.0%	21.6%	5.6%	34.5%	3.0%	38.9%		
2022/3	4.5%	8.0%	1.4%	1.9%	4.5%	6.3%	2.5%	6.8%	-8.4%	15.3%	2.3%	6.8%	3.2%	-23.5%	3.1%	4.0%	3.1%	2.6%	120.0%	-0.9%	3.6%	2.6%	2.5%	6.4%		
2022/6	2.8%	2.2%	-0.5%	-2.5%	0.5%	-1.6%	0.0%	0.4%	-11.1%	5.5%	-0.2%	0.4%	-5.2%	-9.9%	0.6%	-5.4%	0.2%	-5.6%	0.0%	5.0%	0.2%	-5.6%	-0.1%	-0.2%		

2. Discretionary Accounts

(2) Assets Under Management (Assets Under Advice)

(Unit : ¥ 100million)

	Domestic Clients												Overseas Clients										Total (Discretionary Assets)	
	Corporations								Individuals		Total		Corporations						Individuals		Total			
	Public Pension Funds		Private Pension Funds		Others		Sub-total						Pension Funds		Others		Sub-total							
	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount		
2011/3	0	0	5	14,743	210	158,069	215	172,812	257	15	472	172,827	13	6,348	212	26,159	225	32,507	0	0	225	32,507	697	205,334
2012/3	0	0	7	17,311	213	163,570	220	180,881	8	10	228	180,891	10	5,799	227	27,718	237	33,517	0	0	237	33,517	465	214,407
2013/3	0	0	7	19,290	258	199,177	265	218,468	7	28	272	218,495	14	7,331	209	26,505	223	33,836	0	0	223	33,836	495	252,331
2014/3	0	0	7	21,782	274	209,205	281	230,986	10	147	291	231,133	20	8,229	203	25,608	223	33,837	0	0	223	33,837	514	264,970
2015/3	0	0	5	22,422	291	237,849	296	260,270	9	112	305	260,382	16	8,566	200	29,859	216	38,425	0	0	216	38,425	521	298,807
2016/3	0	0	5	22,449	321	324,061	326	346,510	15	47	341	346,557	14	3,504	203	35,835	217	39,339	0	0	217	39,339	558	385,896
2017/3	0	0	5	22,336	334	293,809	339	316,145	103	76	442	316,220	11	4,409	202	32,875	213	37,284	1	22	214	37,307	656	353,527
2018/3	0	0	6	25,093	361	388,019	367	413,112	79	56	446	413,168	10	5,102	200	39,891	210	44,993	1	21	211	45,014	657	458,182
2019/3	0	0	30	20,535	323	293,280	353	313,815	4	55	357	313,870	12	5,354	203	39,502	215	44,856	1	22	216	44,878	573	358,748
2020/3	0	0	28	21,770	350	290,511	378	312,281	9	209	387	312,490	9	4,739	208	35,330	217	40,068	1	22	218	40,090	605	352,580
2021/3	0	0	28	22,882	487	331,686	515	354,568	99	855	614	355,424	8	2,487	215	49,299	223	51,786	1	22	224	51,808	838	407,231
2022/3	0	0	28	20,216	476	457,488	504	477,704	3	2	507	477,706	10	2,721	200	42,771	210	45,491	1	24	211	45,516	718	523,222
2022/6	0	0	28	20,406	484	455,360	512	475,765	3	2	515	475,767	9	2,627	204	39,688	213	42,314	1	27	214	42,342	729	518,109

Note: "Discretionary Accounts" includes accounts under advice.

Note: Assets under management of "Wrap Accounts" is included in those of "Discretionary Accounts" until 2016/3.

Percentage changes from the previous year (or term)

	Domestic Clients												Overseas Clients										Total (Discretionary Assets)	
	Corporations								Individuals		Total		Corporations						Individuals		Total			
	Public Pension Funds		Private Pension Funds		Others		Sub-total						Pension Funds		Others		Sub-total							
	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount		
2012/3	-	-	40.0%	17.4%	1.4%	3.5%	2.3%	4.7%	-96.9%	-37.3%	-51.7%	4.7%	-23.1%	-8.7%	7.1%	6.0%	5.3%	3.1%	-	-	5.3%	3.1%	-33.3%	4.4%
2013/3	-	-	0.0%	11.4%	21.1%	21.8%	20.4%	20.8%	-12.5%	186.6%	19.3%	20.8%	40.0%	26.4%	-7.9%	-4.4%	-5.9%	1.0%	-	-	-5.9%	1.0%	6.4%	17.7%
2014/3	-	-	0.0%	12.9%	6.2%	5.0%	6.0%	5.7%	42.9%	432.9%	7.0%	5.8%	42.9%	12.2%	-2.9%	-3.4%	0.0%	0.0%	-	-	0.0%	0.0%	3.8%	5.0%
2015/3	-	-	-28.6%	2.9%	6.2%	13.7%	5.3%	12.7%	-10.0%	-23.9%	4.8%	12.7%	-20.0%	4.1%	-1.5%	16.6%	-3.1%	13.6%	-	-	-3.1%	13.6%	1.4%	12.8%
2016/3	-	-	0.0%	0.1%	10.3%	36.2%	10.1%	33.1%	66.7%	-58.0%	11.8%	33.1%	-12.5%	-59.1%	1.5%	20.0%	0.5%	2.4%	-	-	0.5%	2.4%	7.1%	29.1%
2017/3	-	-	0.0%	-0.5%	4.0%	-9.3%	4.0%	-8.8%	586.7%	61.3%	29.6%	-8.8%	-21.4%	25.8%	-0.5%	-8.3%	-1.8%	-5.2%	-	-	-1.4%	-5.2%	17.6%	-8.4%
2018/3	-	-	20.0%	12.3%	8.1%	32.1%	8.3%	30.7%	-23.3%	-25.4%	0.9%	30.7%	-9.1%	15.7%	-1.0%	21.3%	-1.4%	20.7%	0.0%	-5.4%	-1.4%	20.7%	0.2%	29.6%
2019/3	-	-	400.0%	-18.2%	-10.5%	-24.4%	-3.8%	-24.0%	-94.9%	-2.3%	-20.0%	-24.0%	20.0%	4.9%	1.5%	-1.0%	2.4%	-0.3%	0.0%	4.5%	2.4%	-0.3%	-12.8%	-21.7%
2020/3	-	-	-6.7%	6.0%	8.4%	-0.9%	7.1%	-0.5%	125.0%	279.2%	8.4%	-0.4%	-25.0%	-11.5%	2.5%	-10.6%	0.9%	-10.7%	0.0%	-2.0%	0.9%	-10.7%	5.6%	-1.7%
2021/3	-	-	0.0%	5.1%	39.1%	14.2%	36.2%	13.5%	1000.0%	308.8%	58.7%	13.7%	-11.1%	-47.5%	3.4%	39.5%	2.8%	29.2%	0.0%	1.7%	2.8%	29.2%	38.5%	15.5%
2022/3	-	-	0.0%	-11.7%	-2.3%	37.9%	-2.1%	34.7%	-97.0%	-99.8%	-17.4%	34.4%	25.0%	9.4%	-7.0%	-13.2%	-5.8%	-12.2%	0.0%	10.7%	-5.8%	-12.1%	-14.3%	28.5%
2022/6	-	-	0.0%	0.9%	1.7%	-0.5%	1.6%	-0.4%	0.0%	-3.8%	1.6%	-0.4%	-10.0%	-3.5%	2.0%	-7.2%	1.4%	-7.0%	0.0%	11.8%	1.4%	-7.0%	1.5%	-1.0%

2.Discretionary Accounts

(3) Total Assets Under Management (Discretionary Assets + Assets Under Management)

(Unit : ¥ 100million)

	Domestic Clients												Overseas Clients												Total (Discretionary Assets)	
	Corporations								Individuals		Total		Corporations						Individuals		Total					
	Public Pension Funds		Private Pension Funds		Others		Sub-total		Number of Contract	Amount	Number of Contract	Amount	Pension Funds		Others		Sub-total		Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount		
	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount					Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount							Number of Contract	Amount
2011/3	249	591,973	5,033	251,345	1,764	391,591	7,046	1,234,910	43,380	5,199	50,426	1,240,109	149	21,216	984	203,779	1,133	224,994	83	215	1,216	225,209	51,642	1,465,318		
2012/3	249	564,303	4,997	244,055	1,616	429,282	6,862	1,237,640	42,106	5,146	48,968	1,242,786	126	19,598	964	212,193	1,090	231,791	83	211	1,173	232,001	50,141	1,474,787		
2013/3	234	670,079	4,967	272,044	1,693	571,712	6,894	1,513,835	51,449	6,767	58,343	1,520,602	137	23,821	969	207,837	1,106	231,658	36	99	1,142	231,757	59,485	1,752,360		
2014/3	220	783,901	4,829	286,005	2,060	555,462	7,109	1,625,368	105,183	12,520	112,292	1,637,888	145	29,438	1,070	242,886	1,215	272,324	38	139	1,253	272,463	113,545	1,910,351		
2015/3	260	877,976	4,542	306,017	4,978	670,915	9,780	1,854,908	303,976	35,376	313,756	1,890,284	142	35,137	1,138	327,520	1,280	362,658	30	128	1,310	362,786	315,066	2,253,070		
2016/3	482	938,304	4,261	273,312	7,280	757,255	12,023	1,968,872	477,180	52,691	489,203	2,021,563	141	23,459	1,190	297,338	1,331	320,797	28	123	1,359	320,920	490,562	2,342,483		
2017/3	540	1,011,586	4,227	273,234	1,556	845,093	6,323	2,129,913	225	255	6,548	2,130,168	89	23,952	1,131	320,279	1,220	344,231	25	126	1,245	344,356	7,793	2,474,524		
2018/3	553	1,120,840	4,288	290,982	1,673	963,696	6,514	2,375,518	245	255	6,759	2,375,773	106	25,194	1,231	508,922	1,337	534,116	24	128	1,361	534,243	8,120	2,910,016		
2019/3	577	1,272,709	4,538	281,381	2,053	1,316,963	7,168	2,871,053	137	276	7,305	2,871,330	107	23,069	1,273	355,703	1,380	378,771	31	136	1,411	378,907	8,716	3,250,237		
2020/3	639	1,364,198	4,664	271,037	2,168	1,368,820	7,471	3,004,054	144	515	7,615	3,004,569	101	20,883	1,278	348,664	1,379	369,547	6	91	1,385	369,638	9,000	3,374,207		
2021/3	673	2,001,558	4,711	321,854	2,376	1,783,707	7,760	4,107,119	266	1,392	8,026	4,108,511	101	26,186	1,349	468,918	1,450	495,104	6	106	1,456	495,210	9,482	4,603,721		
2022/3	703	2,161,199	4,778	324,964	2,450	2,000,419	7,931	4,486,582	156	620	8,087	4,487,202	106	20,826	1,369	479,344	1,475	500,192	12	107	1,487	500,299	9,574	4,987,501		
2022/6	723	2,208,975	4,752	317,555	2,467	1,973,175	7,942	4,499,705	139	654	8,081	4,500,359	100	18,962	1,380	452,755	1,480	471,716	12	114	1,492	471,830	9,573	4,972,189		

Note: "Discretionary Accounts" includes accounts under advice.

Note: Assets under management of "Wrap Accounts" is included in those of "Discretionary Accounts" until 2016/3.

Percentage changes from the previous year (or term)

	Domestic Clients												Overseas Clients												Total (Discretionary Assets)	
	Corporations								Individuals		Total		Corporations						Individuals		Total					
	Public Pension Funds		Private Pension Funds		Others		Sub-total		Number of Contract	Amount	Number of Contract	Amount	Pension Funds		Others		Sub-total		Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount		
	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount					Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount							Number of Contract	Amount
2012/3	0.0%	-4.7%	-0.7%	-2.9%	-8.4%	9.6%	-2.6%	0.2%	-2.9%	-1.0%	-2.9%	0.2%	-15.4%	-7.6%	-2.0%	4.1%	-3.8%	3.0%	0.0%	-1.8%	-3.5%	3.0%	-2.9%	0.6%		
2013/3	-6.0%	18.7%	-0.6%	11.5%	4.8%	33.2%	0.5%	22.3%	22.2%	31.5%	19.1%	22.4%	8.7%	21.6%	0.5%	-2.1%	1.5%	-0.1%	-56.6%	-52.8%	-2.6%	-0.1%	18.6%	18.8%		
2014/3	-6.0%	17.0%	-2.8%	5.1%	21.7%	-2.8%	3.1%	7.4%	104.4%	85.0%	92.5%	7.7%	5.8%	23.6%	10.4%	16.9%	9.9%	17.6%	5.6%	39.7%	9.7%	17.6%	90.9%	9.0%		
2015/3	18.2%	12.0%	-5.9%	7.0%	141.7%	20.8%	37.6%	14.1%	189.0%	182.6%	179.4%	15.4%	-2.1%	19.4%	6.4%	34.8%	5.3%	33.2%	-21.1%	-7.8%	4.5%	33.2%	177.5%	17.9%		
2016/3	85.4%	6.9%	-6.2%	-10.7%	46.2%	12.9%	22.9%	6.1%	57.0%	48.9%	55.9%	6.9%	-0.7%	-33.2%	4.6%	-9.2%	4.0%	-11.5%	-6.7%	-3.8%	3.7%	-11.5%	55.7%	4.0%		
2017/3	12.0%	7.8%	-0.8%	0.0%	-78.6%	11.6%	-47.4%	8.2%	-100.0%	-99.5%	-98.7%	5.4%	-36.9%	2.1%	-5.0%	7.7%	-8.3%	7.3%	-10.7%	1.9%	-8.4%	7.3%	-98.4%	5.6%		
2018/3	2.4%	10.8%	1.4%	6.5%	7.5%	14.0%	3.0%	11.5%	8.9%	0.2%	3.2%	11.5%	19.1%	5.2%	8.8%	58.9%	9.6%	55.2%	-4.0%	1.5%	9.3%	55.1%	4.2%	17.6%		
2019/3	4.3%	13.5%	5.8%	-3.3%	22.7%	36.7%	10.0%	20.9%	-44.1%	8.3%	8.1%	20.9%	0.9%	-8.4%	3.4%	-30.1%	3.2%	-29.1%	29.2%	6.4%	3.7%	-29.1%	7.3%	11.7%		
2020/3	10.7%	7.2%	2.8%	-3.7%	5.6%	3.9%	4.2%	4.6%	5.1%	86.2%	4.2%	4.6%	-5.6%	-9.5%	0.4%	-2.0%	-0.1%	-2.4%	-80.6%	-33.3%	-1.8%	-2.4%	3.3%	3.8%		
2021/3	5.3%	46.7%	1.0%	18.7%	9.6%	30.3%	3.9%	36.7%	84.7%	170.4%	5.4%	36.7%	0.0%	25.4%	5.6%	34.5%	5.1%	34.0%	0.0%	16.9%	5.1%	34.0%	5.4%	36.4%		
2022/3	4.5%	8.0%	1.4%	1.0%	3.1%	12.1%	2.2%	9.2%	-41.4%	-55.5%	0.8%	9.2%	5.0%	-20.4%	1.5%	2.2%	1.7%	1.0%	100.0%	1.5%	2.1%	1.0%	1.0%	8.3%		
2022/6	2.8%	2.2%	-0.5%	-2.3%	0.7%	-1.4%	0.1%	0.3%	-10.9%	5.5%	-0.1%	0.3%	-5.7%	-9.0%	0.8%	-5.5%	0.3%	-5.7%	0.0%	6.5%	0.3%	-5.7%	0.0%	-0.3%		

2.Discretionary Accounts

(4) Assets Under Management by Asset Class

①Number of Contract

	Domestic			Overseas			Global			Total
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	
2011/3	3,015	546	20,181	707	781	740	351	320	24,294	50,945
2012/3	2,439	510	19,347	711	778	748	375	348	24,273	48,176
2013/3	2,180	586	24,080	640	912	805	352	441	28,994	58,990
2014/3	2,208	567	41,159	637	1,010	808	323	494	65,825	113,031
2015/3	2,641	658	87,657	596	1,047	804	308	524	220,310	314,545
2016/3	2,893	587	118,504	594	1,098	897	313	574	364,544	490,004
2017/3	1,462	719	416	574	1,106	793	294	342	1,431	7,137
2018/3	1,522	715	439	556	1,134	855	352	390	1,520	7,453
2019/3	1,845	845	477	642	1,221	991	366	454	1,594	8,143
2020/3	1,603	815	496	675	1,273	1,113	369	367	1,684	8,395
2021/3	1,579	789	522	722	1,289	1,156	407	367	1,813	8,644
2022/3	1,485	768	530	740	1,299	1,269	420	380	1,965	8,856
2022/6	1,455	771	525	748	1,303	1,279	399	372	1,992	8,844

Percentage changes from the previous year (or term)

	Domestic			Overseas			Global			Total
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	
2012/3	-17.1%	-6.6%	-4.2%	0.6%	6.9%	5.1%	-0.9%	17.2%	-0.1%	-2.5%
2013/3	-12.8%	14.9%	24.5%	-10.0%	9.2%	3.5%	1.1%	17.6%	19.4%	18.7%
2014/3	1.3%	-3.2%	70.9%	-0.5%	10.7%	0.4%	-8.2%	12.0%	127.0%	91.6%
2015/3	19.6%	-16.0%	113.0%	-0.4%	3.7%	-0.5%	-4.6%	6.1%	234.7%	178.3%
2016/3	9.5%	-22.8%	35.2%	-0.3%	4.9%	1.6%	11.6%	6.5%	116.5%	81.9%
2017/3	-49.5%	22.8%	-99.6%	-3.4%	0.7%	-11.6%	-6.1%	-40.4%	-99.6%	-98.5%
2018/3	4.1%	-0.6%	5.5%	-3.1%	2.5%	9.1%	19.7%	5.3%	6.2%	4.6%
2019/3	8.1%	16.5%	8.7%	15.5%	7.7%	14.6%	4.0%	3.9%	4.9%	9.1%
2020/3	-2.6%	-2.2%	4.0%	5.1%	4.3%	12.3%	0.8%	-1.9%	5.6%	3.1%
2021/3	-1.5%	-3.2%	5.2%	7.0%	1.3%	3.9%	10.3%	0.0%	7.7%	3.0%
2022/3	-6.0%	-2.7%	1.5%	2.5%	0.8%	9.8%	3.2%	3.5%	8.4%	2.5%
2022/6	-2.0%	0.4%	-0.9%	1.1%	0.3%	0.8%	-5.0%	-2.1%	1.4%	-0.1%

②Amount of Assets

(Unit : ¥ 100million)

	Domestic			Overseas			Global			Total
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	
2011/3	203,890	411,006	22,835	124,631	277,552	15,262	31,068	62,463	111,276	1,259,983
2012/3	200,102	384,832	22,630	118,708	289,187	15,022	29,031	61,601	139,267	1,260,380
2013/3	266,100	402,713	27,173	141,416	291,351	66,637	70,569	80,489	153,590	1,500,028
2014/3	347,276	419,646	29,780	176,486	307,717	63,729	82,152	96,051	130,835	1,845,392
2015/3	493,438	297,946	37,136	290,150	387,373	25,100	71,073	85,227	286,816	1,954,263
2016/3	484,417	325,143	41,066	299,860	384,086	28,194	54,870	88,690	250,262	1,956,587
2017/3	573,380	342,696	27,803	344,854	414,668	37,166	50,407	95,617	234,406	2,120,987
2018/3	647,015	344,176	29,242	377,575	477,100	49,312	56,429	121,499	349,485	2,451,834
2019/3	692,462	420,756	50,105	594,067	540,449	58,722	75,382	92,297	367,248	2,891,489
2020/3	638,658	411,788	48,573	336,890	487,433	27,433	63,806	96,051	465,676	3,021,626
2021/3	980,766	468,378	56,501	504,172	982,083	360,935	78,601	97,448	689,605	4,196,489
2022/3	974,395	563,363	58,052	614,010	980,172	328,550	89,595	105,378	750,764	4,464,279
2022/6	918,255	654,394	57,223	624,064	992,319	279,249	85,621	91,728	751,227	4,454,081

Percentage changes from the previous year (or term)

	Domestic			Overseas			Global			Total
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	
2012/3	-1.9%	-6.4%	-0.9%	-4.8%	4.2%	-1.6%	-6.6%	-1.4%	25.2%	0.0%
2013/3	33.0%	4.6%	20.1%	19.1%	0.7%	343.6%	143.1%	30.7%	10.3%	19.0%
2014/3	30.5%	4.2%	5.8%	24.8%	5.4%	4.7%	16.4%	3.4%	-14.8%	9.7%
2015/3	42.1%	-29.0%	29.0%	64.4%	26.1%	-64.0%	-13.5%	2.4%	103.9%	19.8%
2016/3	-1.8%	9.1%	10.6%	3.3%	-0.8%	12.3%	-22.8%	4.1%	-6.2%	0.1%
2017/3	18.4%	5.4%	-32.3%	15.0%	8.0%	31.8%	-8.1%	7.8%	-6.3%	8.4%
2018/3	12.8%	0.4%	5.2%	9.5%	15.1%	32.7%	11.9%	27.1%	49.1%	15.6%
2019/3	7.0%	22.3%	71.3%	57.3%	13.3%	19.1%	33.6%	-24.0%	5.1%	17.9%
2020/3	-8.1%	-2.1%	-3.1%	-43.3%	26.7%	372.4%	-15.4%	4.1%	26.8%	4.5%
2021/3	54.0%	16.3%	13.3%	48.7%	40.5%	30.1%	23.2%	1.5%	48.1%	38.9%
2022/3	-0.6%	20.8%	2.7%	21.8%	1.9%	-9.0%	14.0%	8.1%	8.9%	6.4%
2022/6	-5.8%	16.2%	-1.4%	1.6%	1.2%	-15.0%	-4.4%	-13.0%	0.1%	-0.2%

Percentage

	Domestic			Overseas			Global			Total
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	
2011/3	16.2%	32.6%	1.8%	9.9%	22.0%	1.2%	2.5%	5.0%	8.8%	100.0%
2012/3	15.9%	30.5%	1.8%	9.4%	22.9%	1.2%	2.3%	4.9%	11.0%	100.0%
2013/3	17.7%	26.8%	1.8%	9.4%	19.4%	4.4%	4.7%	5.4%	10.2%	100.0%
2014/3	21.1%	25.5%	1.7%	10.7%	18.7%	4.2%	5.0%	5.1%	8.0%	100.0%
2015/3	25.2%	15.2%	1.9%	14.8%	19.8%	1.3%	5.8%	4.4%	13.7%	100.0%
2016/3	24.8%	16.6%	2.1%	15.3%	19.6%	1.4%	2.5%	4.5%	12.8%	100.0%
2017/3	27.0%	1.3%	1.3%	16.2%	19.6%	1.8%	2.4%	4.5%	11.1%	100.0%
2018/3	26.4%	14.0%	1.2%	15.4%	19.5%	2.0%	2.3%	5.0%	14.3%	100.0%
2019/3	23.9%	14.6%	1.7%	20.5%	18.7%	2.0%	2.6%	3.2%	12.7%	100.0%
2020/3	21.1%	13.6%	1.6%	11.1%	22.7%	9.2%	2.1%	3.2%	15.4%	100.0%
2021/3	23.4%	11.1%	1.3%	12.0%	22.8%	1.9%	2.3%	1.9%	16.4%	100.0%
2022/3	21.8%	12.6%	1.3%	13.8%	22.0%	7.4%	2.0%	2.4%	16.8%	100.0%
2022/6	20.6%	14.7%	1.3%	14.0%	22.3%	6.3%	1.9%	2.1%	16.9%	100.0%

Note: Assets under management is based on discretionary investment management contracts.

Note: Assets under management of "Wrap Accounts" is included in those of "Discretionary Accounts" until 2016/3.

2. Discretionary Accounts

(5) Assets Under Management by Size

① Number of Contract

	Less than ¥1 billion	Over ¥1 billion	Over ¥5 billion	Over ¥10 billion	Over ¥50 billion	Over ¥100 billion	Total
2011/3	46,083	3,063	734	780	117	168	50,945
2012/3	44,999	2,951	682	773	107	164	49,676
2013/3	54,092	3,008	697	863	132	198	58,990
2014/3	107,999	3,003	758	894	172	205	113,031
2015/3	309,353	2,970	803	963	210	246	314,545
2016/3	484,854	2,846	777	1,070	199	258	490,004
2017/3	1,912	2,710	789	1,214	219	293	7,137
2018/3	2,021	2,786	802	1,302	217	335	7,463
2019/3	2,274	2,923	879	1,390	286	391	8,143
2020/3	2,481	2,993	904	1,336	280	401	8,395
2021/3	2,395	3,047	895	1,449	350	508	8,644
2022/3	2,405	3,137	964	1,432	383	535	8,856
2022/6	2,423	3,150	946	1,417	375	533	8,844

② Amount of Assets

(Unit : ¥ 100million)

	Less than ¥1 billion	Over ¥1 billion	Over ¥5 billion	Over ¥10 billion	Over ¥50 billion	Over ¥100 billion	Total
2011/3	15,979	70,427	51,267	165,996	82,592	873,721	1,259,983
2012/3	16,184	67,114	47,015	166,903	75,083	888,082	1,260,380
2013/3	16,583	69,054	48,265	190,049	91,215	1,084,863	1,500,028
2014/3	21,916	68,869	52,422	199,195	118,565	1,184,414	1,645,382
2015/3	45,024	68,276	55,641	214,893	147,611	1,422,818	1,954,263
2016/3	64,089	65,180	54,837	226,756	138,149	1,407,575	1,956,587
2017/3	8,418	62,563	55,365	265,891	155,465	1,573,296	2,120,997
2018/3	9,505	64,473	55,671	293,138	156,981	1,872,067	2,451,834
2019/3	9,623	67,436	61,247	308,844	200,416	2,243,922	2,891,489
2020/3	10,609	69,074	63,729	296,581	197,533	2,384,100	3,021,626
2021/3	11,853	71,113	62,368	325,507	245,129	3,480,520	4,196,489
2022/3	10,127	74,179	66,780	321,793	269,680	3,721,722	4,464,279
2022/6	10,432	75,219	66,314	321,634	261,065	3,719,417	4,454,081

Percentage changes from the previous year (or term)

	Less than ¥1 billion	Over ¥1 billion	Over ¥5 billion	Over ¥10 billion	Over ¥50 billion	Over ¥100 billion	Total
2012/3	-2.4%	-3.7%	-7.1%	-0.9%	-8.5%	-2.4%	-2.5%
2013/3	20.2%	1.9%	2.2%	11.6%	23.4%	20.7%	18.7%
2014/3	99.7%	-0.2%	8.8%	3.6%	30.3%	3.5%	91.6%
2015/3	186.4%	-1.1%	5.9%	7.7%	22.1%	20.0%	178.3%
2016/3	56.7%	-4.2%	-3.2%	11.1%	-5.2%	4.9%	55.8%
2017/3	-99.6%	-4.8%	1.5%	13.5%	10.1%	13.6%	-98.5%
2018/3	5.7%	2.8%	1.6%	7.2%	-0.9%	14.3%	4.6%
2019/3	12.5%	4.9%	9.6%	6.8%	31.8%	16.7%	9.1%
2020/3	9.1%	2.4%	2.8%	-3.9%	-2.1%	2.6%	3.1%
2021/3	-3.5%	1.8%	-1.0%	8.5%	25.0%	26.7%	3.0%
2022/3	0.4%	3.0%	7.7%	-1.2%	9.4%	5.3%	2.5%
2022/6	0.7%	0.4%	-1.9%	-1.0%	-2.1%	-0.4%	-0.1%

Percentage changes from the previous year (or term)

	Less than ¥1 billion	Over ¥1 billion	Over ¥5 billion	Over ¥10 billion	Over ¥50 billion	Over ¥100 billion	Total
2012/3	1.3%	-4.7%	-8.3%	0.5%	-9.1%	1.6%	0.0%
2013/3	2.5%	2.9%	2.7%	13.9%	21.5%	22.2%	19.0%
2014/3	32.2%	-0.3%	8.6%	4.8%	30.0%	9.2%	9.7%
2015/3	105.4%	-0.9%	6.1%	7.9%	24.5%	20.1%	18.8%
2016/3	42.3%	-4.5%	-1.4%	5.5%	-6.4%	-1.1%	0.1%
2017/3	-86.9%	-4.0%	1.0%	17.3%	12.5%	11.8%	8.4%
2018/3	12.9%	3.1%	0.6%	10.2%	1.0%	19.0%	15.6%
2019/3	1.2%	4.6%	10.0%	5.4%	27.7%	19.9%	17.9%
2020/3	10.2%	2.4%	4.1%	-4.0%	-1.4%	6.2%	4.5%
2021/3	11.7%	3.0%	-2.1%	9.8%	24.1%	46.0%	38.9%
2022/3	-14.6%	4.3%	7.1%	-1.1%	10.0%	6.9%	6.4%
2022/6	3.0%	1.4%	-0.7%	0.0%	-3.2%	-0.1%	-0.2%

Percentage

	Less than ¥1 billion	Over ¥1 billion	Over ¥5 billion	Over ¥10 billion	Over ¥50 billion	Over ¥100 billion	Total
2011/3	90.5%	6.0%	1.4%	1.5%	0.2%	0.3%	100.0%
2012/3	90.6%	5.9%	1.4%	1.6%	0.2%	0.3%	100.0%
2013/3	91.7%	5.1%	1.2%	1.5%	0.2%	0.3%	100.0%
2014/3	95.5%	2.7%	0.7%	0.8%	0.2%	0.2%	100.0%
2015/3	98.3%	0.9%	0.3%	0.3%	0.1%	0.1%	100.0%
2016/3	98.9%	0.6%	0.2%	0.2%	0.0%	0.1%	100.0%
2017/3	26.8%	38.0%	11.1%	17.0%	3.1%	4.1%	100.0%
2018/3	27.1%	37.3%	10.7%	17.4%	2.9%	4.5%	100.0%
2019/3	27.9%	35.9%	10.8%	17.1%	3.5%	4.8%	100.0%
2020/3	29.6%	35.7%	10.8%	15.9%	3.3%	4.8%	100.0%
2021/3	27.7%	35.2%	10.4%	16.8%	4.0%	5.9%	100.0%
2022/3	27.2%	35.4%	10.9%	16.2%	4.3%	6.0%	100.0%
2022/6	27.4%	35.6%	10.7%	16.0%	4.2%	6.0%	100.0%

Percentage

	Less than ¥1 billion	Over ¥1 billion	Over ¥5 billion	Over ¥10 billion	Over ¥50 billion	Over ¥100 billion	Total
2011/3	1.3%	5.6%	4.1%	13.2%	6.6%	69.3%	100.0%
2012/3	1.3%	5.3%	3.7%	13.2%	6.0%	70.5%	100.0%
2013/3	1.1%	4.6%	3.2%	12.7%	6.1%	72.3%	100.0%
2014/3	1.3%	4.2%	3.2%	12.1%	7.2%	72.0%	100.0%
2015/3	2.3%	3.5%	2.8%	11.0%	7.6%	72.8%	100.0%
2016/3	3.3%	3.3%	2.8%	11.6%	7.1%	71.9%	100.0%
2017/3	0.4%	2.9%	2.6%	12.5%	7.3%	74.2%	100.0%
2018/3	0.4%	2.6%	2.3%	12.0%	6.4%	76.4%	100.0%
2019/3	0.3%	2.3%	2.1%	10.7%	6.9%	77.6%	100.0%
2020/3	0.4%	2.3%	2.1%	9.8%	6.5%	78.9%	100.0%
2021/3	0.3%	1.7%	1.5%	7.8%	5.8%	82.9%	100.0%
2022/3	0.2%	1.7%	1.5%	7.2%	6.0%	83.4%	100.0%
2022/6	0.2%	1.7%	1.5%	7.2%	5.9%	83.5%	100.0%

Note: Assets under management is based on discretionary investment management contracts.

Note: Assets under management of "Wrap Accounts" is included in those of "Discretionary Accounts" until 2016/3.

2. Discretionary Accounts

(7) Derivative Transactions

Exchange traded derivatives

(Unit : ¥ 100million)

	Futures		Options		Others
	Stocks	Bonds	Stocks	Bonds	
2011/3	7,890	2,383	873	0	30,290
2012/3	5,429	2,772	920	8	176
2013/3	6,099	4,738	3,412	19	772
2014/3	6,642	4,153	1,162	0	38
2015/3	10,686	4,372	1,863	0	2,269
2016/3	9,354	7,573	943	2	1,303
2017/3	11,318	11,946	723	139	317
2018/3	15,047	18,432	979	10	11,325
2019/3	11,581	15,080	400	676	29,478
2020/3	12,520	7,484	326	2	4,335
2021/3	14,143	15,108	792	7	1,348
2022/3	16,521	11,120	1,205	2	1,009
2022/6	14,171	23,575	530	0	1,105

Over-the-counter derivatives

(Unit : ¥ 100million)

	Forwards	Options	Swaps	Others
2011/3	163,838	8,838	76,220	5,375
2012/3	156,856	11,269	84,449	4,341
2013/3	162,108	12,242	89,728	8,522
2014/3	150,541	10,737	42,977	11,900
2015/3	169,693	23,762	37,436	5,396
2016/3	162,426	26,418	72,872	2,952
2017/3	139,928	5,263	86,655	3,351
2018/3	185,913	8,784	148,236	6,628
2019/3	264,621	33,651	197,837	29,084
2020/3	339,054	38,602	197,145	6,310
2021/3	364,032	32,464	166,053	4,890
2022/3	330,031	23,429	114,807	16,265
2022/6	325,999	29,923	120,555	23,665

Overseas exchange traded derivatives

(Unit : ¥ 100million)

	Futures		Options		Others
	Stocks	Bonds	Stocks	Bonds	
2011/3	3,553	6,566	5	117	2,245
2012/3	1,709	7,302	3	498	1,404
2013/3	3,926	13,490	17	41	3,624
2014/3	4,165	12,262	217	52	5,505
2015/3	7,137	14,681	409	225	17,344
2016/3	5,681	27,444	65	178	9,916
2017/3	8,204	35,554	106	146	10,832
2018/3	8,050	39,588	185	25	16,766
2019/3	9,740	41,142	340	7	8,981
2020/3	9,705	57,502	21	4	39,566
2021/3	13,772	76,387	11	7	29,572
2022/3	14,159	75,877	349	3	10,961
2022/6	13,250	59,591	731	23	20,457

Note: Assets under management is based on discretionary investment management contracts.

Note: Assets under management of "Wrap Accounts" is included in those of "Discretionary Accounts" until 2016/3.

3. Real Estate Private Funds

(1) Assets Under Management (Discretionary Assets)

(Unit : ¥ 100milli)

	Domestic Clients								Overseas Clients								Total								Total (Discretionary Assets)			
	Securities related to real property				Others				Securities related to real property				Others				Securities related to real property				Others				Number of Contracts	No. of contracts with master scheme	Amount	Amount of assets under management for master scheme
	Number of Contracts	In double layer scheme No. of contracts with master scheme	Amount	Amount of assets under management for master scheme	Number of Contracts	In double layer scheme No. of contracts with master scheme	Amount	Amount of assets under management for master scheme	Number of Contracts	In double layer scheme No. of contracts with master scheme	Amount	Amount of assets under management for master scheme	Number of Contracts	In double layer scheme No. of contracts with master scheme	Amount	Amount of assets under management for master scheme	Number of Contracts	In double layer scheme No. of contracts with master scheme	Amount	Amount of assets under management for master scheme	Number of Contracts	In double layer scheme No. of contracts with master scheme	Amount	Amount of assets under management for master scheme				
2011/3	521	52	43,729	4,353	0	0	0	0	0	0	0	0	0	0	0	0	521	52	43,729	4,353	0	0	0	0	521	52	43,729	4,353
2012/3	589	55	47,290	4,716	6	3	54	9	0	0	0	0	0	0	0	0	589	55	47,290	4,716	6	3	54	9	589	58	47,344	4,724
2013/3	588	54	45,086	4,312	7	3	84	29	0	0	0	0	2	2	16	16	588	54	45,086	4,312	9	5	100	45	597	59	45,187	4,358
2014/3	499	52	36,997	2,404	6	3	94	30	0	0	0	0	2	2	17	17	499	52	36,997	2,404	8	5	111	47	507	57	37,108	2,451
2015/3	468	39	37,328	1,566	7	2	148	6	1	0	15	0	2	2	15	15	469	39	37,343	1,566	9	4	163	21	478	43	37,506	1,587
2016/3	495	39	36,016	1,571	5	0	197	0	1	0	14	0	2	2	8	8	496	39	36,029	1,571	7	2	205	8	503	41	36,234	1,580
2017/3	464	40	33,892	1,494	11	5	138	43	2	0	41	0	1	1	3	3	466	40	33,933	1,494	12	6	141	46	478	46	34,074	1,541
2018/3	607	63	39,722	2,605	15	5	426	58	2	0	68	0	1	1	0	0	609	63	39,790	2,605	16	6	426	59	625	69	40,216	2,664
2019/3	853	74	41,505	2,693	23	0	2,027	0	2	0	78	0	0	0	0	0	855	74	41,583	2,693	23	0	2,027	0	878	74	43,610	2,693
2020/3	1,012	139	50,624	7,442	21	0	1,237	0	4	0	101	0	0	0	0	0	1,016	139	50,725	7,442	21	0	1,237	0	1,037	139	51,962	7,442
2021/3	1,210	152	59,962	5,862	37	0	1,902	0	4	0	101	0	0	0	0	0	1,214	152	60,063	5,862	37	0	1,902	0	1,251	152	61,965	5,862
2022/3	1,430	139	73,046	5,439	68	2	4,351	240	5	0	154	0	1	0	1	0	1,435	139	73,201	5,439	69	2	4,351	240	1,504	141	77,552	5,679
2022/6	1,441	129	76,146	5,494	85	1	4,647	0	5	0	166	0	1	0	1	0	1,446	129	76,313	5,494	86	1	4,648	0	1,532	130	80,960	5,494

Percentage changes from the previous year (or term)

	Domestic Clients								Overseas Clients								Total								Total (Discretionary Assets)			
	Securities related to real property				Others				Securities related to real property				Others				Securities related to real property				Others				Number of Contracts	No. of contracts with master scheme	Amount	Amount of assets under management for master scheme
	Number of Contracts	In double layer scheme No. of contracts with master scheme	Amount	Amount of assets under management for master scheme	Number of Contracts	In double layer scheme No. of contracts with master scheme	Amount	Amount of assets under management for master scheme	Number of Contracts	In double layer scheme No. of contracts with master scheme	Amount	Amount of assets under management for master scheme	Number of Contracts	In double layer scheme No. of contracts with master scheme	Amount	Amount of assets under management for master scheme	Number of Contracts	In double layer scheme No. of contracts with master scheme	Amount	Amount of assets under management for master scheme	Number of Contracts	In double layer scheme No. of contracts with master scheme	Amount	Amount of assets under management for master scheme				
2012/3	13.1%	5.8%	8.1%	8.3%	-	-	-	-	-	-	-	-	-	-	-	-	13.1%	5.8%	8.1%	8.3%	-	-	-	-	14.2%	11.5%	8.3%	8.5%
2013/3	-0.2%	-1.8%	-4.7%	-8.6%	16.7%	0.0%	56.9%	235.9%	-	-	-	-	-	-	-	-	-0.2%	-1.8%	-4.7%	-8.6%	50.0%	66.7%	87.0%	420.8%	0.3%	1.7%	-4.6%	-7.8%
2014/3	-15.1%	-3.7%	-17.9%	-44.2%	-14.3%	0.0%	11.5%	1.5%	-	-	-	-	0.0%	0.0%	4.5%	4.5%	-15.1%	-3.7%	-17.9%	-44.2%	-11.1%	0.0%	10.4%	2.6%	-15.1%	-3.4%	-17.9%	-43.8%
2015/3	-6.2%	-25.0%	0.9%	-34.9%	16.7%	-33.3%	57.1%	-79.7%	-	-	-	-	0.0%	0.0%	-9.7%	-9.7%	-6.0%	-25.0%	0.9%	-34.9%	12.5%	-20.0%	47.0%	-54.3%	-5.7%	-24.6%	1.1%	-35.2%
2016/3	5.8%	0.0%	-3.5%	0.3%	-28.6%	-100.0%	33.0%	-100.0%	0.0%	-	-9.1%	-	0.0%	0.0%	-45.4%	-45.4%	5.8%	0.0%	-3.5%	0.3%	-22.2%	-50.0%	25.7%	-60.9%	5.2%	-4.7%	-3.4%	-0.5%
2017/3	-6.3%	2.6%	-5.9%	-4.9%	120.0%	-	-29.7%	-	100.0%	-	205.2%	-	-50.0%	-50.0%	-63.0%	-63.0%	-6.0%	2.6%	-5.8%	-4.9%	71.4%	200.0%	-31.0%	457.1%	-5.0%	12.2%	-6.0%	-2.5%
2018/3	30.8%	57.5%	17.2%	74.3%	36.4%	0.0%	208.4%	34.8%	0.0%	-	64.6%	-	0.0%	0.0%	-91.2%	-91.2%	30.7%	57.5%	17.3%	74.3%	33.3%	0.0%	201.9%	26.5%	30.8%	50.0%	18.0%	72.9%
2019/3	40.5%	17.5%	4.5%	3.4%	53.3%	-100.0%	375.7%	-100.0%	0.0%	-	14.4%	-	-100.0%	-100.0%	-100.0%	-100.0%	40.4%	17.5%	4.5%	3.4%	43.8%	-100.0%	375.4%	-100.0%	2.8%	13.8%	2.0%	8.4%
2020/3	18.6%	87.8%	22.0%	176.3%	-8.7%	-	-39.0%	-	100.0%	-	29.4%	-	-	-	-	-	18.8%	87.8%	22.0%	176.3%	-8.7%	-	-39.0%	-	18.1%	87.8%	19.2%	176.3%
2021/3	19.6%	9.4%	18.4%	-21.2%	76.2%	-	53.7%	-	0.0%	-	-0.2%	-	-	-	-	-	19.5%	9.4%	18.4%	-21.2%	76.2%	-	53.7%	-	20.6%	9.4%	19.3%	-21.2%
2022/3	18.2%	-8.6%	21.8%	-7.2%	83.8%	-	128.8%	-	25.0%	-	52.9%	-	-	-	-	-	18.2%	-8.6%	21.9%	-7.2%	86.5%	-	128.8%	-	20.2%	-7.2%	25.2%	-3.1%
2022/6	0.8%	-7.2%	4.2%	1.0%	25.0%	-50.0%	6.8%	-100.0%	0.0%	-	7.9%	-	0.0%	-	51.5%	-	0.8%	-7.2%	4.3%	1.0%	24.6%	-50.0%	6.8%	-100.0%	1.9%	-7.8%	4.4%	-3.3%

3. Real Estate Private Funds

(2) Assets Under Management (Assets Under Advice)

(Unit : ¥ 100million)

	Domestic Clients								Overseas Clients								Total								Total (Discretionary Assets)			
	Securities related to real property				Others				Securities related to real property				Others				Securities related to real property				Others				Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme
	Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme				
2011/3	464	30	46,150	4,075	0	0	0	0	0	0	0	0	0	0	0	0	464	30	46,150	4,075	0	0	0	0	464	30	46,150	4,075
2012/3	391	22	42,057	2,832	2	1	49	0	0	0	0	0	3	1	397	40	391	22	42,057	2,832	5	2	446	40	396	24	42,503	2,872
2013/3	324	19	38,416	2,715	3	0	352	0	0	0	0	0	4	3	634	580	324	19	38,416	2,715	7	3	986	580	331	22	39,402	3,294
2014/3	231	11	28,530	1,188	2	0	336	0	0	0	0	0	5	3	1,026	886	231	11	28,530	1,188	7	3	1,362	886	238	14	29,892	2,074
2015/3	234	16	30,033	882	2	0	0	0	0	0	0	0	4	3	986	985	234	16	30,033	882	6	3	986	985	240	19	31,020	1,867
2016/3	293	20	38,862	1,179	2	0	0	0	0	0	0	0	4	3	1,987	1,987	293	20	38,862	1,179	6	3	1,987	1,987	299	23	40,849	3,166
2017/3	298	17	39,121	749	2	0	0	0	0	0	0	0	3	3	1,817	1,817	298	17	39,121	749	5	3	1,817	1,817	303	20	40,938	2,566
2018/3	309	16	44,087	727	3	0	353	0	1	0	135	0	3	3	2,480	2,480	310	16	44,221	727	6	3	2,833	2,480	316	19	47,054	3,207
2019/3	386	17	54,204	1,567	10	0	417	0	2	0	247	0	4	4	2,995	2,995	388	17	54,451	1,567	14	4	3,412	2,995	402	21	57,863	4,562
2020/3	486	33	66,230	2,114	5	2	183	53	2	0	237	0	4	4	4,248	4,248	488	33	66,466	2,114	9	6	4,431	4,301	497	39	70,898	6,415
2021/3	523	39	71,272	8,628	6	1	71	0	2	0	199	0	4	4	4,133	4,133	525	39	71,471	8,628	10	5	4,204	4,133	535	44	75,676	12,761
2022/3	656	59	91,857	8,971	10	0	247	0	3	0	223	0	4	4	4,506	4,506	659	59	92,080	8,971	14	4	4,753	4,506	673	63	96,833	13,478
2022/6	670	58	98,876	10,169	6	0	789	0	1	0	7	0	4	4	3,329	3,329	671	58	98,882	10,169	10	4	4,118	3,329	681	62	103,000	13,498

Percentage changes from the previous year (or term)

	Domestic Clients								Overseas Clients								Total								Total (Discretionary Assets)			
	Securities related to real property				Others				Securities related to real property				Others				Securities related to real property				Others				Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme
	Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme				
2012/3	-15.7%	-26.7%	-8.9%	-30.5%	-	-	-	-	-	-	-	-	-	-	-	-	-15.7%	-26.7%	-8.9%	-30.5%	-	-	-	-	-14.7%	-20.0%	-7.9%	-29.5%
2013/3	-17.1%	-13.6%	-8.7%	-4.1%	50.0%	-100.0%	617.6%	-100.0%	-	-	-	-	33.3%	200.0%	59.6%	1350.3%	-17.1%	-13.6%	-8.7%	-4.1%	40.0%	50.0%	121.0%	1349.9%	-16.4%	-8.3%	-7.3%	14.7%
2014/3	-28.7%	-42.1%	-25.7%	-56.3%	-33.3%	-	-4.5%	-	-	-	-	-	25.0%	0.0%	61.9%	53.0%	-28.7%	-42.1%	-25.7%	-56.3%	0.0%	0.0%	38.2%	53.0%	-28.1%	-36.4%	-24.1%	-37.0%
2015/3	1.3%	45.5%	5.3%	-25.7%	0.0%	-	-100.0%	-	-	-	-	-	-20.0%	0.0%	-3.8%	11.1%	1.3%	45.5%	5.3%	-25.7%	-14.3%	0.0%	-27.6%	11.1%	0.8%	35.7%	3.8%	-10.0%
2016/3	25.2%	25.0%	29.4%	33.7%	0.0%	-	0.0%	-	-	-	-	-	0.0%	0.0%	101.5%	101.8%	25.2%	25.0%	29.4%	33.7%	0.0%	0.0%	101.5%	101.8%	24.6%	21.1%	31.7%	69.6%
2017/3	1.7%	-15.0%	0.7%	-36.5%	0.0%	-	0.0%	-	-	-	-	-	-25.0%	0.0%	-8.6%	-8.5%	1.7%	-15.0%	0.7%	-36.5%	-16.7%	0.0%	-8.6%	-8.5%	1.3%	-13.0%	0.2%	-18.9%
2018/3	3.7%	-5.9%	12.7%	-3.0%	50.0%	-	587900.0%	-	-	-	-	-	0.0%	0.0%	36.5%	36.5%	4.0%	-5.9%	13.0%	-3.0%	20.0%	0.0%	55.9%	36.5%	4.3%	-5.0%	14.9%	25.0%
2019/3	24.9%	6.3%	22.9%	115.6%	233.3%	-	18.1%	-	100.0%	-	83.6%	-	33.3%	33.3%	20.8%	20.8%	25.2%	6.3%	23.1%	115.6%	133.3%	33.3%	20.4%	20.8%	27.2%	10.5%	23.0%	42.3%
2020/3	25.9%	94.1%	22.2%	34.9%	-50.0%	-	-56.0%	-	0.0%	-	-4.1%	-	0.0%	0.0%	41.8%	41.8%	25.8%	94.1%	22.1%	34.9%	-35.7%	50.0%	29.9%	43.6%	23.6%	85.7%	22.5%	40.6%
2021/3	7.6%	18.2%	7.6%	308.2%	20.0%	-50.0%	-61.2%	-100.0%	0.0%	-	-15.9%	-	0.0%	0.0%	-2.7%	-2.7%	7.6%	18.2%	7.5%	308.2%	11.1%	-16.7%	-5.1%	-3.9%	7.6%	12.8%	6.7%	98.9%
2022/3	25.4%	51.3%	28.9%	4.0%	66.7%	-100.0%	246.7%	-	50.0%	-	12.1%	-	0.0%	0.0%	9.0%	9.0%	25.5%	51.3%	28.8%	4.0%	40.0%	-20.0%	13.0%	9.0%	25.8%	43.2%	28.0%	5.6%
2022/6	2.1%	-1.7%	7.6%	13.4%	-40.0%	-	219.7%	-	-66.7%	-	-97.0%	-	0.0%	0.0%	-26.1%	-26.1%	1.8%	-1.7%	7.4%	13.4%	-28.6%	0.0%	-13.4%	-26.1%	1.2%	-1.6%	6.4%	0.2%

3. Real Estate Private Funds

(3) Assets Under Management (Discretionary Assets + Assets Under Management)

(Unit : ¥ 100million)

	Domestic Clients								Overseas Clients								Total								Total (Discretionary Assets)							
	Securities related to real property				Others				Securities related to real property				Others				Securities related to real property				Others				Number of Contracts	No of contracts with master scheme	Amount	No of contracts with master scheme	Amount			
	Number of Contracts	In double layer scheme No of contracts with master scheme	Amount	In double layer scheme Amount of assets under management for master scheme	Number of Contracts	In double layer scheme No of contracts with master scheme	Amount	In double layer scheme Amount of assets under management for master scheme	Number of Contracts	In double layer scheme No of contracts with master scheme	Amount	In double layer scheme Amount of assets under management for master scheme	Number of Contracts	In double layer scheme No of contracts with master scheme	Amount	In double layer scheme Amount of assets under management for master scheme	Number of Contracts	In double layer scheme No of contracts with master scheme	Amount	In double layer scheme Amount of assets under management for master scheme	Number of Contracts	In double layer scheme No of contracts with master scheme	Amount	In double layer scheme Amount of assets under management for master scheme								
2011/3	985	82	89,879	8,428	0	0	0	0	0	0	0	0	0	0	0	985	82	89,879	8,428	0	0	0	0	985	82	89,879	8,428	985	82	89,879	8,428	
2012/3	980	77	89,347	7,547	8	4	103	9	0	0	0	0	3	1	397	40	980	77	89,347	7,547	11	5	500	49	991	82	89,847	7,596	991	82	89,847	7,596
2013/3	912	73	83,503	7,027	10	3	436	29	0	0	0	0	6	5	650	596	912	73	83,503	7,027	16	8	1,086	625	928	81	84,589	7,652	928	81	84,589	7,652
2014/3	730	63	65,527	3,592	8	3	430	30	0	0	0	0	7	5	1,043	903	730	63	65,527	3,592	15	8	1,473	933	745	71	67,000	4,525	745	71	67,000	4,525
2015/3	702	55	67,361	2,448	9	2	148	6	1	0	15	0	6	5	1,002	1,000	703	55	67,376	2,448	15	7	1,149	1,006	718	62	68,526	3,454	718	62	68,526	3,454
2016/3	788	59	74,878	2,751	7	0	197	0	1	0	14	0	6	5	1,996	1,995	789	59	74,891	2,751	13	5	2,192	1,995	802	64	77,084	4,746	802	64	77,084	4,746
2017/3	762	57	73,013	2,243	13	5	138	43	2	0	41	0	4	4	1,820	1,820	764	57	73,054	2,243	17	9	1,958	1,863	781	66	75,013	4,107	781	66	75,013	4,107
2018/3	916	79	83,808	3,332	18	5	779	58	3	0	203	0	4	4	2,480	2,480	919	79	84,011	3,332	22	9	3,259	2,539	941	88	87,270	5,870	941	88	87,270	5,870
2019/3	1,239	91	95,709	4,260	33	0	2,444	0	4	0	325	0	4	4	2,995	2,995	1,243	91	96,034	4,260	37	4	5,439	2,995	1,280	95	101,473	7,255	1,280	95	101,473	7,255
2020/3	1,498	172	116,853	9,556	26	2	1,420	53	6	0	338	0	4	4	4,248	4,248	1,504	172	117,191	9,556	30	6	5,668	4,301	1,534	178	122,859	13,857	1,534	178	122,859	13,857
2021/3	1,733	191	131,234	14,490	43	1	1,973	0	6	0	300	0	4	4	4,133	4,133	1,739	191	131,534	14,490	47	5	6,106	4,133	1,786	196	137,640	18,623	1,786	196	137,640	18,623
2022/3	2,086	198	164,903	14,410	78	2	4,597	240	8	0	377	0	5	4	4,507	4,506	2,094	198	165,281	14,410	83	6	9,104	4,746	2,177	204	174,385	19,157	2,177	204	174,385	19,157
2022/6	2,111	187	175,022	15,663	91	1	5,435	0	6	0	173	0	5	4	3,330	3,329	2,117	187	175,195	15,663	96	5	8,765	3,329	2,213	192	183,961	18,992	2,213	192	183,961	18,992

Percentage changes from the previous year (or term)

	Domestic Clients								Overseas Clients								Total								Total (Discretionary Assets)							
	Securities related to real property				Others				Securities related to real property				Others				Securities related to real property				Others				Number of Contracts	No of contracts with master scheme	Amount	No of contracts with master scheme	Amount			
	Number of Contracts	In double layer scheme No of contracts with master scheme	Amount	In double layer scheme Amount of assets under management for master scheme	Number of Contracts	In double layer scheme No of contracts with master scheme	Amount	In double layer scheme Amount of assets under management for master scheme	Number of Contracts	In double layer scheme No of contracts with master scheme	Amount	In double layer scheme Amount of assets under management for master scheme	Number of Contracts	In double layer scheme No of contracts with master scheme	Amount	In double layer scheme Amount of assets under management for master scheme	Number of Contracts	In double layer scheme No of contracts with master scheme	Amount	In double layer scheme Amount of assets under management for master scheme	Number of Contracts	In double layer scheme No of contracts with master scheme	Amount	In double layer scheme Amount of assets under management for master scheme								
2012/3	-0.5%	-6.1%	-0.6%	-10.4%	-	-	-	-	-	-	-	-	-	-	-	-	-0.5%	-6.1%	-0.6%	-10.4%	-	-	-	-	0.6%	0.0%	0.0%	-9.9%	0.6%	0.0%	0.0%	-9.9%
2013/3	-6.9%	-5.2%	-6.5%	-6.9%	25.0%	-25.0%	324.6%	235.5%	-	-	-	-	100.0%	400.0%	63.7%	1390.7%	-6.9%	-5.2%	-6.5%	-6.9%	45.5%	60.0%	117.4%	1183.4%	-6.4%	-1.2%	-5.9%	0.7%	-6.4%	-1.2%	-5.9%	0.7%
2014/3	-20.0%	-13.7%	-21.5%	-48.9%	-20.0%	0.0%	-1.4%	1.5%	-	-	-	-	16.7%	0.0%	60.4%	51.6%	-20.0%	-13.7%	-21.5%	-48.9%	-6.3%	0.0%	35.6%	49.3%	-19.7%	-12.3%	-20.8%	-40.9%	-19.7%	-12.3%	-20.8%	-40.9%
2015/3	-3.8%	-12.7%	2.8%	-31.8%	12.5%	-33.3%	-65.7%	-79.7%	-	-	-	-	-14.3%	0.0%	-3.9%	10.7%	-3.7%	-12.7%	2.8%	-31.8%	0.0%	-12.5%	-22.0%	7.8%	-3.6%	-12.7%	2.3%	-23.7%	-3.6%	-12.7%	2.3%	-23.7%
2016/3	12.3%	7.3%	11.2%	12.4%	-22.2%	-100.0%	33.0%	-100.0%	0.0%	-	-9.1%	-	0.0%	0.0%	99.2%	99.5%	12.2%	7.3%	11.2%	12.4%	-13.3%	-28.6%	90.7%	98.3%	11.7%	3.2%	12.5%	37.4%	11.7%	3.2%	12.5%	37.4%
2017/3	-3.3%	-3.4%	-2.5%	-18.4%	85.7%	-	-29.7%	-	100.0%	-	205.2%	-	-33.3%	-20.0%	-8.8%	-8.8%	-3.2%	-3.4%	-2.5%	-18.4%	30.8%	80.0%	-10.7%	-6.6%	-2.6%	3.1%	-2.7%	-13.5%	-2.6%	3.1%	-2.7%	-13.5%
2018/3	20.2%	38.6%	14.8%	48.5%	38.5%	0.0%	463.5%	34.8%	50.0%	-	388.9%	-	0.0%	0.0%	36.3%	36.3%	20.3%	38.6%	15.0%	48.5%	29.4%	0.0%	66.4%	36.2%	20.5%	33.3%	16.3%	42.9%	20.5%	33.3%	16.3%	42.9%
2019/3	35.3%	15.2%	14.2%	27.9%	83.3%	-100.0%	213.7%	-100.0%	33.3%	-	60.3%	-	0.0%	0.0%	20.8%	20.8%	35.3%	15.2%	14.3%	27.9%	68.2%	-55.6%	66.9%	18.0%	36.0%	8.0%	16.3%	23.6%	36.0%	8.0%	16.3%	23.6%
2020/3	20.9%	89.0%	22.1%	124.3%	-21.2%	-	-41.9%	-	50.0%	-	3.9%	-	0.0%	0.0%	41.8%	41.8%	21.0%	89.0%	22.0%	124.3%	-18.9%	50.0%	4.2%	43.6%	19.8%	87.4%	21.1%	91.0%	19.8%	87.4%	21.1%	91.0%
2021/3	15.7%	11.0%	12.3%	51.6%	65.4%	-50.0%	38.9%	-100.0%	0.0%	-	-11.2%	-	0.0%	0.0%	-2.7%	-2.7%	15.6%	11.0%	12.2%	51.6%	56.7%	-16.7%	7.7%	-3.9%	16.4%	10.1%	12.0%	34.4%	16.4%	10.1%	12.0%	34.4%
2022/3	20.4%	3.7%	25.7%	-0.5%	81.4%	100.0%	133.0%	-	33.3%	-	25.8%	-	25.0%	0.0%	9.0%	9.0%	20.4%	3.7%	25.7%	-0.5%	76.6%	20.0%	49.1%	14.8%	21.9%	4.1%	26.7%	2.9%	21.9%	4.1%	26.7%	2.9%
2022/6	1.2%	-5.6%	6.1%	8.7%	16.7%	-50.0%	18.2%	-100.0%	-25.0%	-	-54.1%	-	0.0%	0.0%	-26.1%	-26.1%	1.1%	-5.6%	6.0%	8.7%	15.7%	-16.7%	-3.7%	-29.9%	1.7%	-5.9%	5.5%	-0.9%	1.7%	-5.9%	5.5%	-0.9%

3. Real Estate Private Funds

(4) Assets Under Management by Asset Class

(Unit : ¥ 100million)

	Japan								Overseas								Global							
	Securities related to real property				Others				Securities related to real property				Others				Securities related to real property				Others			
	Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme
2011/3	521	52	43,729	4,353	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2012/3	589	55	47,290	4,716	6	3	54	9	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2013/3	588	54	45,086	4,312	7	3	84	29	0	0	0	0	2	2	16	16	0	0	0	0	0	0	0	0
2014/3	499	52	36,997	2,404	6	3	94	30	0	0	0	0	2	2	17	17	0	0	0	0	0	0	0	0
2015/3	468	39	37,328	1,566	7	2	148	6	1	0	15	0	2	2	15	15	0	0	0	0	0	0	0	0
2016/3	495	39	36,016	1,571	5	0	197	0	1	0	14	0	2	2	8	8	0	0	0	0	0	0	0	0
2017/3	464	40	33,892	1,494	11	5	138	43	2	0	41	0	1	1	3	3	0	0	0	0	0	0	0	0
2018/3	607	63	39,722	2,605	15	5	426	58	2	0	68	0	1	1	0	0	0	0	0	0	0	0	0	0
2019/3	853	74	41,505	2,693	23	0	2,027	0	2	0	78	0	0	0	0	0	0	0	0	0	0	0	0	0
2020/3	1,011	139	50,621	7,442	21	0	1,237	0	5	0	104	0	0	0	0	0	0	0	0	0	0	0	0	0
2021/3	1,209	152	59,959	5,862	37	0	1,902	0	5	0	103	0	0	0	0	0	0	0	0	0	0	0	0	0
2022/3	1,429	139	73,044	5,439	68	2	4,351	240	6	0	157	0	1	0	1	0	0	0	0	0	0	0	0	0
2022/6	1,440	129	76,146	5,494	85	1	4,647	0	6	0	167	0	1	0	1	0	0	0	0	0	0	0	0	0

Percentage changes from the previous year (or term)

	Japan								Overseas								Global							
	Securities related to real property				Others				Securities related to real property				Others				Securities related to real property				Others			
	Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme	Number of Contracts	IN double layer scheme No. of contracts with master scheme	Amount	IN double layer scheme Amount of assets under management for master scheme
2012/3	13.1%	5.8%	8.1%	8.3%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2013/3	-0.2%	-1.8%	-4.7%	-8.6%	16.7%	0.0%	56.9%	235.9%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2014/3	-15.1%	-3.7%	-17.9%	-44.2%	-14.3%	0.0%	11.5%	1.5%	-	-	-	-	0.0%	0.0%	4.5%	4.5%	-	-	-	-	-	-	-	-
2015/3	-6.2%	-25.0%	0.9%	-34.9%	16.7%	-33.3%	57.1%	-79.7%	-	-	-	-	0.0%	0.0%	-9.7%	-9.7%	-	-	-	-	-	-	-	-
2016/3	5.8%	0.0%	-3.5%	0.3%	-28.6%	-100.0%	33.0%	-100.0%	0.0%	-	-9.1%	-	0.0%	0.0%	-45.4%	-45.4%	-	-	-	-	-	-	-	-
2017/3	-6.3%	2.6%	-5.9%	-4.9%	120.0%	-	-29.7%	-	100.0%	-	205.2%	-	-50.0%	-50.0%	-63.0%	-63.0%	-	-	-	-	-	-	-	-
2018/3	30.8%	57.5%	17.2%	74.3%	36.4%	0.0%	208.4%	34.8%	0.0%	-	64.6%	-	0.0%	0.0%	-91.2%	-91.2%	-	-	-	-	-	-	-	-
2019/3	40.5%	17.5%	4.5%	3.4%	53.3%	-100.0%	375.7%	-100.0%	0.0%	-	14.4%	-	-100.0%	-100.0%	-100.0%	-100.0%	-	-	-	-	-	-	-	-
2020/3	18.5%	87.8%	22.0%	176.3%	-8.7%	-	-39.0%	-	150.0%	-	32.7%	-	-	-	-	-	-	-	-	-	-	-	-	-
2021/3	19.6%	9.4%	18.4%	-21.2%	76.2%	-	53.7%	-	0.0%	-	-0.2%	-	-	-	-	-	-	-	-	-	-	-	-	-
2022/3	18.2%	-8.6%	21.8%	-7.2%	83.8%	-	128.8%	-	20.0%	-	51.6%	-	-	-	-	-	-	-	-	-	-	-	-	-
2022/6	0.8%	-7.2%	4.2%	1.0%	25.0%	-50.0%	6.8%	-100.0%	0.0%	-	6.3%	-	0.0%	-	51.5%	-	-	-	-	-	-	-	-	-

Note: Assets under management is based on discretionary investment management contracts.

3. Real Estate Private Funds

(5) Assets Under Management by Country and Region

(Unit : ¥ 100million)

	Japan					USA					Europe					Asia					Others				
	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others
2011/3	0	0	42,807	622	301	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2012/3	0	0	46,223	624	476	0	0	0	0	0	0	0	0	0	0	0	0	21	0	0	0	0	0	0	0
2013/3	0	0	44,377	677	92	0	0	0	0	16	0	0	0	0	0	0	0	24	0	0	0	0	0	0	0
2014/3	0	32	36,446	503	70	0	0	0	0	17	0	0	0	0	0	0	0	28	0	0	0	0	0	0	0
2015/3	72	44	37,053	260	46	0	0	0	0	15	0	0	15	0	0	0	0	0	0	0	0	0	0	0	0
2016/3	0	0	35,838	171	204	0	0	0	0	8	0	0	14	0	0	0	0	0	0	0	0	0	0	0	0
2017/3	1	0	33,721	166	143	0	0	0	0	3	12	0	0	0	0	0	0	0	0	0	0	0	0	2	27
2018/3	28	0	39,428	174	518	0	0	24	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	4	40
2019/3	136	84	41,138	309	1,866	0	0	24	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	6	48
2020/3	0	0	50,237	329	1,292	0	0	46	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	6	51
2021/3	0	0	59,584	314	1,963	0	0	46	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	4	53
2022/3	150	0	72,514	395	4,336	0	0	46	0	0	0	0	0	0	0	0	22	0	1	0	0	0	0	5	83
2022/6	150	56	75,645	391	4,551	0	0	51	0	0	0	0	0	0	0	0	22	0	1	0	0	0	0	5	88

Percentage changes from the previous year (or term)

	Japan					USA					Europe					Asia					Others				
	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others
2012/3	--	--	8.0%	0.4%	58.2%	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
2013/3	--	--	-4.0%	8.5%	-80.7%	--	--	--	--	--	--	--	--	--	--	--	--	19.0%	-60.1%	--	--	--	--	--	--
2014/3	--	--	-17.9%	-25.8%	-23.7%	--	--	--	--	4.5%	--	--	--	--	--	--	--	13.9%	16.7%	--	--	--	--	--	--
2015/3	--	37.3%	1.7%	-48.2%	-34.7%	--	--	--	--	-9.7%	--	--	--	--	--	--	--	-100.0%	-100.0%	--	--	--	--	--	--
2016/3	-100.0%	-100.0%	-3.3%	-34.5%	346.2%	--	--	--	--	-45.4%	--	--	-9.1%	--	--	--	--	--	--	--	--	--	--	--	--
2017/3	--	--	-5.9%	-2.8%	-30.1%	--	--	--	--	-63.0%	--	--	-100.0%	--	--	--	--	--	--	--	--	--	--	--	--
2018/3	3319.5%	--	16.9%	4.7%	263.0%	--	--	--	--	-91.2%	-100.0%	--	--	--	--	--	--	--	--	--	--	--	--	75.6%	46.5%
2019/3	383.5%	--	4.3%	77.6%	260.3%	--	--	0.0%	--	-100.0%	--	--	--	--	--	--	--	--	--	--	--	--	--	31.0%	21.2%
2020/3	-99.7%	-100.0%	22.1%	6.8%	-30.8%	--	--	92.6%	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	12.5%	5.4%
2021/3	0.0%	--	18.6%	-4.7%	52.0%	--	--	0.0%	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	-40.6%	4.7%
2022/3	43932.4%	--	21.7%	25.8%	120.9%	--	--	0.0%	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	32.8%	55.7%
2022/6	0.0%	--	4.3%	-1.0%	5.0%	--	--	10.6%	--	--	--	--	--	--	--	--	0.0%	--	51.5%	--	--	--	--	3.5%	5.8%

Percentage

	Japan					USA					Europe					Asia					Others				
	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others
2011/3	0.0%	0.0%	97.9%	1.4%	0.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2012/3	0.0%	0.0%	97.6%	1.3%	1.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2013/3	0.0%	0.0%	98.2%	1.5%	0.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2014/3	0.0%	0.1%	98.2%	1.4%	0.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2015/3	0.2%	0.1%	98.8%	0.7%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2016/3	0.0%	0.0%	98.9%	0.5%	0.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2017/3	0.0%	0.0%	99.0%	0.5%	0.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%
2018/3	0.1%	0.0%	98.0%	0.4%	1.3%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%
2019/3	0.3%	0.2%	94.3%	0.7%	4.3%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%
2020/3	0.0%	0.0%	96.7%	0.6%	2.5%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%
2021/3	0.0%	0.0%	96.2%	0.5%	3.2%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%
2022/3	0.2%	0.0%	93.5%	0.5%	5.6%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%
2022/6	0.2%	0.1%	93.4%	0.5%	5.6%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%

Note: Assets under management is based on discretionary investment management contracts.

3.Real Estate Private Funds

(6) Derivative Transactions

Exchange traded derivatives

(Unit : ¥ 100million)

	Futures		Options		Others
	Stocks	Bonds	Stocks	Bonds	
2011/3	0	0	0	0	0
2012/3	0	0	0	0	0
2013/3	0	0	0	0	0
2014/3	0	0	0	0	0
2015/3	0	0	0	0	0
2016/3	0	0	0	0	0
2017/3	0	0	0	0	0
2018/3	0	0	0	0	0
2019/3	0	0	0	0	0
2020/3	0	0	0	0	0
2021/3	0	0	0	0	0
2022/3	0	0	0	0	0
2022/6	0	0	0	0	0

Over-the-counter derivatives

(Unit : ¥ 100million)

	Forwards	Options	Swaps	Others
2011/3	0	2,283	553	0
2012/3	0	835	794	169
2013/3	0	587	504	169
2014/3	0	471	436	98
2015/3	0	97	767	0
2016/3	0	0	875	0
2017/3	27	0	1,159	0
2018/3	39	0	916	0
2019/3	49	0	1,214	0
2020/3	0	0	1,133	0
2021/3	0	0	1,344	0
2022/3	0	0	1,016	0
2022/6	0	0	1,010	0

Overseas exchange traded derivatives

(Unit : ¥ 100million)

	Futures		Options		Others
	Stocks	Bonds	Stocks	Bonds	
2011/3	0	0	0	0	0
2012/3	0	0	0	0	0
2013/3	0	0	0	0	0
2014/3	0	0	0	0	0
2015/3	0	0	0	0	0
2016/3	0	0	0	0	0
2017/3	0	0	0	0	0
2018/3	0	0	0	0	0
2019/3	0	0	0	0	0
2020/3	0	0	0	0	0
2021/3	0	0	0	0	0
2022/3	0	0	0	0	0
2022/6	0	0	0	0	0

Note: Assets under management is based on discretionary investment management contracts.

4. Wrap Accounts

(1) Assets Under Management (Discretionary Assets)

(Unit : ¥ 100million)

	Domestic Clients						Overseas Clients					
	Corporations		Individuals		Total		Corporations		Individuals		Total	
	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount
2017/3	6,586	5,980	558,034	59,721	564,620	65,700	0	0	2	2	2	2
2018/3	7,232	7,339	709,380	72,503	716,612	79,841	0	0	2	2	2	2
2019/3	8,004	8,289	860,087	79,982	868,091	88,271	0	0	1	1	1	1
2020/3	10,997	9,350	1,016,347	78,423	1,027,344	87,773	0	0	1	1	1	1
2021/3	12,361	11,285	1,166,033	100,795	1,178,394	112,079	0	0	0	0	0	0
2022/3	17,305	14,592	1,335,832	122,630	1,353,137	137,222	0	0	0	0	0	0
2022/6	18,136	14,612	1,393,818	121,750	1,411,954	136,362	0	0	0	0	0	0

Total (Discretionary Assets)	
Number of Contract	Amount
564,622	65,702
716,614	79,843
868,092	88,272
1,027,345	87,774
1,178,394	112,079
1,353,137	137,222
1,411,954	136,362

Percentage changes from the previous year (or term)

	Domestic Clients						Overseas Clients					
	Corporations		Individuals		Total		Corporations		Individuals		Total	
	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount
2018/3	9.8%	22.7%	27.1%	21.4%	26.9%	21.5%	-	-	0.0%	-5.2%	0.0%	-5.2%
2019/3	10.7%	12.9%	21.2%	10.3%	21.1%	10.6%	-	-	-50.0%	-29.4%	-50.0%	-29.4%
2020/3	37.4%	12.8%	18.2%	-1.9%	18.3%	-0.6%	-	-	0.0%	-10.5%	0.0%	-10.5%
2021/3	12.4%	20.7%	14.7%	28.5%	14.7%	27.7%	-	-	-100.0%	-100.0%	-100.0%	-100.0%
2022/3	40.0%	29.3%	14.6%	21.7%	14.8%	22.4%	-	-	-	-	-	-
2022/6	4.8%	0.1%	4.3%	-0.7%	4.3%	-0.6%	-	-	-	-	-	-

Total (Discretionary Assets)	
Number of Contract	Amount
26.9%	21.5%
21.1%	10.6%
18.3%	-0.6%
14.7%	27.7%
14.8%	22.4%
4.3%	-0.6%

※ “Wrap Accounts” mean those accounts in which clients pay one comprehensive asset-based fee which includes management fees, commissions for the execution of transactions, administrative fees, etc.

4. Wrap Accounts

(2) Assets Under Management (Assets Under Advice)

(Unit : ¥ 100million)

	Domestic Clients						Overseas Clients					
	Corporations		Individuals		Total		Corporations		Individuals		Total	
	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount
2017/3	0	0	0	0	0	0	0	0	0	0	0	0
2018/3	2	6	2	4	4	10	0	0	0	0	0	0
2019/3	3	11	2	5	5	15	0	0	0	0	0	0
2020/3	2	6	1	1	3	7	0	0	0	0	0	0
2021/3	2	6	0	0	2	6	0	0	0	0	0	0
2022/3	102	1,489	139	1,412	241	2,900	0	0	0	0	0	0
2022/6	113	1,587	142	1,381	255	2,968	0	0	0	0	0	0

Total (Discretionary Assets)	
Number of Contract	Amount
0	0
4	10
5	15
3	7
2	6
241	2,900
255	2,968

Percentage changes from the previous year (or term)

	Domestic Clients						Overseas Clients					
	Corporations		Individuals		Total		Corporations		Individuals		Total	
	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount
2018/3	-	-	-	-	-	-	-	-	-	-	-	-
2019/3	50.0%	69.1%	0.0%	25.1%	25.0%	52.3%	-	-	-	-	-	-
2020/3	-33.3%	-47.5%	-50.0%	-69.4%	-40.0%	-54.4%	-	-	-	-	-	-
2021/3	0.0%	-0.5%	-100.0%	-100.0%	-33.3%	-21.5%	-	-	-	-	-	-
2022/3	5000.0%	26871.6%	-	-	11950.0%	52442.5%	-	-	-	-	-	-
2022/6	10.8%	6.6%	2.2%	-2.2%	5.8%	2.3%	-	-	-	-	-	-

Total (Discretionary Assets)	
Number of Contract	Amount
-	-
25.0%	52.3%
-40.0%	-54.4%
-33.3%	-21.5%
11950.0%	52442.5%
5.8%	2.3%

4. Wrap Accounts

(3) Assets Under Management (Discretionary Assets + Assets Under Management)

(Unit : ¥ 100million)

	Domestic Clients						Overseas Clients					
	Corporations		Individuals		Total		Corporations		Individuals		Total	
	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount
2017/3	6,586	5,980	558,034	59,721	564,620	65,700	0	0	2	2	2	2
2018/3	7,234	7,345	709,382	72,507	716,616	79,851	0	0	2	2	2	2
2019/3	8,007	8,299	860,089	79,987	868,096	88,286	0	0	1	1	1	1
2020/3	10,999	9,356	1,016,348	78,424	1,027,347	87,780	0	0	1	1	1	1
2021/3	12,363	11,290	1,166,033	100,795	1,178,396	112,085	0	0	0	0	0	0
2022/3	17,407	16,081	1,335,971	124,041	1,353,378	140,122	0	0	0	0	0	0
2022/6	18,249	16,199	1,393,960	123,131	1,412,209	139,330	0	0	0	0	0	0

Total (Discretionary Assets)	
Number of Contract	Amount
564,622	65,702
716,618	79,853
868,097	88,287
1,027,348	87,781
1,178,396	112,085
1,353,378	140,122
1,412,209	139,330

Percentage changes from the previous year (or term)

	Domestic Clients						Overseas Clients					
	Corporations		Individuals		Total		Corporations		Individuals		Total	
	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount	Number of Contract	Amount
2018/3	9.8%	22.8%	27.1%	21.4%	26.9%	21.5%	-	-	0.0%	-5.2%	0.0%	-5.2%
2019/3	10.7%	13.0%	21.2%	10.3%	21.1%	10.6%	-	-	-50.0%	-29.4%	-50.0%	-29.4%
2020/3	37.4%	12.7%	18.2%	-2.0%	18.3%	-0.6%	-	-	0.0%	-10.5%	0.0%	-10.5%
2021/3	12.4%	20.7%	14.7%	28.5%	14.7%	27.7%	-	-	-100.0%	-100.0%	-100.0%	-100.0%
2022/3	40.8%	42.4%	14.6%	23.1%	14.8%	25.0%	-	-	-	-	-	-
2022/6	4.8%	0.7%	4.3%	-0.7%	4.3%	-0.6%	-	-	-	-	-	-

Total (Discretionary Assets)	
Number of Contract	Amount
26.9%	21.5%
21.1%	10.6%
18.3%	-0.6%
14.7%	27.7%
14.8%	25.0%
4.3%	-0.6%

4. Wrap Accounts

(4) Assets Under Management by Asset Class

① Mutual Fund Wrap Accounts

① Number of Contract

	Domestic			Overseas			Global			Total
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	
2017/3	1	67	124,554	0	49	18	3	191	437,821	562,704
2018/3	3	44	134,226	0	47	5	8	1,006	579,656	714,995
2019/3	49	40	143,623	1	54	9	41	1,110	721,631	866,558
2020/3	41	72	142,763	6	68	34	126	1,997	880,767	1,025,874
2021/3	51	81	136,771	5	77	29	278	1,837	1,037,386	1,176,515
2022/3	101	88	143,947	11	54	10	587	1,977	1,203,774	1,350,549
2022/6	100	73	146,995	14	60	20	601	1,885	1,259,300	1,409,048

Percentage changes from the previous year (or term)

	Domestic			Overseas			Global			Total
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	
2017/3	--	--	--	--	--	--	--	--	--	--
2018/3	200.0%	-34.3%	7.8%	--	-4.1%	-72.2%	166.7%	426.7%	32.4%	27.1%
2019/3	1533.3%	-9.1%	7.0%	--	14.9%	80.0%	412.5%	10.3%	24.5%	21.2%
2020/3	-16.3%	80.0%	-0.6%	500.0%	25.9%	277.8%	207.3%	79.9%	22.1%	18.4%
2021/3	24.4%	12.5%	-4.2%	-16.7%	13.2%	-14.7%	120.6%	-8.0%	17.8%	14.7%
2022/3	98.0%	8.6%	5.2%	120.0%	-29.9%	-65.5%	111.2%	7.6%	16.0%	14.8%
2022/6	-1.0%	-17.0%	2.1%	27.3%	11.1%	100.0%	2.4%	-4.7%	4.6%	4.3%

② Amount of Assets

(Unit : ¥ 100million)

	Domestic			Overseas			Global			Total
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	
2017/3	0	63	15,284	0	93	1	7	497	48,202	64,147
2018/3	0	60	18,159	0	77	1	7	1,374	58,415	78,092
2019/3	27	132	19,909	0	182	4	43	1,506	64,781	86,584
2020/3	38	145	19,507	2	277	10	130	2,007	63,908	86,024
2021/3	53	162	24,019	3	258	9	236	2,169	83,139	110,048
2022/3	62	159	28,007	6	260	5	512	2,383	103,910	135,305
2022/6	60	85	27,757	7	314	7	473	2,282	103,495	134,480

Percentage changes from the previous year (or term)

	Domestic			Overseas			Global			Total
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	
2017/3	--	--	--	--	--	--	--	--	--	--
2018/3	280.0%	-5.9%	18.8%	--	-17.0%	-25.6%	-2.6%	176.6%	21.2%	21.7%
2019/3	14105.3%	121.5%	9.6%	--	136.5%	351.1%	537.1%	9.6%	10.9%	10.9%
2020/3	42.4%	10.0%	-2.0%	482.8%	52.3%	151.2%	204.5%	33.3%	-1.3%	-0.6%
2021/3	37.4%	11.3%	23.1%	86.4%	-6.6%	-12.6%	82.1%	8.0%	30.1%	27.9%
2022/3	16.5%	-1.5%	16.6%	101.2%	0.8%	-39.3%	116.8%	9.9%	25.0%	23.0%
2022/6	-2.1%	-46.9%	-0.9%	10.4%	20.7%	21.8%	-7.7%	-4.2%	-0.4%	-0.6%

Percentage

	Domestic			Overseas			Global			Total
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	
2017/3	0.0%	0.1%	23.8%	0.0%	0.1%	0.0%	0.0%	0.8%	0.8%	75.1%
2018/3	0.0%	0.1%	23.3%	0.0%	0.1%	0.0%	0.0%	1.8%	1.8%	74.8%
2019/3	0.0%	0.2%	23.0%	0.0%	0.2%	0.0%	0.0%	1.7%	1.7%	74.8%
2020/3	0.0%	0.2%	22.7%	0.0%	0.3%	0.0%	0.2%	2.3%	2.3%	74.3%
2021/3	0.0%	0.1%	21.8%	0.0%	0.2%	0.0%	0.2%	2.0%	2.0%	75.5%
2022/3	0.0%	0.1%	20.7%	0.0%	0.2%	0.0%	0.4%	1.8%	1.8%	76.8%
2022/6	0.0%	0.1%	20.6%	0.0%	0.2%	0.0%	0.4%	1.7%	1.7%	77.0%

Note: Assets under management is based on discretionary investment management contracts.

4. Wrap Accounts

(4) Assets Under Management by Asset Class

② Wrap Accounts(excluding Mutual Fund Wrap)

① Number of Contract

	Domestic			Overseas			Global			Total
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	
2017/3	1,160	0	382	0	0	0	6	5	365	1,918
2018/3	990	0	319	0	0	0	6	2	302	1,619
2019/3	828	0	235	0	0	0	4	2	465	1,534
2020/3	641	0	185	0	0	0	1	2	642	1,471
2021/3	1,128	0	148	0	0	0	1	6	596	1,879
2022/3	1,971	0	54	0	0	0	1	4	558	2,588
2022/6	2,313	0	41	0	0	0	1	4	547	2,906

Percentage changes from the previous year (or term)

	Domestic			Overseas			Global			Total
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	
2018/3	-14.7%	-	-16.5%	-	-	-	0.0%	-60.0%	-17.3%	-15.6%
2019/3	-16.4%	-	-26.3%	-	-	-	-33.3%	0.0%	54.0%	-5.3%
2020/3	-22.6%	-	-21.3%	-	-	-	-75.0%	0.0%	38.1%	-4.1%
2021/3	76.0%	-	-20.0%	-	-	-	0.0%	200.0%	-7.2%	27.7%
2022/3	74.7%	-	-63.5%	-	-	-	0.0%	-33.3%	-6.4%	37.7%
2022/6	17.4%	-	-24.1%	-	-	-	0.0%	0.0%	-2.0%	12.3%

② Amount of Assets

(Unit : ¥ 100million)

	Domestic			Overseas			Global			Total
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	
2017/3	147	0	787	0	0	0	3	3	615	1,555
2018/3	135	0	885	0	0	0	3	1	726	1,751
2019/3	106	0	707	0	0	0	3	1	871	1,688
2020/3	82	0	530	0	0	0	1	13	1,125	1,750
2021/3	166	0	463	0	0	0	1	75	1,327	2,032
2022/3	223	0	227	0	0	0	1	55	1,411	1,917
2022/6	219	0	211	0	0	0	1	62	1,390	1,883

Percentage changes from the previous year (or term)

	Domestic			Overseas			Global			Total
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	
2018/3	-8.8%	-	12.6%	-	-	-	5.0%	-55.0%	18.1%	12.6%
2019/3	-21.4%	-	-20.2%	-	-	-	4.1%	-20.5%	20.0%	-3.6%
2020/3	-22.6%	-	-25.1%	-	-	-	-83.4%	1194.8%	29.1%	3.7%
2021/3	103.0%	-	-12.6%	-	-	-	47.3%	493.8%	18.0%	16.1%
2022/3	34.1%	-	-51.0%	-	-	-	21.0%	-25.9%	6.3%	-5.7%
2022/6	-1.5%	-	-7.0%	-	-	-	-7.1%	12.0%	-1.5%	-1.8%

Percentage

	Domestic			Overseas			Global			Total
	Stocks	Bonds	Others	Stocks	Bonds	Others	Stocks	Bonds	Others	
2017/3	9.5%	0.0%	50.6%	0.0%	0.0%	0.0%	0.2%	0.2%	39.6%	100.0%
2018/3	7.7%	0.0%	50.6%	0.0%	0.0%	0.0%	0.2%	0.1%	41.5%	100.0%
2019/3	6.3%	0.0%	41.9%	0.0%	0.0%	0.0%	0.2%	0.1%	51.6%	100.0%
2020/3	4.7%	0.0%	30.3%	0.0%	0.0%	0.0%	0.0%	0.7%	64.3%	100.0%
2021/3	8.2%	0.0%	22.8%	0.0%	0.0%	0.0%	0.0%	3.7%	65.3%	100.0%
2022/3	11.6%	0.0%	11.8%	0.0%	0.0%	0.0%	0.1%	2.9%	73.6%	100.0%
2022/6	11.6%	0.0%	11.2%	0.0%	0.0%	0.0%	0.0%	3.3%	73.8%	100.0%

Note: Assets under management is based on discretionary investment management contracts.

4.Wrap Accounts

(5) Assets Under Management by Size

①Number of Contract

	Less than ¥10 million	Over ¥10 million	Over ¥20 million	Over ¥50 million	Over ¥1 billion	Over ¥10 billion	Total
2017/3	390,919	112,925	48,767	8,704	3,191	116	564,622
2018/3	497,765	138,731	63,453	11,925	4,590	150	716,614
2019/3	632,937	144,854	71,416	13,621	5,071	193	868,092
2020/3	822,370	120,770	67,219	12,241	4,569	176	1,027,345
2021/3	865,695	190,661	94,957	19,449	7,366	266	1,178,394
2022/3	984,304	216,915	117,936	24,494	9,176	312	1,353,137
2022/6	1,060,003	203,823	116,295	23,130	8,421	282	1,411,954

Percentage changes from the previous year (or term)

	Less than ¥10 million	Over ¥10 million	Over ¥20 million	Over ¥50 million	Over ¥1 billion	Over ¥10 billion	Total
2018/3	27.3%	22.9%	30.1%	37.0%	43.8%	29.3%	26.9%
2019/3	27.2%	4.4%	12.5%	14.2%	10.5%	28.7%	21.1%
2020/3	29.9%	-16.6%	-5.9%	-10.1%	-9.9%	-8.8%	18.3%
2021/3	5.3%	57.9%	41.3%	58.9%	61.2%	51.1%	14.7%
2022/3	13.7%	13.8%	24.2%	25.9%	24.6%	17.3%	14.8%
2022/6	7.7%	-6.0%	-1.4%	-5.6%	-8.2%	-9.6%	4.3%

Percentage

	Less than ¥10 million	Over ¥10 million	Over ¥20 million	Over ¥50 million	Over ¥1 billion	Over ¥10 billion	Total
2017/3	69.2%	20.0%	8.6%	1.5%	0.6%	0.0%	100.0%
2018/3	69.5%	19.4%	8.9%	1.7%	0.6%	0.0%	100.0%
2019/3	72.9%	16.7%	8.2%	1.6%	0.6%	0.0%	100.0%
2020/3	80.0%	11.8%	6.5%	1.2%	0.4%	0.0%	100.0%
2021/3	73.5%	16.2%	8.1%	1.7%	0.6%	0.0%	100.0%
2022/3	72.7%	16.0%	8.7%	1.8%	0.7%	0.0%	100.0%
2022/6	75.1%	14.4%	8.2%	1.6%	0.6%	0.0%	100.0%

②Amount of Assets

(Unit : ¥ 100million)

	Less than ¥10 million	Over ¥10 million	Over ¥20 million	Over ¥50 million	Over ¥1 billion	Over ¥10 billion	Total
2017/3	21,044	15,331	14,370	5,821	6,673	2,462	65,702
2018/3	21,976	18,532	18,738	7,920	9,462	3,216	79,843
2019/3	24,314	19,546	21,195	9,017	10,185	4,014	88,272
2020/3	28,043	17,077	20,291	8,393	9,901	4,069	87,774
2021/3	25,953	25,098	28,260	12,697	14,030	6,041	112,079
2022/3	31,285	29,004	35,507	16,229	17,940	7,256	137,222
2022/6	34,155	27,724	35,158	15,541	16,991	6,794	136,362

Percentage changes from the previous year (or term)

	Less than ¥10 million	Over ¥10 million	Over ¥20 million	Over ¥50 million	Over ¥1 billion	Over ¥10 billion	Total
2018/3	4.4%	20.9%	30.4%	36.1%	41.8%	30.6%	21.5%
2019/3	10.6%	5.5%	13.1%	13.9%	7.6%	24.8%	10.6%
2020/3	15.3%	-12.6%	-4.3%	-6.9%	-2.8%	1.4%	-0.6%
2021/3	-7.5%	47.0%	39.3%	51.3%	41.7%	48.5%	27.7%
2022/3	20.5%	15.6%	25.6%	27.8%	27.9%	20.1%	22.4%
2022/6	9.2%	-4.4%	-1.0%	-4.2%	-5.3%	-6.4%	-0.6%

Percentage

	Less than ¥10 million	Over ¥10 million	Over ¥20 million	Over ¥50 million	Over ¥1 billion	Over ¥10 billion	Total
2017/3	32.0%	23.3%	21.9%	8.9%	10.2%	3.7%	100.0%
2018/3	27.5%	23.2%	23.5%	9.9%	11.9%	4.0%	100.0%
2019/3	27.5%	22.1%	24.0%	10.2%	11.5%	4.5%	100.0%
2020/3	31.9%	19.5%	23.1%	9.6%	11.3%	4.6%	100.0%
2021/3	23.2%	22.4%	25.2%	11.3%	12.5%	5.4%	100.0%
2022/3	22.8%	21.1%	25.9%	11.8%	13.1%	5.3%	100.0%
2022/6	25.0%	20.3%	25.8%	11.4%	12.5%	5.0%	100.0%

Note: Assets under management is based on discretionary investment management contracts.

4. Wrap Accounts

(6) Assets Under Management by Country and Region

(Unit : ¥ 100million)

	Japan					USA					Europe					Asia					Others				
	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others
2017/3	4,584	7,394	1	1,542	16,782	39	67	5	6	0	9	7	0	0	0	5	1	0	0	0	3,049	12,839	0	90	19,281
2018/3	5,693	5,326	6	1,937	20,065	96	118	29	3	0	12	12	1	0	0	16	2	1	0	0	4,878	16,352	1	367	24,927
2019/3	6,986	4,580	0	2,179	21,809	100	160	42	6	13	41	26	0	0	0	24	0	0	0	0	6,759	17,241	0	59	28,248
2020/3	6,163	4,270	73	2,913	21,290	142	194	60	9	22	54	43	0	0	0	13	3	0	0	0	6,495	18,945	74	86	26,926
2021/3	6,557	6,380	171	2,773	26,684	308	262	98	7	47	7	68	0	0	0	115	27	0	0	0	11,155	18,073	223	138	38,985
2022/3	5,824	7,824	246	3,181	30,981	556	409	152	5	84	144	99	0	0	0	81	19	0	0	0	17,602	22,363	296	150	47,207
2022/6	5,712	8,023	256	3,423	30,747	618	461	166	11	116	136	106	0	0	0	77	19	0	0	0	16,429	22,742	275	185	46,860

Percentage changes from the previous year (or term)

	Japan					USA					Europe					Asia					Others				
	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others
2018/3	24.2%	-28.0%	364.2%	25.6%	19.6%	147.8%	77.3%	458.9%	-52.1%	-100.0%	35.8%	65.5%	378.9%	-	-100.0%	246.7%	328.3%	308.7%	-	-	60.0%	27.4%	53.4%	307.8%	29.3%
2019/3	22.7%	-14.0%	-99.2%	12.4%	8.7%	4.7%	35.3%	44.4%	108.5%	-	252.6%	108.0%	-100.0%	-	-	45.2%	-99.1%	-100.0%	-	-	38.6%	5.4%	-50.9%	-84.0%	13.3%
2020/3	-11.8%	-6.8%	145771.1%	33.7%	-2.4%	42.0%	21.5%	44.2%	43.7%	72.1%	31.0%	65.5%	-	-	-	-46.1%	12500.0%	-	-	-	-3.9%	9.9%	28416.2%	46.3%	-4.7%
2021/3	6.4%	49.4%	134.5%	-4.8%	25.3%	116.8%	35.0%	62.9%	-20.1%	109.8%	-86.2%	60.3%	-	-	-	800.1%	972.6%	-	-	-	71.7%	-4.6%	201.4%	60.9%	44.8%
2022/3	-11.2%	22.6%	43.6%	14.7%	16.1%	80.1%	56.3%	54.6%	-25.2%	79.0%	1859.4%	44.7%	-	-	-	-29.9%	-29.8%	-	-	-	57.8%	23.7%	32.5%	8.6%	21.1%
2022/6	-1.9%	2.5%	4.3%	7.6%	-0.8%	11.3%	12.6%	9.7%	101.3%	37.5%	-5.5%	7.4%	-	-	-	-4.0%	-2.0%	-	-	-	-6.7%	1.7%	-7.1%	23.3%	-0.7%

Percentage

	Japan					USA					Europe					Asia					Others				
	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others	Stocks	Bonds	Real Estate Private Funds	Short term investment	Others
2017/3	7.0%	11.3%	0.0%	2.3%	25.5%	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	4.6%	19.5%	0.0%	0.1%	29.3%
2018/3	7.1%	6.7%	0.0%	2.4%	25.1%	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	6.1%	20.5%	0.0%	0.5%	31.2%
2019/3	7.9%	5.2%	0.0%	2.5%	24.7%	0.1%	0.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	7.7%	19.5%	0.0%	0.1%	32.0%
2020/3	7.0%	4.9%	0.1%	3.3%	24.3%	0.2%	0.2%	0.1%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	7.4%	21.6%	0.1%	0.1%	30.7%
2021/3	5.9%	5.7%	0.2%	2.5%	23.8%	0.3%	0.2%	0.1%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	10.0%	16.1%	0.2%	0.1%	34.8%
2022/3	4.2%	5.7%	0.2%	2.3%	22.6%	0.4%	0.3%	0.1%	0.0%	0.1%	0.1%	0.1%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	12.8%	16.3%	0.2%	0.1%	34.4%
2022/6	4.2%	5.9%	0.2%	2.5%	22.5%	0.5%	0.3%	0.1%	0.0%	0.1%	0.1%	0.1%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	12.0%	16.7%	0.2%	0.1%	34.4%

Note: Assets under management is based on discretionary investment management contracts.

4. Wrap Accounts

(7) Derivative Transactions

Exchange traded derivatives

(Unit : ¥ 100million)

	Futures		Options		Others
	Stocks	Bonds	Stocks	Bonds	
2017/3	0	0	0	0	0
2018/3	0	0	0	0	0
2019/3	0	0	0	0	0
2020/3	0	0	0	0	0
2021/3	0	0	0	0	0
2022/3	0	0	0	0	0
2022/6	0	0	0	0	0

Over-the-counter derivatives

(Unit : ¥ 100million)

	Forwards	Options	Swaps	Others
2017/3	0	0	0	0
2018/3	0	0	0	0
2019/3	0	0	0	0
2020/3	0	0	0	0
2021/3	0	0	0	0
2022/3	0	0	0	0
2022/6	0	0	0	0

Overseas exchange traded derivatives

(Unit : ¥ 100million)

	Futures		Options		Others
	Stocks	Bonds	Stocks	Bonds	
2017/3	0	0	0	0	0
2018/3	0	0	0	0	0
2019/3	0	0	0	0	0
2020/3	0	0	0	0	0
2021/3	0	0	0	0	0
2022/3	0	0	0	0	0
2022/6	0	0	0	0	0

Note: Assets under management is based on discretionary investment management contracts.

5. Collective Investment Schemes(excluding mutual

(1) Assets Under Management

(Unit : ¥ 100million)

	Collective Investment Schemes (excluding mutual funds)			Assets Under Advice			Total		
	Japan	Overseas	Total	Japan	Overseas	Total	Japan	Overseas	Total
2011/3	1,456	318	1,774	0	0	0	1,456	318	1,774
2012/3	1,272	391	1,663	0	0	0	1,272	391	1,663
2013/3	1,311	480	1,791	0	0	0	1,311	480	1,791
2014/3	1,276	686	1,962	0	0	0	1,276	686	1,962
2015/3	972	566	1,537	0	0	0	972	566	1,537
2016/3	682	376	1,058	0	0	0	682	376	1,058
2017/3	1,006	388	1,394	0	0	0	1,006	388	1,394
2018/3	1,419	324	1,742	0	0	0	1,419	324	1,742
2019/3	2,134	229	2,363	0	0	0	2,134	229	2,363
2020/3	2,548	206	2,754	0	0	0	2,548	206	2,754
2021/3	2,850	229	3,078	0	0	0	2,850	229	3,078
2022/3	3,587	225	3,812	0	0	0	3,587	225	3,812
2022/6	3,794	245	4,039	0	0	0	3,794	245	4,039

Percentage changes from the previous year (or term)

	Collective Investment Schemes (excluding mutual funds)			Assets Under Advice			Total		
	Japan	Overseas	Total	Japan	Overseas	Total	Japan	Overseas	Total
2012/3	-12.7%	22.9%	-6.3%	-	-	-	-12.7%	22.9%	-6.3%
2013/3	3.1%	22.8%	7.7%	-	-	-	3.1%	22.8%	7.7%
2014/3	-2.7%	42.9%	9.5%	-	-	-	-2.7%	42.9%	9.5%
2015/3	-23.9%	-17.5%	-21.6%	-	-	-	-23.9%	-17.5%	-21.6%
2016/3	-29.8%	-33.5%	-31.2%	-	-	-	-29.8%	-33.5%	-31.2%
2017/3	47.6%	3.2%	31.8%	-	-	-	47.6%	3.2%	31.8%
2018/3	41.0%	-16.6%	25.0%	-	-	-	41.0%	-16.6%	25.0%
2019/3	50.4%	-29.2%	35.6%	-	-	-	50.4%	-29.2%	35.6%
2020/3	19.4%	-10.0%	16.5%	-	-	-	19.4%	-10.0%	16.5%
2021/3	11.9%	10.8%	11.8%	-	-	-	11.9%	10.8%	11.8%
2022/3	25.9%	-1.4%	23.9%	-	-	-	25.9%	-1.4%	23.9%
2022/6	5.8%	8.6%	5.9%	-	-	-	5.8%	8.6%	5.9%

5. Collective Investment Schemes(excluding mutual funds)

(2) Assets Under Management by Asset Class

	Japan		Overseas		Global		Total
	Stocks	Others	Stocks	Others	Stocks	Others	
2011/3	23	11	11	8	25	26	104
2012/3	17	11	11	7	21	26	93
2013/3	12	8	11	4	25	23	83
2014/3	14	6	11	4	25	18	78
2015/3	10	2	11	4	23	14	64
2016/3	10	2	11	0	23	7	53
2017/3	11	4	9	1	27	5	57
2018/3	11	13	9	1	22	4	60
2019/3	13	15	8	67	19	6	128
2020/3	18	18	8	72	19	7	140
2021/3	20	20	8	82	19	7	136
2022/3	25	22	6	75	19	7	154
2022/6	26	23	6	76	12	8	151

Percentage changes from the previous year (or term)

	Japan		Overseas		Global		Total
	Stocks	Others	Stocks	Others	Stocks	Others	
2012/3	-26.1%	0.0%	0.0%	-12.5%	-16.0%	0.0%	-10.6%
2013/3	-29.4%	-27.3%	0.0%	-42.9%	19.0%	-11.5%	-10.8%
2014/3	16.7%	-25.0%	0.0%	0.0%	0.0%	-21.7%	-6.0%
2015/3	-28.0%	-66.7%	0.0%	0.0%	-8.0%	-22.2%	-17.9%
2016/3	0.0%	0.0%	0.0%	-100.0%	0.0%	-50.0%	-17.2%
2017/3	10.0%	100.0%	-18.2%	-	17.4%	-28.6%	7.5%
2018/3	0.0%	225.0%	0.0%	0.0%	-18.5%	-20.0%	5.3%
2019/3	18.2%	15.4%	-11.1%	6600.0%	-13.6%	50.0%	113.3%
2020/3	23.1%	20.0%	0.0%	7.5%	0.0%	16.7%	9.4%
2021/3	25.0%	11.1%	0.0%	-13.9%	0.0%	0.0%	-2.9%
2022/3	25.0%	10.0%	-25.0%	21.0%	0.0%	0.0%	13.2%
2022/6	4.0%	4.5%	0.0%	1.3%	-36.8%	14.3%	-1.9%

②Amount of Assets

(Unit : ¥ 100million)

	Japan		Overseas		Global		Total
	Stocks	Others	Stocks	Others	Stocks	Others	
2011/3	129	78	20	58	989	501	1,774
2012/3	86	61	30	51	1,011	445	1,663
2013/3	67	36	42	34	1,127	485	1,791
2014/3	70	17	42	33	1,269	530	1,962
2015/3	56	6	29	43	897	507	1,537
2016/3	78	112	15	0	522	331	1,058
2017/3	123	300	10	110	680	171	1,395
2018/3	173	726	24	94	588	147	1,742
2019/3	225	981	22	285	499	251	2,368
2020/3	256	1,089	11	421	459	518	2,754
2021/3	433	1,128	14	445	484	577	3,078
2022/3	548	1,529	9	610	441	674	3,812
2022/6	559	1,510	9	676	437	848	4,039

Percentage changes from the previous year (or term)

	Japan		Overseas		Global		Total
	Stocks	Others	Stocks	Others	Stocks	Others	
2012/3	-49.1%	-21.9%	50.2%	-12.2%	2.2%	-11.1%	-6.3%
2013/3	1.4%	-39.9%	43.2%	-32.9%	11.5%	8.8%	7.7%
2014/3	5.2%	-52.2%	-0.5%	-1.5%	12.6%	9.3%	9.5%
2015/3	-20.5%	-64.1%	-32.1%	28.8%	-29.3%	-4.3%	-21.6%
2016/3	40.5%	1689.2%	-49.4%	-100.0%	-41.8%	-34.7%	-31.2%
2017/3	57.5%	168.0%	-29.4%	-	30.2%	-48.4%	31.8%
2018/3	40.4%	141.7%	131.3%	-23.6%	-13.5%	-13.8%	24.9%
2019/3	30.1%	35.2%	-8.5%	238.8%	-15.2%	138.0%	35.6%
2020/3	13.7%	11.0%	-48.6%	47.7%	-8.1%	47.7%	16.6%
2021/3	69.2%	3.4%	22.2%	5.5%	5.5%	11.4%	11.8%
2022/3	26.6%	35.8%	-31.0%	37.2%	-8.8%	16.9%	23.9%
2022/6	1.9%	-1.2%	0.0%	10.8%	-1.0%	25.8%	5.9%

Percentage

	Japan		Overseas		Global		Total
	Stocks	Others	Stocks	Others	Stocks	Others	
2011/3	7.3%	4.4%	1.1%	3.2%	55.7%	29.2%	100.0%
2012/3	3.9%	3.7%	1.8%	3.0%	60.8%	26.8%	100.0%
2013/3	3.7%	2.0%	2.4%	1.9%	62.9%	27.1%	100.0%
2014/3	3.6%	0.9%	2.2%	1.7%	64.7%	27.0%	100.0%
2015/3	3.6%	0.4%	1.9%	2.8%	58.3%	33.0%	100.0%
2016/3	7.4%	10.6%	1.4%	0.0%	49.3%	31.3%	100.0%
2017/3	8.9%	21.5%	0.7%	7.9%	48.7%	12.3%	100.0%
2018/3	9.9%	41.7%	1.4%	4.8%	33.8%	8.5%	100.0%
2019/3	9.5%	41.5%	0.9%	12.1%	21.1%	14.8%	100.0%
2020/3	9.3%	39.6%	0.4%	15.3%	16.7%	18.8%	100.0%
2021/3	14.1%	36.6%	0.4%	14.4%	15.7%	18.7%	100.0%
2022/3	14.4%	40.1%	0.2%	16.0%	11.6%	17.7%	100.0%
2022/6	13.8%	37.4%	0.2%	16.7%	10.8%	21.0%	100.0%

5. Collective Investment Schemes(excluding mutual

(3) Assets Under Management by Country and Region

(Unit : ¥ 100million)

	Japan					USA					Europe					Asia					Others				
	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others
2011/3	686	20	0	421	307	24	2	0	0	84	2	0	0	0	0	19	0	0	22	104	0	0	0	0	84
2012/3	585	14	0	367	284	16	3	0	0	108	1	0	0	0	0	27	0	0	22	234	2	0	0	0	0
2013/3	543	23	0	448	273	28	0	0	0	125	0	0	0	0	0	57	0	0	13	282	0	0	0	0	0
2014/3	507	32	0	435	278	40	0	0	0	225	0	0	0	0	0	70	0	0	5	159	0	0	0	0	209
2015/3	413	25	0	236	274	42	1	0	0	133	0	0	0	0	0	57	0	0	5	350	0	0	0	1	0
2016/3	292	3	0	80	307	10	0	0	0	114	0	0	0	0	0	18	0	0	0	234	0	0	0	0	0
2017/3	366	2	0	257	224	13	0	0	0	120	0	0	0	0	0	14	0	0	0	241	0	0	0	0	156
2018/3	460	2	195	124	493	4	0	0	0	112	13	0	0	0	0	16	0	0	0	179	0	0	0	0	145
2019/3	482	96	196	124	761	2	0	0	0	121	12	0	0	0	177	9	0	0	0	144	0	0	0	0	238
2020/3	561	91	232	98	844	0	0	0	0	186	7	0	0	0	276	4	0	0	0	158	0	0	0	0	297
2021/3	705	97	293	142	838	0	0	0	0	215	8	0	0	0	300	6	0	0	0	192	0	0	0	0	284
2022/3	754	65	353	285	1,232	6	11	0	0	273	4	13	0	0	398	9	0	0	0	179	0	2	0	0	226
2022/6	818	62	353	355	1,179	18	33	0	0	327	1	11	0	0	440	11	0	0	0	193	5	2	0	0	230

Percentage changes from the previous year (or term)

	Japan					USA					Europe					Asia					Others						
	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others		
2012/3	-14.7%	-28.7%	-	-12.7%	-7.4%	-33.8%	83.9%	-	-	29.6%	-73.5%	-100.0%	-	-	-	41.3%	-100.0%	-	-1.5%	125.6%	479.2%	-	-	-	-	-100.0%	
2013/3	-7.2%	63.5%	-	21.9%	-4.0%	76.0%	-100.0%	-	-	15.5%	-100.0%	-	-	-	-	109.3%	-	-	-40.9%	20.9%	-100.0%	-100.0%	-	-	-	-	
2014/3	-6.6%	41.1%	-	-2.8%	1.9%	45.8%	-	-	-	79.9%	-	-	-	-	-	24.4%	-	-	-63.2%	-43.6%	-	-	-	-	-	-	
2015/3	-18.5%	-23.5%	-	-45.7%	-1.2%	3.5%	-	-	-	-41.1%	-	-	-	-	-	-18.7%	-	-	4.9%	119.8%	-	-	-	-	-	-100.0%	
2016/3	-29.5%	-89.5%	-	-66.3%	12.0%	-75.0%	-72.4%	-	-	-14.1%	-	-	-	-	-	-68.4%	-	-	-93.0%	-33.3%	-100.0%	-	-	-	-	-100.0%	
2017/3	25.7%	-5.8%	-	222.9%	-27.1%	24.1%	69.0%	-	-	5.4%	-	-	-	-	-	-22.8%	-	-	-2.9%	3.1%	-	-	-	-	-	-	
2018/3	25.4%	-7.8%	-	-51.8%	119.9%	-71.8%	-100.0%	-	-	-6.6%	-	-	-	-	-	11.5%	-	-	-70.6%	-25.6%	-	-	-	-	-	-6.7%	
2019/3	4.9%	4131.4%	0.3%	0.3%	54.4%	-33.7%	-	-	-	7.7%	-2.6%	-	-	-	-	-39.2%	-	-	-100.0%	-19.6%	-	-	-	-	-	63.5%	
2020/3	16.2%	-5.2%	18.5%	-21.0%	10.9%	-100.0%	-	-	-	54.3%	-45.2%	-	-	-	-	55.8%	-	-	-	-53.4%	-	-	-	-	-	24.8%	
2021/3	25.7%	6.5%	26.1%	44.5%	-0.7%	-	-	-	-	15.5%	13.9%	-	-	-	-	8.6%	34.7%	-	-	-	21.1%	-	-	-	-	-	-4.4%
2022/3	7.0%	-32.2%	20.6%	100.8%	47.1%	-	-	-	-	27.1%	-48.8%	-	-	-	-	32.6%	57.2%	-	-	-	-6.8%	-	-	-	-	-	-20.4%
2022/6	8.5%	-5.8%	0.0%	24.7%	-4.3%	179.7%	192.5%	-	-	19.7%	-83.5%	-15.3%	-	-	-	10.5%	20.1%	-	-	-	7.9%	-	0.0%	-	-	-	1.9%

Percentage

	Japan					USA					Europe					Asia					Others					
	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	Stocks	Bonds	Real Estate Private Funds	Short term investments	Others	
2011/3	38.7%	1.1%	0.0%	23.7%	17.3%	1.3%	0.1%	0.0%	0.0%	4.7%	0.1%	0.0%	0.0%	0.0%	0.0%	1.1%	0.0%	0.0%	1.3%	5.8%	0.0%	0.0%	0.0%	0.0%	0.0%	4.7%
2012/3	35.2%	0.8%	0.0%	22.1%	17.1%	0.9%	0.2%	0.0%	0.0%	6.5%	0.0%	0.0%	0.0%	0.0%	0.0%	1.6%	0.0%	0.0%	1.3%	14.1%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%
2013/3	30.3%	1.3%	0.0%	25.0%	15.2%	1.5%	0.0%	0.0%	0.0%	7.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3.2%	0.0%	0.0%	0.7%	15.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2014/3	25.9%	1.6%	0.0%	22.2%	14.2%	2.1%	0.0%	0.0%	0.0%	11.5%	0.0%	0.0%	0.0%	0.0%	0.0%	3.6%	0.0%	0.0%	0.2%	8.1%	0.0%	0.0%	0.0%	0.0%	0.0%	10.7%
2015/3	26.9%	1.6%	0.0%	15.4%	17.9%	2.7%	0.1%	0.0%	0.0%	8.6%	0.0%	0.0%	0.0%	0.0%	0.0%	3.7%	0.0%	0.0%	0.3%	22.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2016/3	27.6%	0.2%	0.0%	7.5%	29.1%	1.0%	0.0%	0.0%	0.0%	10.8%	0.0%	0.0%	0.0%	0.0%	0.0%	1.7%	0.0%	0.0%	0.0%	22.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2017/3	26.3%	0.2%	0.0%	18.4%	16.1%	0.9%	0.0%	0.0%	0.0%	8.6%	0.0%	0.0%	0.0%	0.0%	0.0%	1.0%	0.0%	0.0%	0.0%	17.3%	0.0%	0.0%	0.0%	0.0%	0.0%	11.2%
2018/3	26.4%	0.1%	11.2%	7.1%	28.3%	0.2%	0.0%	0.0%	0.0%	6.4%	0.7%	0.0%	0.0%	0.0%	0.0%	0.9%	0.0%	0.0%	0.0%	10.3%	0.0%	0.0%	0.0%	0.0%	0.0%	8.3%
2019/3	20.4%	4.0%	8.3%	5.3%	32.2%	0.1%	0.0%	0.0%	0.0%	5.1%	0.5%	0.0%	0.0%	0.0%	0.0%	7.5%	0.4%	0.0%	0.0%	6.1%	0.0%	0.0%	0.0%	0.0%	0.0%	10.1%
2020/3	20.4%	3.3%	8.4%	3.6%	30.6%	0.0%	0.0%	0.0%	0.0%	6.8%	0.2%	0.0%	0.0%	0.0%	0.0%	10.0%	0.2%	0.0%	0.0%	5.7%	0.0%	0.0%	0.0%	0.0%	0.0%	10.8%
2021/3	22.9%	3.1%	9.5%	4.6%	27.2%	0.0%	0.0%	0.0%	0.0%	7.0%	0.2%	0.0%	0.0%	0.0%	0.0%	9.8%	0.2%	0.0%	0.0%	6.2%	0.0%	0.0%	0.0%	0.0%	0.0%	9.2%
2022/3	19.8%	1.7%	9.3%	7.5%	32.3%	0.2%	0.3%	0.0%	0.0%	7.2%	0.1%	0.4%	0.0%	0.0%	0.0%	10.4%	0.2%	0.0%	0.0%	4.7%	0.0%	0.1%	0.0%	0.0%	0.0%	5.9%
2022/6	20.3%	1.5%	8.7%	8.8%	29.2%	0.4%	0.8%	0.0%	0.0%	8.1%	0.0%	0.3%	0.0%	0.0%	0.0%	10.9%	0.3%	0.0%	0.0%	4.8%	0.1%	0.0%	0.0%	0.0%	0.0%	5.7%

5. Collective Investment Schemes(excluding mutual funds)

(4) Derivative Transactions

Exchange traded derivatives (Unit : ¥ 100million)

	Futures		Options		Others
	Stocks	Bonds	Stocks	Bonds	
2011/3	0	0	0	0	0
2012/3	0	0	0	0	0
2013/3	0	0	0	0	0
2014/3	0	0	0	0	0
2015/3	0	0	0	0	0
2016/3	0	0	0	0	0
2017/3	0	0	0	0	0
2018/3	0	0	30	0	0
2019/3	0	0	0	0	0
2020/3	0	0	0	0	0
2021/3	0	0	0	0	0
2022/3	2	0	0	0	0
2022/6	3	0	0	0	0

Over-the-counter derivatives (Unit : ¥ 100million)

	Forwards	Options	Swaps	Others
2011/3	0	0	0	0
2012/3	0	0	0	0
2013/3	0	0	0	0
2014/3	0	0	0	0
2015/3	0	0	0	0
2016/3	0	0	0	0
2017/3	0	0	0	0
2018/3	0	0	0	0
2019/3	0	0	0	0
2020/3	0	0	0	0
2021/3	0	0	0	0
2022/3	35	0	0	0
2022/6	58	0	0	0

Overseas exchange traded derivatives (Unit : ¥ 100million)

	Futures		Options		Others
	Stocks	Bonds	Stocks	Bonds	
2011/3	0	0	0	0	0
2012/3	0	0	0	0	0
2013/3	0	0	0	0	0
2014/3	0	0	0	0	0
2015/3	0	0	0	0	0
2016/3	0	0	0	0	0
2017/3	0	0	0	0	0
2018/3	0	0	0	0	0
2019/3	0	0	0	0	0
2020/3	0	0	0	0	0
2021/3	0	0	0	0	0
2022/3	0	0	0	0	0
2022/6	0	0	0	0	0

6.Change of No.of Members

	No.of Discretionary Investment Advisory Firms	No.of Investment Advisory Firms
1994/3	150	150
1995/3	150	145
1996/3	147	142
1997/3	145	138
1998/3	137	121
1999/3	127	98
2000/3	125	90
2001/3	125	90
2002/3	128	86
2003/3	121	77
2004/3	118	76
2005/3	121	86
2006/3	133	116
2007/3	138	123
2008/3	155	145
2009/3	214	122
2010/3	227	123
2011/3	247	502
2012/3	246	543
2013/3	239	516
2014/3	245	490
2015/3	258	477
2016/3	269	476
2017/3	273	478
2018/3	285	482
2019/3	297	480
2020/3	313	470
2021/3	324	466
2022/3	344	484
2022/6	345	484