## Statistical Data, December 2015

Major data

|  | Assets under management | Change from September 2015 |
| :--- | :---: | :---: |
| Discretionary investment <br> management | Yen 203 trillion | +Yen 7.7 trillion $(+3.94 \%)$ |
| Investment advice | Yen 43 trillion | + Yen 10.5 trillion (+31.51\%) |
| Total | Yen 247 trillion | + Yen 18.2 trillion $(+7.94 \%)$ |

## Highlights

$\checkmark$ The total amount of assets under management (AUM) of all member firms was Yen 247 trillion as of December 2015. It increased, Yen 18 trillion, from September 2015.
$\checkmark$ The amount of AUM of discretionary investment management increased by Yen 7.7 trillion, and that of investment advice increased by Yen 10.5 trillion.
$\checkmark$ Under the AUM of discretionary investment management, assets of domestic clients increased by Yen 6.9 trillion, and those of overseas clients increased by Yen 1 trillion.
$\checkmark$ The amount of AUM of wrap accounts was Yen 5,671 billion and it increased by Yen 509 billion from September 2015. Number of contracts was 461,260 and it increased by 33,957 .
$\checkmark$ The amount of AUM of real estate private funds, both discretionary investment management and investment advice, was Yen 7,542 billion and it decreased by Yen 204 billion from September 2015.

## Assets Under Management by Investment Management Members

Discretionary Investment Advisory Contracts and Collective Investment Schemes(excluding mutual funds)

|  | Domestic Clients |  |  |  |  |  | Overseas Clients |  |  |  | Real Estate Private Funds |  | Total |  | Collective Investment <br> Schemes (exncluding mutual <br> funds) |  | Unit : $F 100$ million |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sub-total |  | Public Pension Funds |  | Private Pension Funds |  | Sub-total |  | Pension Funds |  |  |  | Total |  |  |
|  | Number of Contracts | Amount | Number of <br> Contracts | Amount | Number of Contracts | Amount | Number of <br> Contracts | Amount | Number of <br> Contracts | Amount | Number of <br> Contracts | Amount |  |  | Number of <br> Contract | Amount | Number of <br> Contracts | Amount | Number of | Amount |
| 1995/3 | 4,202 | 138,180 | 133 | 18,205 | 537 | 15,052 | 387 | 19,301 | 166 | 6,433 |  |  | 4,589 | 157,481 |  |  | 4,589 | 157,481 |
| 1996/3 | 3,997 | 149,285 | 178 | 26,751 | 792 | 22,503 | 429 | 26,420 | 185 | 10,075 |  |  | 4,426 | 175,705 |  |  | 4,426 | 175,705 |
| 1997/3 | 4,558 | 213,970 | 244 | 64,904 | 1,615 | 50,951 | 576 | 30,934 | 253 | 11,296 |  |  | 5,134 | 244,904 |  |  | 5,134 | 244,904 |
| 1998/3 | 4,857 | 260,005 | 256 | 82,046 | 2,323 | 81,939 | 530 | 25,372 | 215 | 9,282 |  |  | 5,387 | 285,377 |  |  | 5,387 | 285,377 |
| 1999/3 | 5,015 | 300,680 | 248 | 100,875 | 3,031 | 125,399 | 473 | 26,889 | 182 | 9,714 |  |  | 5,488 | 327,569 |  |  | 5,488 | 327,569 |
| 2000/3 | 5,517 | 368,787 | 231 | 119,231 | 3,775 | 175,187 | 500 | 60,201 | 182 | 16,288 |  |  | 6,017 | 428,988 |  |  | 6,017 | 428,988 |
| 2001/3 | 5,863 | 423,331 | 235 | 133,184 | 4,365 | 219,945 | 632 | 79,150 | 172 | 18,120 |  |  | 6,495 | 502,481 |  |  | 6,495 | 502,481 |
| 2002/3 | 6,166 | 473,348 | 234 | 145,864 | 4.869 | 232,015 | 747 | 78,331 | 153 | 15,638 |  |  | 6,913 | 551,679 |  |  | 6,913 | 551,679 |
| 2003/3 | 5,993 | 462,862 | 222 | 131,143 | 4,829 | 210,292 | 901 | 74,177 | 222 | 18,059 |  |  | 6,894 | 537,039 |  |  | 6,894 | 537,039 |
| 2004/3 | 5,370 | 520,741 | 225 | 178,076 | 4,245 | 229,643 | 959 | 115,951 | 228 | 25,971 |  |  | 6,329 | 636,692 |  |  | 6,329 | 636,692 |
| 2005/3 | 6,935 | 646,255 | 226 | 204,468 | 4,257 | 242,997 | 964 | 150,658 | 209 | 28,332 |  |  | 7,899 | 796,913 |  |  | 7,899 | 796,913 |
| 2006/3 | 28,615 | 840,519 | 219 | 264,020 | 4,553 | 309,905 | 1,130 | 262,708 | 248 | 49,993 |  |  | 29,745 | 1,103,228 |  |  | 29,745 | 1,103,228 |
| 2007/3 | 31,439 | 944,337 | 217 | 300,980 | 4,635 | 314,421 | 1,143 | 263,815 | 252 | 53,193 |  |  | 32,582 | 1,208,152 |  |  | 32,582 | 1,208,152 |
| 2008/3 | 48,173 | 994,142 | 251 | 422,319 | 4,980 | 300,102 | 1,226 | 174,156 | 267 | 35,366 |  |  | 49,399 | 1,168,298 | 37 | 1,602 | 49,436 | 1,169,900 |
| 2009/3 | 43,957 | 1,029,429 | 277 | 563,660 | 4,991 | 228,318 | 1,147 | 106,924 | 251 | 18,411 |  |  | 45,104 | 1,136,353 | 597 | 2,396 | 45,701 | 1,138,750 |
| 2010/3 | 48,068 | 1,156,209 | 276 | 688,505 | 4,926 | 254,544 | 978 | 127,317 | 160 | 17,198 | 455 | 36,901 | 49,501 | 1,320,427 | 133 | 1,961 | 49,634 | 1,322,389 |
| 2011/3 | 49,954 | 1,067,282 | 249 | 591,973 | 5,028 | 236,603 | 991 | 192,702 | 136 | 14,868 | 521 | 43,729 | 51,466 | 1,303,713 | 104 | 1,774 | 51,570 | 1,305,487 |
| 2012/3 | 48,746 | 1,061,949 | 249 | 564,303 | 4,990 | 226,744 | 936 | 198,485 | 116 | 13,799 | 589 | 47,290 | 50,271 | 1,307,724 | 93 | 1,663 | 50,364 | 1,309,386 |
| 2013/3 | 58,078 | 1,302,192 | 234 | 670,079 | 4,960 | 252,753 | 921 | 197,937 | 123 | 16,490 | 588 | 45,086 | 59,587 | 1,545,215 | 83 | 1,791 | 59,670 | 1,547,006 |
| 2014/3 | 112,007 | 1,406,849 | 220 | 783,901 | 4,822 | 264,224 | 1,032 | 238,643 | 125 | 21,209 | 499 | 36,997 | 113,538 | 1,682,490 | 78 | 1,962 | 113,616 | 1,684,452 |
| 2015/3 | 313,458 | 1,630,050 | 260 | 877,976 | 4,537 | 283,596 | 1,096 | 324,376 | 126 | 26,572 | 469 | 37,343 | 315,023 | 1,991,769 | 64 | 1,537 | 315,087 | 1,993,307 |
| 2015/6 | 375,677 | 1,686,140 | 265 | 918,946 | 4,441 | 282,372 | 1,115 | 327,336 | 126 | 25,858 | 491 | 37,682 | 377,283 | 2,051,158 | 66 | 1,541 | 377,349 | 2,052,699 |
| 2015/9 | 433,275 | 1,624,673 | 330 | 876,106 | 4,366 | 262,650 | 1,135 | 295,981 | 129 | 22,368 | 497 | 36,239 | 434,907 | 1,956,894 | 66 | 1,317 | 434,973 | 1,958,211 |
| 2015/12 | 467,162 | 1,693,444 | 377 | 948,844 | 4,296 | 266,428 | 1,131 | 305,978 | 125 | 22,557 | 480 | 34,516 | 468,773 | 2,033,938 | 64 | 1,205 | 468,837 | 2,035,144 |

Note Assets under management are based on the contract amount until 2001/3,wheras from 2002/3 based on the market value basis.

Percentage changes from the previous year (or term)

|  | Domestic Clients |  |  |  |  |  | Overseas Clients |  |  |  | Real Estate Private Funds |  | Total |  | Collective InvestmentSchemes (exncluding mutualfunds) |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sub-total |  | Public Pension Funds |  | Private Pension Funds |  | Sub-total |  | Pension Funds |  |  |  |  |  |  |  |  |  |
|  | ( $\begin{gathered}\text { Number of } \\ \text { Contracts }\end{gathered}$ | Amount | Number of | Amour | Number of Contracts | Amount | Number of Contract | Amo | Number of Contract | Amount | Number of | Amount | Number of <br> Contract | Amount | Number of <br> Contracts Amount |  | ( $\begin{gathered}\text { Number of } \\ \text { Contrats }\end{gathered}$ | Amount |
| 1996/3 | -4.88\% | 8.04\% | 33.83\% | 46.94\% | 47.49\% | 49.50\% | 10.85\% | 36.88\% | 11.45\% | 56.61\% |  |  | -3.55\% | 11.57\% |  |  | -3.55\% | 11.57\% |
| 1997/3 | 14.04\% | 43.33\% | 37.08\% | 142.62\% | 103.91\% | 126.42\% | 34.27\% | 17.09\% | 36.76\% | 12.12\% | / |  | 16.00\% | 39.38\% |  |  | 16.00\% | 39.38\% |
| 1998/3 | 6.56\% | 21.51\% | 4.92\% | 26.41\% | 43.84\% | 60.82\% | -7.99\% | -17.98\% | -15.02\% | -17.83\% |  |  | 4.93\% | 16.53\% |  |  | 4.93\% | 16.53\% |
| 1999/3 | 3.25\% | 15.64\% | -3.13\% | 22.95\% | 30.48\% | 53.04\% | -10.75\% | 5.98\% | -15.35\% | 4.65\% |  |  | 1.87\% | 14.78\% |  |  | 1.87\% | 14.78\% |
| 2000/3 | 10.01\% | 22.65\% | -6.85\% | 18.20\% | 24.55\% | 39.70\% | 5.71\% | 123.89\% | 0.00\% | 67.68\% |  |  | 9.64\% | 30.96\% |  |  | 9.64\% | 30.96\% |
| 2001/3 | 6.27\% | 14.79\% | 1.73\% | 11.70\% | 15.63\% | 25.55\% | 26.40\% | 31.48\% | -5.49\% | 11.25\% |  |  | 7.94\% | 17.13\% |  |  | 7.94\% | 17.13\% |
| 2002/3 | 5.17\% | (11.82\%) | -0.43\% | ( $9.52 \%$ ) | 11.55\% | ( $5.49 \%$ ) | 18.20\% | (-1.04\%) | -11.05\% | -13.70\%) |  |  | 6.44\% | (9.79\%) |  |  | 6.44\% | ( $9.79 \%$ ) |
| 2003/3 | -2.81\% | -2.22\% | -5.13\% | -10.09\% | -0.82\% | -9.36\% | 20.62\% | -5.30\% | 45.10\% | 15.48\% |  |  | -0.27\% | -2.65\% |  |  | -0.27\% | -2.65\% |
| 2004/3 | -10.40\% | 12.50\% | 1.35\% | 35.79\% | -12.09\% | 9.20\% | 6.44\% | 56.32\% | 2.70\% | 43.81\% |  |  | -8.20\% | 18.56\% |  |  | -8.20\% | 18.56\% |
| 2005/3 | 29.14\% | 24.10\% | 0.44\% | 14.82\% | 0.28\% | 5.82\% | 0.52\% | 29.93\% | -8.33\% | 9.09\% |  |  | 24.81\% | 25.16\% |  |  | 24.81\% | 25.16\% |
| 2006/3 | 312.62\% | 30.06\% | -3.10\% | 29.13\% | 6.95\% | 27.53\% | 17.22\% | 74.37\% | 18.66\% | 76.46\% |  |  | 276.57\% | 38.44\% |  |  | 276.57\% | 38.44\% |
| 2007/3 | 9.87\% | 12.35\% | -0.91\% | 14.00\% | 1.80\% | 1.46\% | 1.15\% | 0.42\% | 1.61\% | 6.40\% |  |  | 9.54\% | 9.51\% |  |  | 9.54\% | 9.51\% |
| 2008/3 | 53.23\% | 5.27\% | 15.67\% | 40.31\% | 7.44\% | -4.55\% | 7.26\% | -33.99\% | 5.95\% | -33.51\% |  |  | 51.61\% | -3.30\% |  |  | 51.73\% | -3.17\% |
| 2009/3 | -8.75\% | 3.55\% | 10.36\% | 33.47\% | 0.22\% | -23.92\% | -6.44\% | -38.60\% | -5.99\% | -47.94\% | - |  | -8.69\% | -2.73\% | 1513.51\% | 49.62\% | -7.56\% | -2.66\% |
| 2010/3 | 9.35\% | 12.32\% | -0.36\% | 22.15\% | -1.30\% | 11.49\% | -14.73\% | 19.07\% | -36.25\% | -6.59\% |  |  | 9.75\% | 16.20\% | -77.72\% | -18.16\% | 8.61\% | 16.13\% |
| 2011/3 | 3.92\% | -7.69\% | -9.78\% | -14.02\% | 2.07\% | -7.05\% | 1.33\% | 51.36\% | -15.00\% | -13.55\% | 14.51\% | 18.50\% | 3.97\% | -1.27\% | -21.80\% | -9.53\% | 3.90\% | -1.28\% |
| 2012/3 | -2.42\% | -0.50\% | 0.00\% | -4.67\% | -0.76\% | -4.17\% | -5.55\% | 3.00\% | -14.71\% | -7.19\% | 13.05\% | 8.14\% | -2.32\% | 0.31\% | -10.58\% | -6.30\% | -2.34\% | 0.30\% |
| 2013/3 | 19.14\% | 22.62\% | -6.02\% | 18.74\% | -0.60\% | 11.47\% | -1.60\% | -0.28\% | 6.03\% | 19.50\% | -0.17\% | -4.66\% | 18.53\% | 18.16\% | -10.75\% | 7.72\% | 18.48\% | 18.15\% |
| 2014/3 | 92.86\% | 8.04\% | -5.98\% | 16.99\% | -2.78\% | 4.54\% | 12.05\% | 20.57\% | 1.63\% | 28.62\% | -15.14\% | -17.94\% | 90.54\% | 8.88\% | -6.02\% | 9.55\% | 90.41\% | 8.88\% |
| 2015/3 | 179.86\% | 15.87\% | 18.18\% | 12.00\% | -5.91\% | 7.33\% | 6.20\% | 35.93\% | 0.80\% | 25.28\% | -6.01\% | 0.93\% | 177.46\% | 18.38\% | -17.95\% | -21.64\% | 177.33\% | 18.34\% |
| 2015/6 | 19.85\% | 3.44\% | 1.92\% | 4.67\% | -2.12\% | -0.43\% | 1.73\% | 0.91\% | 0.00\% | -2.68\% | 4.69\% | 0.91\% | 19.76\% | 2.98\% | 3.13\% | 0.27\% | 19.76\% | 2.98\% |
| 2015/9 | 15.33\% | -3.65\% | 24.53\% | -4.66\% | -1.69\% | -6.98\% | 1.79\% | -9.58\% | 2.38\% | -13.50\% | 1.22\% | -3.83\% | 15.27\% | -4.60\% | 0.00\% | -14.53\% | 15.27\% | -4.60\% |
| 2015/12 | 7.82\% | 4.23\% | 14.24\% | 8.30\% | -1.60\% | 1.44\% | -0.35\% | 3.38\% | -3.10\% | 0.84\% | -3.42\% | -4.75\% | 7.79\% | 3.94\% | -3.03\% | -8.51\% | 7.79\% | 3.93\% |

## Assets Under Advice by Investment Management Members

|  | Domestic Clients |  |  |  |  |  | Overseas Clients |  |  |  | $\begin{gathered} \text { Real Estate Private } \\ \text { Funds } \end{gathered}$ |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sub-total |  | Public Pension Funds |  | Private Pension Funds |  | Sub-total |  | Pension Funds |  |  |  |  |  |
|  | Number of Contracts | Amount | Number of Contracts | Amount | Number of Contracts | Amount | Number of Contracts | Amount | Number of Contracts | Amount | Number of Contracts | Amount | Number of Contracts | Amount |
| 1995/3 | 740 | 75,035 | 4 | 15,073 | 5 | 105 | 1,703 | 149,885 | 785 | 52,603 |  |  | 2,443 | 224,920 |
| 1996/3 | 644 | 89,622 | 4 | 19,108 | 5 | 105 | 1,920 | 192,480 | 778 | 69,036 |  |  | 2,564 | 282,102 |
| 1997/3 | 614 | 104,914 | 5 | 21,822 | 5 | 105 | 1,812 | 210,007 | 787 | 90,428 |  |  | 2,426 | 314,921 |
| 1998/3 | 397 | 114,020 | 5 | 23,475 | 5 | 105 | 1,753 | 207,963 | 876 | 101,033 |  |  | 2,150 | 321,983 |
| 1999/3 | 4,778 | 218,398 | 6 | 28,187 | 4 | 80 | 1,481 | 167,750 | 834 | 92,070 |  |  | 6,259 | 386,148 |
| 2000/3 | 10,481 | 279,333 | 7 | 29,628 | 5 | 323 | 1,315 | 198,327 | 758 | 109,120 |  |  | 11,796 | 477,660 |
| 2001/3 | 9,308 | 309,914 | 4 | 16,227 | 5 | 1,120 | 409 | 98,251 | 39 | 33,220 |  |  | 9,717 | 408,165 |
| 2002/3 | 8,622 | 271,883 | 0 | 0 | 6 | 879 | 303 | 64,185 | 26 | 11,822 |  |  | 8,925 | 336,068 |
| 2003/3 | 3,549 | 243,170 | 0 | 0 | 2 | 70 | 249 | 56,573 | 24 | 10,447 |  |  | 3,798 | 299,743 |
| 2004/3 | 1,923 | 238,038 | 0 | 0 | 2 | 4 | 223 | 56,875 | 24 | 8,543 |  |  | 2,146 | 294,913 |
| 2005/3 | 1,449 | 228,528 | 0 | 0 | 1 | 3 | 205 | 53,701 | 25 | 8,679 |  |  | 1,654 | 282,229 |
| 2006/3 | 1,031 | 282,816 | 0 | 0 | 1 | 9,239 | 218 | 66,291 | 24 | 9,402 |  |  | 1,249 | 349,107 |
| 2007/3 | 778 | 399,456 | 0 | 0 | 1 | 10,166 | 254 | 70,166 | 20 | 6,878 |  |  | 1,032 | 469,622 |
| 2008/3 | 764 | 278,912 | 0 | 0 | 1 | 9,607 | 270 | 58,079 | 14 | 5,725 |  |  | 1,034 | 336,991 |
| 2009/3 | 1,072 | 244,164 | 0 | 0 | 3 | 9,489 | 303 | 32,113 | 17 | 4,102 |  |  | 1,375 | 276,277 |
| 2010/3 | 567 | 202,268 | 0 | 0 | 3 | 10,548 | 242 | 33,166 | 12 | 6,229 | 463 | 48,172 | 1,272 | 283,606 |
| 2011/3 | 472 | 172,827 | 0 | 0 | 5 | 14,743 | 225 | 32,507 | 13 | 6,348 | 464 | 46,150 | 1,161 | 251,484 |
| 2012/3 | 230 | 180,940 | 0 | 0 | 7 | 17,311 | 240 | 33,914 | 10 | 5,799 | 391 | 42,057 | 861 | 256,910 |
| 2013/3 | 275 | 218,847 | 0 | 0 | 7 | 19,290 | 227 | 34,470 | 14 | 7,331 | 324 | 38,416 | 826 | 291,733 |
| 2014/3 | 293 | 231,469 | 0 | 0 | 7 | 21,782 | 228 | 34,862 | 20 | 8.229 | 231 | 28,530 | 752 | 294,861 |
| 2015/3 | 307 | 260,382 | 0 | 0 | 5 | 22,422 | 220 | 39,411 | 16 | 8,566 | 234 | 30,033 | 761 | 329,826 |
| 2015/6 | 307 | 251,896 | 0 | 0 | 5 | 23,566 | 229 | 48,961 | 16 | 8,790 | 273 | 31,013 | 809 | 331,871 |
| 2015/9 | 316 | 252,108 | 0 | 0 | 6 | 22,891 | 219 | 40,292 | 15 | 3,494 | 291 | 41,218 | 826 | 333,618 |
| 2015/12 | 317 | 351,707 | 0 | 0 | 5 | 22,545 | 225 | 46,136 | 15 | 3,779 | 285 | 40,904 | 827 | 438,747 |



Percentage changes from the previous year (or term)

|  | Domestic Clients |  |  |  |  |  | Overseas Clients |  |  |  | Real Estate Private Funds |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sub-total |  | Public Pension Funds |  | Private Pension Funds |  | Sub-total |  | Pension Funds |  |  |  |  |  |
|  | Number of Contracts | Amount | Number of Contracts | Amo | Number of Contracts | Amount | Number of Contracts | Amount | Number of Contracts | Amount | Number of Contracts | Amount | Number of Contracts | Amount |
| 1996/3 | -12.97\% | 19.44\% | 0.00\% | 26.77\% | 0.00\% | 0.00\% | 12.74\% | 28.42\% | -0.89\% | 31.24\% |  |  | 4.95\% | 25.42\% |
| 1997/3 | -4.66\% | 17.06\% | 25.00\% | 14.20\% | 0.00\% | 0.00\% | -5.63\% | 9.11\% | 1.16\% | 30.99\% |  |  | -5.38\% | 11.63\% |
| 1998/3 | -35.34\% | 8.68\% | 0.00\% | 7.58\% | 0.00\% | 0.00\% | -3.26\% | -0.97\% | 11.31\% | 11.73\% |  |  | -11.38\% | 2.24\% |
| 1999/3 | 1103.53\% | 91.54\% | 20.00\% | 20.07\% | -20.00\% | -23.81\% | -15.52\% | -19.34\% | -4.79\% | -8.87\% |  |  | 191.12\% | 19.93\% |
| 2000/3 | 119.36\% | 27.90\% | 16.67\% | 5.11\% | 25.00\% | 303.13\% | -11.21\% | 18.23\% | -9.11\% | 18.52\% |  |  | 88.46\% | 23.70\% |
| 2001/3 | -11.19\% | 10.95\% | -42.86\% | -45.23\% | 0.00\% | 247.13\% | -68.90\% | -50.46\% | -94.85\% | -69.56\% |  |  | -17.62\% | -14.55\% |
| 2002/3 | -7.37\% | (-12.27\%) | -100.00\% | ( $-100.00 \%$ ) | 20.00\% | (-21.51\%) | -25.92\% | -34.67\%) | -33.33\% | -64.41\%) |  |  | -8.15\% | (-17.66\%) |
| 2003/3 | -58.84\% | -10.56\% | --- | --- | -66.67\% | -92.00\% | -17.82\% | -11.86\% | -7.69\% | -11.63\% |  |  | -57.45\% | -10.81\% |
| 2004/3 | -45.82\% | -2.11\% | --- | --- | 0.00\% | -94.82\% | -10.44\% | 0.54\% | 0.00\% | -18.22\% |  |  | -43.50\% | -1.61\% |
| 2005/3 | -24.65\% | -4.00\% | --- | --- | -50.00\% | -29.67\% | -8.07\% | -5.58\% | 4.17\% | 1.59\% |  |  | -22.93\% | -4.30\% |
| 2006/3 | -28.85\% | 23.76\% | --- | --- | 0.00\% | 360817.58\% | 6.34\% | 23.44\% | -4.00\% | 8.32\% |  |  | -24.49\% | 23.70\% |
| 2007/3 | -24.54\% | 41.24\% | --- | --- | 0.00\% | 10.03\% | 16.51\% | 5.84\% | -16.67\% | -26.84\% |  |  | -17.37\% | 34.52\% |
| 2008/3 | -1.80\% | -30.18\% | --- | --- | 0.00\% | -5.50\% | 6.30\% | -17.23\% | -30.00\% | -16.77\% |  |  | 0.19\% | -28.24\% |
| 2009/3 | 40.31\% | -12.46\% | --- | --- | 200.00\% | -1.22\% | 12.22\% | -44.71\% | 21.43\% | -28.34\% |  |  | 32.98\% | -18.02\% |
| 2010/3 | -47.11\% | -17.16\% | --- | --- | 0.00\% | 11.16\% | -20.13\% | 3.28\% | -29.41\% | 51.85\% |  |  | -7.49\% | 2.65\% |
| 2011/3 | -16.75\% | -14.56\% | --- | --- | 66.67\% | 39.76\% | -7.02\% | -1.99\% | 8.33\% | 1.90\% | 0.22\% | -4.20\% | -8.73\% | -11.33\% |
| 2012/3 | $-51.27 \%$ | 4.69\% | --- | --- | 40.00\% | 17.42\% | 6.67\% | 4.33\% | -23.08\% | -8.65\% | -15.73\% | -8.87\% | -25.84\% | 2.16\% |
| 2013/3 | 19.57\% | 20.95\% | --- | --- | 0.00\% | 11.43\% | -5.42\% | 1.64\% | 40.00\% | 26.43\% | -17.14\% | -8.66\% | -4.07\% | 13.55\% |
| 2014/3 | 6.55\% | 5.77\% | --- | --- | 0.00\% | 12.92\% | 0.44\% | 1.14\% | 42.86\% | 12.24\% | -28.70\% | -25.74\% | -8.96\% | 1.07\% |
| 2015/3 | 4.78\% | 12.49\% | --- | --- | -28.57\% | 2.94\% | -3.51\% | 13.05\% | -20.00\% | 4.09\% | 1.30\% | 5.27\% | 1.20\% | 11.86\% |
| 2015/6 | 0.00\% | -3.26\% | --- | --- | 0.00\% | 5.10\% | 4.09\% | 24.23\% | 0.00\% | 2.61\% | 16.67\% | 3.26\% | 6.31\% | 0.62\% |
| 2015/9 | 2.93\% | 0.08\% | --- | --- | 20.00\% | -2.86\% | -4.37\% | -17.71\% | -6.25\% | -60.25\% | 6.59\% | 32.91\% | 2.10\% | 0.53\% |
| 2015/12 | 0.32\% | 39.51\% | --- | --- | -16.67\% | -1.51\% | 2.74\% | 14.50\% | 0.00\% | 8.15\% | -2.06\% | -0.76\% | 0.12\% | 31.51\% |

Note:Figures in the parenthesis indicate the above-mentioned change in calculation standard.

|  | Domestic Clients |  |  |  |  |  | Overseas Clients |  |  |  | $\begin{gathered} \hline \text { Real Estate Private } \\ \text { Funds } \end{gathered}$ |  | Total |  | Collective InvestmentSchemes (exncluding mutualfunds) |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sub-total |  | Public Pension Funds |  | Private Pension Funds |  | Sub-total |  | Pension Funds |  |  |  |  |  |  |  |  |  |
|  | Number of Contracts | Amount | Number of Contracts | Amount | Number of Contracts | Amount | Number of Contracts | Amount | Number of Contracts | Amount | Number of Contracts | Amount | Number of Contracts | Amount | Number of Contracts | Amount | Number of Contracts | Amount |
| 1995/3 | 4,942 | 213,215 | 137 | 33,278 | 542 | 15,157 | 2,090 | 169,186 | 951 | 59,036 |  |  | 7,032 | 382,401 |  |  | 7,032 | 382,401 |
| 1996/3 | 4,641 | 238,907 | 182 | 45,859 | 797 | 22,608 | 2,349 | 218,900 | 963 | 79,111 |  |  | 6,990 | 457,807 |  |  | 6,990 | 457,807 |
| 1997/3 | 5,172 | 318,884 | 249 | 86,726 | 1,620 | 51,056 | 2,388 | 240,941 | 1,040 | 101,724 |  |  | 7,560 | 559,825 |  |  | 7,560 | 559,825 |
| 1998/3 | 5,254 | 374,025 | 261 | 105,521 | 2,328 | 82,044 | 2,283 | 233,335 | 1,091 | 110,315 |  |  | 7,537 | 607,360 |  |  | 7,537 | 607,360 |
| 1999/3 | 9,793 | 519,078 | 254 | 129,062 | 3,035 | 125,479 | 1,954 | 194,639 | 1,016 | 101,784 |  |  | 11,747 | 713,717 |  |  | 11,747 | 713,717 |
| 2000/3 | 15,998 | 648,120 | 238 | 148,859 | 3,780 | 175,509 | 1,815 | 258,528 | 940 | 125,408 |  |  | 17,813 | 906,648 |  |  | 17,813 | 906,648 |
| 2001/3 | 15,171 | 733,245 | 239 | 149,411 | 4,370 | 221,064 | 1,041 | 177,401 | 211 | 51,340 |  |  | 16,212 | 910,646 |  |  | 16,212 | 910,646 |
| 2002/3 | 14,788 | 745,231 | 234 | 145,864 | 4,875 | 232,894 | 1,050 | 142,515 | 179 | 27,460 |  |  | 15,838 | 887,747 |  |  | 15,838 | 887,747 |
| 2003/3 | 9,542 | 706,032 | 222 | 131,143 | 4,831 | 210,362 | 1,150 | 130,750 | 246 | 28,506 |  |  | 10,692 | 836,781 |  |  | 10,692 | 836,781 |
| 2004/3 | 7,293 | 758,779 | 225 | 178,076 | 4,247 | 229,646 | 1,182 | 172,827 | 252 | 34,514 |  |  | 8,475 | 931,605 |  |  | 8,475 | 931,605 |
| 2005/3 | 8,384 | 874,783 | 226 | 204,468 | 4,258 | 242,999 | 1,169 | 204,359 | 234 | 37,011 |  |  | 9,553 | 1,079,142 |  |  | 9,553 | 1,079,142 |
| 2006/3 | 29,646 | 1,123,335 | 219 | 264,020 | 4,554 | 319,145 | 1,348 | 329,000 | 272 | 59,394 |  |  | 30,994 | 1,452,335 |  |  | 30,994 | 1,452,335 |
| 2007/3 | 32,217 | 1,343,793 | 217 | 300,980 | 4,636 | 324,587 | 1,397 | 333,981 | 272 | 60,071 |  |  | 33,614 | 1,677,774 |  |  | 33,614 | 1,677,774 |
| 2008/3 | 48,937 | 1,273,054 | 251 | 422,319 | 4,981 | 309,709 | 1,496 | 232,235 | 281 | 41,091 |  |  | 50,433 | 1,505,289 | 37 | 1,602 | 50,470 | 1,506,891 |
| 2009/3 | 45,029 | 1,273,593 | 277 | 563,660 | 4,994 | 237,807 | 1,450 | 139,037 | 268 | 22,514 |  |  | 46,479 | 1,412,630 | 597 | 2,396 | 47,076 | 1,415,027 |
| 2010/3 | 48,635 | 1,358,476 | 276 | 688,505 | 4,929 | 265,093 | 1,220 | 160,483 | 172 | 23,428 | 918 | 85,074 | 50,773 | 1,604,033 | 133 | 1,961 | 50,906 | 1,605,995 |
| 2011/3 | 50,426 | 1,240,109 | 249 | 591,973 | 5,033 | 251,345 | 1,216 | 225,209 | 149 | 21,216 | 985 | 89,879 | 52,627 | 1,555,197 | 104 | 1,774 | 52,731 | 1,556,971 |
| 2012/3 | 48,976 | 1,242,889 | 249 | 564,303 | 4,997 | 244,055 | 1,176 | 232,398 | 126 | 19,598 | 980 | 89,347 | 51,132 | 1,564,634 | 93 | 1,663 | 51,225 | 1,566,297 |
| 2013/3 | 58,353 | 1,521,039 | 234 | 670,079 | 4,967 | 272,044 | 1,148 | 232,407 | 137 | 23,821 | 912 | 83,503 | 60,413 | 1,836,948 | 83 | 1,791 | 60,496 | 1,838,739 |
| 2014/3 | 112,300 | 1,638,319 | 220 | 783,901 | 4,829 | 286,005 | 1,260 | 273,506 | 145 | 29,438 | 730 | 65,527 | 114,290 | 1,977,351 | 78 | 1,962 | 114,368 | 1,979,313 |
| 2015/3 | 313,765 | 1,890,432 | 260 | 877,976 | 4,542 | 306,017 | 1,316 | 363,787 | 142 | 35,137 | 703 | 67,376 | 315,784 | 2,321,596 | 64 | 1,537 | 315,848 | 2,323,133 |
| 2015/6 | 375,984 | 1,938,036 | 265 | 918,946 | 4,446 | 305,937 | 1,344 | 376,297 | 142 | 34,648 | 764 | 68,695 | 378,092 | 2,383,028 | 66 | 1,541 | 378,158 | 2,384,570 |
| 2015/9 | 433,591 | 1,876,781 | 330 | 876,106 | 4,372 | 285,541 | 1,354 | 336,273 | 144 | 25,862 | 788 | 77,457 | 435,733 | 2,290,512 | 66 | 1,317 | 435,799 | 2,291,829 |
| 2015/12 | 467,479 | 2,045,151 | 377 | 948,844 | 4,301 | 288,973 | 1,356 | 352,114 | 140 | 26,335 | 765 | 75,421 | 469,600 | 2,472,686 | 64 | 1,205 | 469,664 | 2,473,891 |

Note : Assets under management are based on the contract amount until $2001 / 3$,wheras from 2002/3 based on the market value basis.

Percentage changes from the previous year (or term)

|  | Domestic Clients |  |  |  |  |  | Overseas Clients |  |  |  | $\begin{aligned} & \text { Real Estate Private } \\ & \text { Funds } \end{aligned}$ |  | Total |  | $\begin{array}{\|l\|} \hline \begin{array}{c} \text { Coilective investment } \\ \hline \end{array} \\ \hline \text { chemes (exncluding mutual } \\ \text { fundss) } \end{array}$ |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sub-total |  | Public Pension Funds |  | Private Pension Funds |  | Sub-total |  | Pension Funds |  |  |  |  |  |  |  |  |  |
|  | Number of Contracts | Amount | Number of Contracts | Amount | Number of Contracts | Amount | Number of Contracts | Amount | Number of Contracts | Amount | Number of Contracts | Amount | Number of Contracts | Amount | Number of Contracts | Amount | Number of Contracts | Amount |
| 1996/3 | -6.09\% | 12.05\% | 32.85\% | 37.81\% | 47.05\% | 49.16\% | 12.39\% | 29.38\% | 1.26\% | 34.00\% |  |  | -0.60\% | 19.72\% |  |  | -0.60\% | 19.72\% |
| 1997/3 | 11.44\% | 33.48\% | 36.81\% | 89.12\% | 103.26\% | 125.83\% | 1.66\% | 10.07\% | 8.00\% | 28.58\% |  |  | 8.15\% | 22.28\% |  |  | 8.15\% | 22.28\% |
| 1998/3 | 1.59\% | 17.29\% | 4.82\% | 21.67\% | 43.70\% | 60.69\% | -4.40\% | -3.16\% | 4.90\% | 8.45\% |  |  | -0.30\% | 8.49\% |  |  | -0.30\% | 8.49\% |
| 1999/3 | 86.39\% | 38.78\% | -2.68\% | 22.31\% | 30.37\% | 52.94\% | -14.41\% | -16.58\% | -6.87\% | -7.73\% |  |  | 55.86\% | 17.51\% |  |  | 55.86\% | 17.51\% |
| 2000/3 | 63.36\% | 24.86\% | -6.30\% | 15.34\% | 24.55\% | 39.87\% | -7.11\% | 32.82\% | -7.48\% | 23.21\% |  |  | 51.64\% | 27.03\% |  |  | 51.64\% | 27.03\% |
| 2001/3 | -5.17\% | 13.13\% | 0.42\% | 0.37\% | 15.61\% | 25.96\% | -42.64\% | -31.38\% | -77.55\% | -59.06\% |  |  | -8.99\% | 0.44\% |  |  | -8.99\% | 0.44\% |
| 2002/3 | -2.52\% | ( $1.63 \%$ ) | -2.09\% | ( $-2.37 \%$ ) | 11.56\% | ( $5.35 \%$ ) | 0.86\% | -19.66\% ) | -15.17\% | -46.51\%) |  |  | -2.31\% | (-2.51\%) |  |  | -2.31\% | (-2.51\%) |
| 2003/3 | -35.47\% | -5.26\% | -5.13\% | -10.09\% | -0.90\% | -9.67\% | 9.52\% | -8.26\% | 37.43\% | 3.81\% |  |  | -32.49\% | -5.74\% |  |  | -32.49\% | -5.74\% |
| 2004/3 | -23.57\% | 7.47\% | 1.35\% | 35.79\% | -12.09\% | 9.17\% | 2.78\% | 32.18\% | 2.44\% | 21.08\% |  |  | -20.74\% | 11.33\% |  |  | -20.74\% | 11.33\% |
| 2005/3 | 14.96\% | 15.29\% | 0.44\% | 14.82\% | 0.26\% | 5.81\% | -1.10\% | 18.25\% | -7.14\% | 7.23\% |  |  | 12.72\% | 15.84\% |  |  | 12.72\% | 15.84\% |
| 2006/3 | 253.60\% | 28.41\% | -3.10\% | 29.13\% | 6.95\% | 31.34\% | 15.31\% | 60.99\% | 16.24\% | 60.48\% |  |  | 224.44\% | 34.58\% |  |  | 224.44\% | 34.58\% |
| 2007/3 | 8.67\% | 19.63\% | -0.91\% | 14.00\% | 1.80\% | 1.71\% | 3.64\% | 1.51\% | 0.00\% | 1.14\% |  |  | 8.45\% | 15.52\% |  |  | 8.45\% | 15.52\% |
| 2008/3 | 51.90\% | -5.26\% | 15.67\% | 40.31\% | 7.44\% | -4.58\% | 7.09\% | -30.46\% | 3.31\% | -31.60\% |  |  | 50.04\% | -10.28\% |  |  | 50.15\% | -10.19\% |
| 2009/3 | -7.99\% | 0.04\% | 10.36\% | 33.47\% | 0.26\% | -23.22\% | -3.07\% | -40.13\% | -4.63\% | -45.21\% |  |  | -7.84\% | -6.16\% | 1513.51\% | 49.62\% | -6.72\% | -6.10\% |
| 2010/3 | 8.01\% | 6.66\% | -0.36\% | 22.15\% | -1.30\% | 11.47\% | -15.86\% | 15.43\% | -35.82\% | 4.06\% |  |  | 9.24\% | 13.55\% | -77.72\% | -18.16\% | 8.14\% | 13.50\% |
| 2011/3 | 3.68\% | -8.71\% | -9.78\% | -14.02\% | 2.11\% | -5.19\% | -0.33\% | 40.33\% | -13.37\% | -9.44\% | 7.30\% | 5.65\% | 3.65\% | -3.04\% | -21.80\% | -9.53\% | 3.59\% | -3.05\% |
| 2012/3 | -2.88\% | 0.22\% | 0.00\% | -4.67\% | -0.72\% | -2.90\% | -3.29\% | 3.19\% | -15.44\% | -7.63\% | -0.51\% | -0.59\% | -2.84\% | 0.61\% | -10.58\% | -6.30\% | -2.86\% | 0.60\% |
| 2013/3 | 19.15\% | 22.38\% | -6.02\% | 18.74\% | -0.60\% | 11.47\% | -2.38\% | 0.00\% | 8.73\% | 21.55\% | -6.94\% | -6.54\% | 18.15\% | 17.40\% | -10.75\% | 7.72\% | 18.10\% | 17.39\% |
| 2014/3 | 92.45\% | 7.71\% | -5.98\% | 16.99\% | -2.78\% | 5.13\% | 9.76\% | 17.68\% | 5.84\% | 23.58\% | -19.96\% | -21.53\% | 89.18\% | 7.64\% | -6.02\% | 9.55\% | 89.05\% | 7.65\% |
| 2015/3 | 179.40\% | 15.39\% | 18.18\% | 12.00\% | -5.94\% | 7.00\% | 4.44\% | 33.01\% | -2.07\% | 19.36\% | -3.70\% | 2.82\% | 176.30\% | 17.41\% | -17.95\% | -21.64\% | 176.17\% | 17.37\% |
| 2015/6 | 19.83\% | 2.52\% | 1.92\% | 4.67\% | -2.11\% | -0.03\% | 2.13\% | 3.44\% | 0.00\% | -1.39\% | 8.68\% | 1.96\% | 19.73\% | 2.65\% | 3.13\% | 0.27\% | 19.73\% | 2.64\% |
| 2015/9 | 15.32\% | -3.16\% | 24.53\% | -4.66\% | -1.66\% | -6.67\% | 0.74\% | -10.64\% | 1.41\% | -25.36\% | 3.14\% | 12.76\% | 15.25\% | -3.88\% | 0.00\% | -14.53\% | 15.24\% | -3.89\% |
| 2015/12 | 7.82\% | 8.97\% | 14.24\% | 8.30\% | -1.62\% | 1.20\% | 0.15\% | 4.71\% | -2.78\% | 1.83\% | -2.92\% | -2.63\% | 7.77\% | 7.95\% | -3.03\% | -8.51\% | 7.77\% | 7.94\% |

Assets Under Management of Wrap Accounts by Investment Management Members

| \％ | Dicastionar Anates |  | Asasas Unoberativo |  | Tooul |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nombe | Amomt | ceme | ${ }^{\text {Amount }}$ | comed | ${ }_{\text {Anount }}$ |
|  | 22689 | ${ }_{3}, 364$ | 861 | 1 | 23.50 | 3.44 |
| 2007／3 | ${ }^{25286}$ | 5.568 | 50 | 52 | ${ }^{25.566}$ | 5.688 |
| 2008 | 4.1615 | 7.489 | 486 | 40 | 42，111 | 7.508 |
| 2093 | 37，193 | 4.571 | 417 | 22 | ${ }^{3,555}$ | 4.53 |
| 10／3 | 41773 | 5.968 | 311 | 22 | 42090 | 5.718 |
| 2011／3 | ${ }^{43,509}$ | 5.890 | 260 | 17 | ${ }^{43,769}$ | 5.907 |
| 2012／3 | 4246 | 5.79 | 5 | 6 | 42472 | 5.06 |
| 2013／3 | $5_{51,58}$ | 7.689 | 。 | 。 | ${ }_{51,78}$ | 7.689 |
| 2014／3 | 105，76 | ${ }^{13,760}$ | 。 | 。 | 105，76 | 13，60 |
| 2015／3 | ${ }^{30}, 364$ | 38.93 | 。 | 。 | ${ }^{307,36}$ | 38.973 |
| 2015／6 | ${ }_{36,673}$ | 47.541 | 。 | 。 | ${ }_{36,673}$ | 47.54 |
| 2015，9 | ${ }^{42} 7.303$ | 51.67 | 。 | 。 | ${ }^{427,303}$ | 5.617 |
| 2015／12 | 466,200 | 56，711 | － | 。 | 466.260 | 56.71 |


transactions．aministrative

|  | Diserationd Asats |  | Asosts Unosefatice |  | Toat |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nombet | Anount | Numbet | Amout | comet | Amount |
| 20073 | ${ }^{11.4585}$ | 67．57\％ | －3264 | ${ }^{-326}$ | 9.835 | 65322 |
| 2008／3 | ${ }^{645885}$ | ${ }^{32515}$ | －14488 | －24，98 | ${ }^{62808}$ | 31.98 |
| 20093 | －10．76 | ${ }^{-388085}$ | －15936 | －4， 288 | ${ }^{-10825}$ | ${ }^{-3883}$ |
| 2010／3 | ${ }^{12488}$ | 24.638 | －2398\％ | 0.638 | ${ }^{12088}$ | 24.515 |
| 2011／3 | 4.685 | 3.488 | －17．98\％ | ${ }^{-22225}$ | 3.998 | 3，308． |
| 2012／3 | －2398 | ${ }^{-1.585}$ | －9008\％ | －64，198 | －2968 | －1．35 |
| 2013／3 | ${ }^{21.888}$ | 32608 | $-100005$ | －100006 | ${ }^{21.8685}$ | ${ }^{32468}$ |
| 20143 | ${ }^{104235}$ | ${ }^{2} 8.968$ | －－ | － | 104235 | ${ }^{78.966}$ |
| 2015／3 | ${ }^{1909765}$ | ${ }_{183235}$ | － | － | 1909785 | 183235 |
| 2015，6 | 20285 | ${ }^{21.988}$ | － | － | ${ }^{20285}$ | 21.98 |
| 2015／9 | ${ }^{155989}$ | 8.570 | － | － | 15.588 | 8．57． |
| 2015／12 | 7.958 | 9.875 | － | － | 7．959 | 9878 |

Assets Under Management of Real Estate Investment Management Members

|  | Disationay Asasts |  |  |  | notu undeativeo |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \％ |  |  |  |  | 隹 | Anount |  |  | 隹 | Amout |  |
| 2008／3 | 3 |  | 2.35 |  | 47 |  | 3，488 |  | 78 |  | 5.99 |  |
| 2009／3 | 406 |  | 32.238 |  | 44 |  | 43.824 |  | 820 |  | 78.107 |  |
| 2010／3 |  |  | 37．184 |  |  |  | 49.210 |  | 941 |  | 88,403 |  |
| 2011／3 | 521 | 52 | 43.29 | 4,35 | 464 | ${ }^{30}$ | 46.150 | 4.075 | 985 | ${ }_{82}$ | 89.979 | 8.428 |
| 2012／3 | 59 | ${ }_{55}$ | 47.20 | 4．716 | 391 | 22 | 42057 | 2832 | 980 | 7 | 89，377 | 7，547 |
| 2013／3 | 58 | ${ }^{54}$ | 45.086 | 4.312 | 324 | 19 | ${ }^{38.46}$ | 2.75 | 912 | ${ }_{73}$ | ${ }^{83,503}$ | 7.02 |
| 2014／3 | 490 | － $5_{2}$ | 36.97 | 2.404 | ${ }^{23}$ | 11 | 28.50 | 1.188 | 730 | ${ }^{63}$ | 65.57 | 3．592 |
| 2015／3 | 469 | －${ }^{39}$ | 37，353 | 1.56 | ${ }^{234}$ | ${ }^{16}$ | 30.03 | ${ }_{882}$ | 73 | ${ }^{55}$ | 61，376 | ${ }^{2448}$ |
| 2015，6 | 49 | ${ }^{37}$ | 37，62 | 1.377 | 23 | 20 | 31.03 | ${ }_{1.231}$ | 764 | ${ }_{57}$ | ${ }^{68,65}$ | 2000 |
| 2015／9 | 497 | ${ }^{38}$ | ${ }^{36,29}$ | 1.415 | 291 | ${ }^{20}$ | 41.218 | 1.202 | 788 | ${ }_{58}$ | 77.45 | 2.68 |
| 2015／12 | 480 | ${ }^{37}$ | 34.516 | 1.504 | ${ }^{255}$ | ${ }^{19}$ | 40.04 | ${ }^{1.187}$ | 765 | ${ }^{56}$ | 75．421 | 269 |

Percentage changes from the previuus year（or term）

|  | Diserctionem |  |  |  | Asasat Under Aduco |  |  |  | Tout |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mambes |  | Anount | mation | cusmot | andem |  |  |  | matasamem |  | nemmem |
|  | ${ }^{12096888}$ |  | ${ }^{1222008}$ |  | ${ }^{780955}$ |  | ${ }^{1174.708}$ |  | ${ }^{951288}$ |  | ${ }^{1214248}$ |  |
| 210／3 | 13.789 |  | 18 |  | 5.708 |  | 318 |  | 14.768 |  | ${ }_{13,535}$ |  |
| 2011／3 | 12778 |  | 17．00\％ |  | 135 |  | 248 |  | 4.888 |  | 4028 |  |
| 2012／3 | ${ }_{13,058}$ | 5.778 | 8.145 | 8345 | －15，75 | －26873 | －8878 | －30．510 | －0．518 | －6．108 | －0．99\％ |  |
| 2013／3 | －0．78 | －1．28 | －4664 | －．958 | －17．148 | ${ }^{-13,464}$ | 8668 | －4，364 | －6．948 | 5.198 | 6．544 |  |
| 24／3 | －15，448 | －3．708 | －17．94 | －4294 | －28，78 | －42110 | $-25.74$ | －56264 | －19968 | $-13708$ | －21．53\％ |  |
| 2015／3 | －6．015 | －25006 | 0.938 | －34878 | 1.308 | 459585 | 5278 | －25，76 | ${ }^{-3.708}$ | －12708 | 2828 |  |
| 2015 ／6 | 4688 | －5， 136 | 0.914 | $-12075$ | 16.675 | 25005 | ${ }_{3258}$ | 39564 | 8.888 | 36.48 | 1.968 |  |
| 2015／9 | ${ }^{12288}$ | 2.08 | －3．33 | 2775 | 6.598 | 0.005 | 32915 | 234＊ | 3.148 | ．754 | 1278 |  |
|  | －3428 | ${ }^{-2685}$ | －4，554 | 6308 | ${ }^{20068}$ | 50068 | 0786 | －1254 | ${ }^{2928}$ | ${ }_{3} .455$ | ${ }_{-2635}$ |  |

## Assets Under Management by Asset Class

|  |  |  |  |  |  |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }^{2005 / 3}$ | Stins | ${ }_{411}$ | ${ }_{\text {ceas }}^{\text {263 }}$ |  | 418 |  | 310 | ${ }_{216}^{216}$ | 6 |  | 7.899 |
| ${ }^{200673}$ | ${ }^{223011}$ | ${ }_{413}^{431}$ | ${ }_{\text {34, }}^{39}$ | ${ }^{657}$ | ${ }_{\text {- }}^{514}$ | ${ }^{\frac{365}{455}}$ | ${ }_{3}^{309}$ |  | ${ }^{4.499}$ |  | 29,74 |
| ${ }^{20083}$ |  | ${ }_{455}$ | ${ }^{\text {7.145 }}$ | ${ }^{780}$ | ${ }_{506}^{506}$ | ${ }^{435}$ |  |  |  |  |  |
|  | 4.047 | ${ }_{484}^{484}$ | 11.473 | ${ }^{746}$ | ${ }^{529}$ | 1.028 |  | ${ }^{37}$ |  |  |  |
| ${ }^{2010 / 3}$ |  | (508 | ${ }_{\text {17,851 }}^{17.851}$ | ¢ 706 | ${ }^{6}$ | ( ${ }^{\text {c }}$ | ( ${ }_{\substack{354 \\ 354}}$ | ${ }_{2}^{259}$ |  | ${ }_{\substack{460 \\ 460}}$ | $\xrightarrow{499634} 4$ |
|  |  | ${ }_{546}^{546}$ | ${ }^{20,202}$ | ${ }_{7}^{718}$ | 迷 | ${ }^{798}$ | ${ }^{376}$ |  |  |  |  |
|  | ${ }_{\text {2, } 192}$ | ${ }_{566}$ | ${ }^{24.095}$ | 651 | $1{ }_{912}$ | $2{ }^{811}$ | 37 | 441 | ${ }^{29,017}$ | 888 |  |
|  | ${ }^{2222}$ | ${ }_{567}$ | 41,717 | ${ }^{648}$ | 1.010 | 814 | ${ }^{348}$ |  | ${ }_{6}^{65,893}$ |  |  |
| $2015 / 6$ | ${ }_{2}^{2710}$ | ${ }_{643}^{69}$ | ${ }_{\text {10, } 0.788}$ | ${ }_{594}$ | $4 \quad 1.072$ | $2{ }^{853}$ | ${ }_{343}$ | ¢38 | ${ }^{\text {che }}$ | ${ }_{491}^{49}$ | ${ }^{371,349}$ |
| 2015/9 |  | ${ }_{6}^{592}$ | (10) 110.969 |  | ${ }^{6} \frac{1.100}{1.165}$ | 6 | 34 |  |  |  |  |


|  | Stooks | ${ }^{\text {Domestio }}$ |  | Stocks |  |  |  | Giobal |  | Real Estate Private | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2006/3 | 4997.08\% | 10.19\% | Others $3.70 \%$ | 3.79\% | ${ }_{\text {Bonds }} 18.18 \%$ | ${ }^{35.36 \%}$ | -0.32\% | 80.09\% | ${ }^{1255.34 \%}$ |  | 276.5\% |
| 2007/3 | -35.35\% | 4.87\% | 61.03\% | $6.70 \%$ | 4.05\% | $25.00 \%$ | -1.29\% | -8.48\% |  |  |  |
| 2008/3 | -49.50\% | 5.57\% | 1171.35\% | ${ }^{11.27 \%}$ | -1.56\% | $-2.25 \%$ | 17.70\% | 29.49\% | ${ }_{1} 11.5 .57$ |  |  |
| 2009/3 | -44.41\% | 6.37\% | 60.57\% | -4.36\% | 4.55\% | ${ }^{136.32 \%}$ | -6.96\% | -19.52\% |  |  | -7.56\% |
| 2010/3 | -11.47\% | 4.96\% | 55.59\% | -5.36\% | 21.93\% | -38.91\% | 5.99\% | -30.19\% | -7.68\% |  | $8.61 \%$ |
| 2011/3 | -15.21\% | ${ }^{7.48 \%}$ | 13.17\% | $1.70 \%$ | $21.09 \%$ | $19.11 \%^{\circ}$ | 6.21\% | ${ }^{23.55 \%}$ | $-1.30 \%$ | ${ }^{13.26 \%}$ | ${ }^{3.90 \%}$ |
| 2012/3 | $-17.18 \%$ | -6.59\% | -4.15\% | $0.56 \%$ | ${ }^{6.91 \%}$ | 4.95\% | $-1.86 \%$ | 17.19\% | -0.09\% | 13.05\% | 2.34\% |
| 2013/3 | -12.88\% | 14.90\% | 24.43\% | -9.83\% | 9.228 | ${ }^{3.31 \%}$ | 2.17\% | 17.60\% | ${ }^{19.42 \%}$ | 0.178 | 8.48\% |
| 2014/3 | 1.37\% | -3.24\% | 70.87\% | -0.46\% | 10.75\% | 0.37\% | -7.69\% | 12.02\% | 126.91\% | 15.14\% | 00.41\% |
| 015/3 | 19.31\% | 16.05\% | 112.93\% | ${ }^{-6.33 \%}$ | 3.66\% | -0.49\% | -4.89\% | $6.07 \%$ | 234.62\% | 6.01\% | 177.35\% |
| 2015/6 | 2.23\% | -2.28\% | 14.92\% | $-2.14{ }^{\circ}$ | 2.39\% | $5.31 \%$ | 3.63\% | $2.67 \%$ | 22.25\% | 4.69\% | 19.76\% |
| 2015/9 | 4.65\% | -7.93\% | 10.15\% | 年2\% | $2.61{ }^{\circ}$ | 3.52\% | 0.29\% | 2.23\% | 17.54\% | .22\% | 5.27 |
| 2015/12 | 0.49\% | 10.81\% | 5.25\% | 3.630 | 1.45\% | 3.85\% | 1.74\% | 1.27\% | 8.83\% | -3.42\% | 7.90 |



|  |  | ${ }^{\text {Domestic }}$ Bonds |  | Overseas |  |  | GIobal |  |  | Real Estate PrivateFunds | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ${ }_{\text {Stocks }}^{66.62 \%}$ | Bonds ${ }_{\text {8.13\% }}$ | $\frac{\text { Others }}{61.11 \%}$ | ${ }_{\text {Stocoss }}^{48.678}$ | $\frac{\text { Bonds }}{26.47 \%}$ | ${ }_{\text {Others }}^{\text {37.838 }}$ | ${ }_{\text {Stocks }}^{20.55 \%}$ | $\frac{\text { Bonds }}{29.208}$ | $\xrightarrow{\text { Others. }} 17.03 \%$ |  |  |
| 2007/3 | $-3.31 \%$ | 19.12\% | $28.61 \%$ | 14.98\% | 10.38\% | 37.79\% | 8.10\% | 18.428 | 20.95\% |  | 9.51\% |
| 2008/3 | -34.60\% | ${ }^{93.949^{\circ}}$ | -8.60\%\% | -4.19\% | ${ }^{15.53 \%}$ | -16.90\% | --26.37\% | ${ }^{2.2288}$ | -11.308 |  |  |
| $\frac{2009 / 3}{2010 / 3}$ | -30.43\% | ${ }^{30.69 \%}$ | $86.47 \%$ | $-12.408$ | 17.21\% | -19.92\% | -33.51\% | -9.27\% | -24.88\% |  | -2.66\% |
| 2010/3 | ${ }^{24.16 \%}$ | $\frac{21.12 \%}{1.72 \%}$ | - -0.028 | ${ }_{-23.31 \%}^{42.15}$ | ${ }^{18.9974}$ | ${ }^{-0.958 \%}$ | ${ }^{26.77 \%}$ | - | - ${ }_{-13.94 \%}^{\text {5.3\% }}$ | 17.51\% |  |
| 2012/3 | $-1.89 \%$ | ${ }^{-6.37 \%}$ | -0.74\% | -4.74\% | 4.19\% | ${ }^{-1.62 \%}$ | ${ }^{-6.29 \%}$ | -1.38\% | 24.99\% | 8.14\% | ${ }^{0.30 \%}$ |
| 2013/3 | 32.97\% | 4.65\% | 20.00\% | 19.14\% | 0.75\% | $342.45 \%$ | 138.65\% | 30.66\% | 10.27\% | 4.66 | 18.15 |
|  | 30.5 | 20\% | 5.85\% | 24.79\% | 5.44\% | $4.70 \%$ | 16.35\% | 3.43\% | -14.73\% | 17.94\% |  |
|  | $42.08 \%$ | -29.00\% | 29.07\% | 64.38\% | $26.10 \%$ | ${ }^{-63.97 \%}$ | $-13.73{ }^{\text {c }}$ | ${ }^{2388 \%}$ | 103.50\% | 0.93\% | ${ }^{18.34 \%}$ |
| 2015/6 | ${ }_{-10.99^{6}}^{6.5}$ | - |  |  | $\frac{0.81{ }^{\circ}}{0.25 \%}$ | - | -1.79\% | $\frac{0.96 \%}{6.10^{8}}$ | ${ }_{-4.22 \%}$ | - |  |
| 2015/12 | 12.95\% | 0.58\% | 3\% | 1968 | -1.06\% | 5.16\% | 848 | 0.08\% | . $49 \%$ | 4.75\% |  |


|  |  |  |  |  |  |  |  |  |  | Estate Private | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2005/3 | ${ }_{\text {Stoors }}^{31.64 \%}$ | ${ }_{\text {Bonds }}^{12.82 \%}$ | Others $2.16 \%$ | ${ }_{\text {Stors }} 10.00 \%$ | ${ }^{11.49 \%}$ | Others $1.34{ }^{\text {a }}$ | Stooks ${ }_{3.96 \%}$ | ${ }^{10.17 \%}$ | $16.411^{\text {a }}$ |  | 100.00\% |
| 2006/3 | 38.088 | ${ }^{10.02 \%}$ | $2.522^{6}$ | ${ }^{10.72 \%}$ | 10.50\% | 1.338 | 3.458\% | ${ }^{9.498 \%}$ |  |  | ${ }^{100.00 \%}$ |
| 207/3 |  | 10.90\% | 2.95\% | (11.28\% | -10.58\% |  |  | ciome |  |  |  |
| ${ }^{20009 / 3}$ | $\frac{22.71 \%}{16.236}$ | ${ }_{2}^{21.8280 \%}$ |  | $\xrightarrow{10.106^{\circ}}$ |  |  | - ${ }_{\text {2.59\% }}^{1.78 \%}$ | $\xrightarrow{10.848}$ | -14.036 |  | $\xrightarrow{1000000}$ |
| 2010/3 | ${ }^{17.35 \%}$ | ${ }_{30.56 \%}$ | ${ }_{\text {1.75\% }}$ | ${ }^{12.29 \%}$ | ${ }^{15.588 \%}$ | ${ }^{1.117 \%}$ | ${ }^{1.93 \%}$ | ${ }_{6.74 \%}$ | ${ }_{9.82 \%}$ | $2.81 \%$ |  |
| 2011/3 | 15.63\% | 31.48\% | 1.76\% | ${ }^{9.55 \%}$ | 21.26\% | 1.178 | $2.46 \%$ | 4.78\% | 8.56\% | ${ }^{3.35 \%}$ | 0.0\% |
| 2012/3 | 15.29\% | 29.39\% | 1.746 | 9.07\% | 22.09\% | 1.15\% | 2.29\% | 4.70\% | 10.67\% | 3.61\% |  |
| 2013/3 | 17.21\% | 26.03\% | 1.768 | ${ }^{9.14 \%}$ | $18.83 \%$ | 4.318 | 4.63\% | 5.20\% | ${ }^{9.968 \%}$ | 2.91\% | 0.00\% |
| 2014/3 | ${ }^{20.62 \%}$ | 24.91\% | 1.72\% | 10.48\% | $18.24{ }^{\text {a }}$ | 4.15\% | 4.95\% | 4.948 | 7.80\% | 2.20\% | 0.00\% |
| 215/3 | 24.76\% | $14.95 \%$ | 1.87\% | $14.56 \%$ | $19.43 \%$ | 1.268 | 3.61\% | 4.28\% | $13.41 \%$ | 1.87\% | 100.00\% |
| 2015/6 | 25.62\% | 14.49\% | 1.97\% | ${ }^{14.92 \%}$ | 19.02\% | 1.19\% | 3.44\% | 4.9\% | 13.31\% | $1.84{ }^{\text {a }}$ | 100.00\% |
| 2015/9 | ${ }^{23.90 \%}$ |  | 2.03\% |  |  |  |  |  |  | .85\% |  |

## Assets Under Management by Size



## Assets Under Management by Country and Region



|  | Japan |  |  |  | USA |  |  |  | Europe |  |  |  | Asia |  |  |  | Others |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Stocks | Bonds | $\begin{aligned} & \text { Real } \\ & \text { Estate } \\ & \text { Private } \\ & \text { Funds } \end{aligned}$ | $\begin{array}{c}\text { Short term } \\ \text { investment } \\ \text { s including } \\ \text { others }\end{array}$ others | Stocks | Bonds | $\begin{aligned} & \text { Real } \\ & \text { Estate } \\ & \text { Private } \\ & \text { Funds } \end{aligned}$ | $\begin{array}{\|c\|} \hline \text { Short term } \\ \text { investment } \\ \text { s including } \\ \text { others } \end{array}$ | Stocks | Bonds | $\begin{aligned} & \text { Real } \\ & \text { Estate } \\ & \text { Private } \\ & \text { Funds } \end{aligned}$ | $\begin{array}{\|c\|} \hline \text { Short term } \\ \text { investment } \\ \text { s including } \\ \text { others } \end{array}$ | Stock | Bonds | $\begin{aligned} & \text { Real } \\ & \text { Estate } \\ & \text { Private } \\ & \text { Funds } \end{aligned}$ | Short term investment s including others | Stocks | Bonds | $\begin{aligned} & \text { Real } \\ & \text { Estate } \\ & \text { Private } \\ & \text { Funds } \end{aligned}$ | $\begin{array}{\|c\|} \hline \text { Short term } \\ \text { investment } \\ \text { s including } \\ \text { others } \end{array}$ |
| 2006/3 | 65.54\% | 13.32\% |  | 15.17\% | 33.01\% | 24.97\% |  | 41.31\% | 32.89\% | 20.89\% |  | -5.21\% |  |  |  |  | 55.28\% | 47.99\% |  | 18.18\% |
| 2007/3 | -0.96\% | .16\% |  | -5.11\% | 10.03\% | $2 \%$ |  | -25.14\% | 2\% | 24.86\% |  | 2.64\% |  |  |  |  | 27.08\% | 36.53\% |  | 6.15\% |
| 2008/3 | $-33.08 \%$ | 58.55\% |  | -2.31\% | -9.52\% | -2.69\% |  | -62.79\% | -3.36\% | 8.74\% |  | $-52.78 \%$ |  |  |  |  | 10.13\% | $1.54{ }^{4}$ |  | -13.13\% |
| 2009/3 | -31.87\% | 18.40\% | 2541.94\% | 17.15\% | 1.45\% | 4.12\% | --- | -76.80\% | -15.01\% | 7.27\% | --- | 3.04\% |  |  |  |  | -29.11\% | -22.26\% | --- | -20.09\% |
| 2010/3 | 21.76\% | $9.82 \%$ | 17.48\% | -35.95\% | 36.30\% | 13.20\% | 3809.77\% | 2554.8\% | 34.75\% | 1.07\% | 14.06\% | -22.35\% |  |  |  |  | 48.93\% | 33.21\% | -69.86\% | 21.95\% |
| 2011/3 | -12.60\% | $3.08 \%$ | 17.62\% | 18.14\% | -25.68\% | -10.57\% | -96.78\% | 87.26\% | -16.57\% | -19.65\% | -10.81\% | 45.66\% |  |  |  |  | -32.57\% | 92.64\% | -31.82\% | 23.31 |
| 2012/3 | -3.13\% | -1.41\% | 8.78\% | -8.10\% | 1.50\% | 8.96\% | 4.66\% | 17.09\% | -15.19\% | -2.38\% | -25.55\% | $15.92 \%$ | 7.50\% | 171.03\% | 635.14\% | 17.84\% | -2.96\% | 4.40 | -70.52\% | 3.25\% |
| 2013/3 | 30.12\% | $7.68 \%$ | -3.72\% | 29.25\% | 29.97 | 24.06\% | 90.02\% | -6.11 | 30.39 | 29.25\% | -100.00\% | 30.82 | 31.07\% | 30.04\% | 9.16\% | -3.12 | $31.13 \%$ | 4.06\% | 2705.27 | 32.40\% |
| 2014/3 | 28.17\% | $-3.90 \%$ | -17.13\% | 1.97\% | 30.64\% | 4.06\% | 201.57\% | 12.45\% | 28.59\% | 29.92\% | --- | $20.34{ }^{\circ}$ | 1.63\% | -20.19\% | 13.56\% | 20.32\% | 14.78\% | $0.83 \%$ | -11.49\% | -7.97\% |
| 2015/3 | 40.73\% | $-16.53 \%$ | $3.33 \%$ | 44.80\% | 43.03\% | 25.68\% | -70.66\% | $76.75 \%$ | 21.62\% | 12.82\% | --- | $93.36 \%$ | 148.24\% | 31.06\% | -97.88\% | 139.13\% | 28.60\% | 23.01\% | -33.97\% | 14.50\% |
| 2015/6 | $6.62 \%$ | 0.60\% | 1.27\% | 9.72\% | 3.97\% | -0.09\% | 258.87\% | 22.01\% | 4.31\% | 0.04\% | 45.82\% | -22.21\% | 3.93\% | -10.22\% | 147.89\% | -1.24\% | 4.18\% | $-3.69 \%$ | 110.65\% | 3.87\% |
| 2015/9 | -11.43\% | 3.47\% | -3.84\% | -9.78\% | -6.61\% | 3.20\% | -27.79\% | -24.15\% | -7.39\% | $-2.41 \%$ | -4.14\% | 4.5\% | - $15.05 \%$ | 13.86\% | 5.46\% | -14.79\% | -15.74\% | 5.26\% | -3.76\% | -4.78 |
| 2015/12 | 11.56\% | -0.16\% | -5.64\% | 5.37\% | 9.46\% | 0.79\% | 264.61\% | 1.60\% | $6.48{ }^{\circ}$ | -1.52\% | 8.65\% | -35.16\% | 5.19\% | 7.23\% | -35.11\% | -4.55\% | 0.72\% | 1.04\% | 40.41\% | -2.71\% |


|  | Japan |  |  |  | USA |  |  |  | Europe |  |  |  | Asia |  |  |  | Others |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Stocks | Bonds | $\begin{gathered} \text { Real } \\ \text { Estate } \\ \text { Private } \\ \text { Funds } \end{gathered}$ | Short term investment $s$ including others | Stocks | Bonds | $\begin{gathered} \text { Real } \\ \text { Estate } \\ \text { Private } \\ \text { Funds } \end{gathered}$ | Short term investment s including others | Stocks | Bonds | $\begin{aligned} & \hline \text { Real } \\ & \text { Estate } \\ & \text { Private } \\ & \text { Funds } \end{aligned}$ | Short term investment s including others | Stocks | Bonds | $\begin{gathered} \text { Real } \\ \text { Estate } \\ \text { Private } \\ \text { Funds } \end{gathered}$ | Short term investment s including others | Stocks | Bonds | $\begin{aligned} & \text { Real } \\ & \text { Estate } \\ & \text { Private } \\ & \text { Funds } \end{aligned}$ | Short term investment s including others |
| 2005/3 | 35.90\% | 21.36\% |  | 3.5\% | 6.83\% | 9.93\% |  | 0.40\% | 4.41\% | 6.72\% |  | 0.19\% |  |  |  |  | 2.75\% | 2.73\% |  | 5.88 |
| 2006/3 | 42.92\% | 17.48\% |  | 2.92\% | 6.5\%\% | 8.96\% |  | 0.41\% | 4.23\% | 5.86\% |  | 0.13\% |  |  |  |  | 3.08\% | $2.92 \%$ |  | 4.51\% |
| 2007/3 | 38.82\% | 18.22\% |  | 2.53\% | 6.60\% | 9.54\% |  | 0.28\% | 4.65\% | 6.69\% |  | 0.26\% |  |  |  |  | 3.58\% | $3.64{ }^{\text {a }}$ |  | 5.2\% |
| 2008/3 | 26.83\% | 29.84\% | 0.10\% | 2.56\% | 6.16\% | 9.59\% | 0.00\% | 0.11\% | 4.64\% | 7.51\% | 0.00\% | $0.13 \%$ |  |  |  |  | 4.07\% | $3.82 \%$ | 0.00\% | 4.66\% |
| 2009/3 | 18.78\% | 36.29\% | $2.73 \%$ | 3.08\% | 6.42\% | 10.26\% | 0.00\% | 0.03\% | 4.05\% | 8.28\% | 0.00\% | 0.25\% |  |  |  |  | 2.96\% | ${ }^{3.05 \%}$ | 0.00\% | 3.83\% |
| 2010/3 | 19.69\% | $34.33 \%$ | 2.77\% | 1.70\% | 7.54\% | 10.00\% | $0.02 \%$ | 0.59\% | 4.70\% | 7.20\% | 0.00\% | $0.17 \%$ |  |  |  |  | 3.80\% | $3.50 \%$ | 0.00\% | 4.02\% |
| 2011/3 | 17.43\% | 35.84\% | 3.30\% | 2.03\% | 5.68\% | 9.06\% | 0.00\% | 1.12\% | 3.97\% | 5.86\% | 0.00\% | 0.25\% |  |  |  |  | 2.59\% | $6.82 \%$ | 0.00\% | 5.02\% |
| 2012/3 | 16.84\% | $35.23 \%$ | $3.57 \%$ | 1.86\% | 5.74\% | 9.84\% | 0.00\% | 1.30\% | 3.36\% | $5.71 \%$ | 0.00\% | 0.28\% | 0.81\% | 0.61\% | 0.00\% | 0.07\% | 2.51\% | 7.10\% | 0.00\% | 5.17\% |
| 2013/3 | 18.54\% | $32.11 \%$ | $2.91 \%$ | 2.03\% | 6.32\% | 10.33\% | 0.00\% | 1.04\% | 3.70 | 6.24\% | 0.00\% | $0.31 \%$ | 0.89\% | 0.67\% | 0.00\% | 0.06\% | 2.79\% |  | 0.00\% | 5.79 |
| 2014/3 | 21.83\% | 8.3 | 22\% | 1.91\% | 7.58\% | 7\% | 0.00\% | 1.07\% | 4.38\% | 7.45\% | 0.00\% | 0.35\% | 0.83\% | 0.49\% | 0.00\% | 0.06\% | $2.94 \%$ | 5.79\% | 0.00\% | 4.89\% |
| 2015/3 | 25.96\% | 19.99\% | $1.94{ }^{6}$ | 2.33\% | 9.16\% | 10.49\% | 0.00\% | 1.60\% | 4.50\% | 7.10\% | 0.00\% | 0.57\% | 1.75\% | 0.54\% | 0.00\% | $0.13 \%$ | 3.19\% | 6.02\% | 0.00\% | 4.74\% |
| 2015/6 | 26.87\% | 19.53\% | 1.90\% | 2.48\% | 9.25\% | 10.18\% | 0.00\% | 1.90\% | 4.56\% | 6.90\% | 0.00\% | 0.43\% | 1.77\% | 0.47\% | 0.00\% | 0.12\% | 3.23\% | 5.63\% | 0.00\% | 4.78\% |
| 2015/9 | 24.95\% | 21.8\% | 1.92\% | 2.35\% | 9.06\% | 11.01\% | 0.00\% | 1.51\% | 4.42\% | 7.06\% | 0.00\% | 0.47\% | 1.57\% | 0.56\% | 0.00\% | $0.11 \%$ | 2.85\% | $6.21 \%$ | 0.00\% | $4.77 \%$ |
| 2015/12 | 26.78\% | 20.35\% | $1.74 \%$ | 2.38\% | $9.54 \%$ | 10.67\% | 0.01\% | 1.47\% | 4.53\% | 6.69\% | 0.00\% | 0.29\% | 1.59\% | 0.58\% | 0.00\% | 0.10\% | 2.76\% | 6.04\% | 0.00\% | 4.46\% |

## Derivative Transactions

|  | Futures |  | Options |  | (Unit:*100 milion) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  | Stooks | Bonds | Stooks | Bonds |  |
| 2008/3 | 6,935 | 5,465 | 71 | 14 | 1.862 |
| 2009/3 | 5,810 | 1,996 | 1,864 | 279 | 2.001 |
| 2010/3 | 7,170 | 3,250 | 772 | 0 | 391 |
| 2011/3 | 7.890 | 2,383 | 873 | 0 | 30,290 |
| 2012/3 | 5,429 | 2,772 | 920 | 8 | 176 |
| 2013/3 | 6,099 | 4,738 | 3,412 | 19 | 772 |
| 2014/3 | 6.642 | 4,153 | 1,162 | 0 | 38 |
| 2015/3 | 10.686 | 4,372 | 1,863 | 0 | 2.269 |
| 2015/6 | 9,117 | 4,679 | 1,406 | 205 | 2.214 |
| 2015/9 | 9,330 | 7,335 | 1,593 | 0 | 1.925 |
| 2015/12 | ${ }^{8.086}$ | ${ }^{8.558}$ | 1,114 | 2 | 1,506 |


| Over-the-counter derivatives |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Forwards | Options | Swaps |  |
| 2008/3 | 65,390 | 368 | 76,422 | 5.656 |
| 2009/3 | 68,906 | 3.065 | 98,463 | 1,939 |
| 2010/3 | 89,273 | 5.169 | 81,825 | 13.617 |
| 2011/3 | 163,838 | 11.269 | 84,449 | 4,341 |
| 2012/3 | 156,856 | 9,574 | 83,199 | 8,242 |
| 2013/3 | 162,108 | 12.829 | 90,232 | 8,691 |
| 2014/3 | 150,541 | 11,207 | 43,413 | 11.998 |
| 2015/3 | 169,693 | 23.859 | 38,203 | 5,396 |
| 2015/6 | 154,358 | 20.509 | 45,706 | 4,216 |
| 2015/9 | 144,774 | 21,461 | 55,923 | 3.015 |
| 2015/12 | 143,759 | 13,152 | 71,012 | 1,399 |



|  | No.of Discretionary <br> Investment Advisory Firms | No.of Investment Advisory <br> Firms |
| :---: | :---: | :---: |
| $1995 / 3$ | 150 | 145 |
| $1996 / 3$ | 147 | 142 |
| $1997 / 3$ | 145 | 138 |
| $1998 / 3$ | 137 | 121 |
| $1999 / 3$ | 127 | 98 |
| $2000 / 3$ | 125 | 90 |
| $2001 / 3$ | 125 | 90 |
| $2002 / 3$ | 128 | 86 |
| $2003 / 3$ | 121 | 77 |
| $2004 / 3$ | 118 | 76 |
| $2005 / 3$ | 121 | 86 |
| $2006 / 3$ | 133 | 116 |
| $2007 / 3$ | 138 | 123 |
| $2008 / 3$ | 155 | 145 |
| $2009 / 3$ | 214 | 122 |
| $2010 / 3$ | 227 | 123 |
| $2011 / 3$ | 247 | 502 |
| $2012 / 3$ | 246 | 543 |
| $2013 / 3$ | 239 | 516 |
| $2014 / 3$ | 245 | 490 |
| $2015 / 3$ | 258 | 477 |
| $2015 / 6$ | 261 | 476 |
| $2015 / 9$ | 265 | 477 |
| $2015 / 12$ | 269 | 479 |

## Complaints and Consultations

|  | Complaints |  |  | Consultations |  |  | Mediation |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | To JIAA's members | To nonJIAA's members | Total | To JIAA's members | To nonJIAA's members | Total | To JIAA's members | To nonJIAA's members | Total | To JIAA's members | To nonJIAA's members | Total |
| 1995 | 12 | 4 | 16 | 11 | 7 | 18 |  |  |  | 23 | 11 | 34 |
| 1996 | 15 | 12 | 27 | 3 | 0 | 3 |  |  |  | 18 | 12 | 30 |
| 1997 | 21 | 5 | 26 | 0 | 0 | 0 |  |  |  | 21 | 5 | 26 |
| 1998 | 10 | 13 | 23 | 1 | 1 | 2 |  |  |  | 11 | 14 | 25 |
| 1999 | 6 | 4 | 10 | 4 | 5 | 9 |  |  |  | 10 | 9 | 19 |
| 2000 | 8 | 16 | 24 | 7 | 13 | 20 |  |  |  | 15 | 29 | 44 |
| 2001 | 15 | 6 | 21 | 13 | 27 | 40 |  |  |  | 28 | 33 | 61 |
| 2002 | 33 | 11 | 44 | 13 | 12 | 25 |  |  |  | 46 | 23 | 69 |
| 2003 | 31 | 15 | 46 | 21 | 13 | 34 |  |  |  | 52 | 28 | 80 |
| 2004 | 29 | 7 | 36 | 17 | 16 | 33 |  |  |  | 46 | 23 | 69 |
| 2005 | 19 | 6 | 25 | 14 | 13 | 27 |  |  |  | 33 | 19 | 52 |
| 2006 | 32 | 9 | 41 | 15 | 8 | 23 |  |  |  | 47 | 17 | 64 |
| 2007 | 22 | 8 | 30 | 6 | 9 | 15 |  |  |  | 28 | 17 | 45 |
| 2008 | 30 | 5 | 35 | 5 | 6 | 11 |  |  |  | 35 | 11 | 46 |
| 2009 | 15 | 1 | 16 | 18 | 0 | 18 |  |  |  | 33 | 1 | 34 |
| 2010 | 16 | 0 | 16 | 42 | 9 | 51 | 5 | 0 | 5 | 63 | 9 | 72 |
| 2011 | 26 | 0 | 26 | 65 | 20 | 85 | 2 | 0 | 2 | 93 | 20 | 113 |
| 2012 | 21 | 0 | 21 | 71 | 17 | 88 | 1 | 0 | 1 | 93 | 17 | 110 |
| 2013 | 21 | 0 | 21 | 107 | 15 | 122 | 0 | 0 | 0 | 128 | 15 | 143 |
| 2014 | 17 | 0 | 17 | 117 | 16 | 133 | 1 | 0 | 1 | 135 | 16 | 151 |
| 2015/6 | 13 | 0 | 13 | 33 | 6 | 39 | 0 | 0 | 0 | 46 | 6 | 52 |
| 2015/9 | 10 | 0 | 10 | 36 | 2 | 38 | 2 | 0 | 2 | 48 | 2 | 50 |
| 2015/12 | 11 | 0 | 11 | 34 | 0 | 34 | 0 | 0 | 0 | 45 | 0 | 45 |

※The activities concerning complaints and consultations have been outsourced to Financial Instruments Mediation Assistance Center (FINMAC) since February 2010.

